Residential Review: Baker County, Oregon

#### June Residential Highlights

Closed sales ticked upward this June in Baker County. The 23 posted closings represented a 64.3% increase over last June's 14 and a 43.8% increase over the 16 closings posted last month. Pending sales (21) bested the 19 offers accepted in June 2014 by 10.5% but showed a 12.5% decrease from the 24 offers accepted in May 2015. New listings (30) fell 21.1% short of the 38 new listings offered in June 2014 and 6.3% short of the

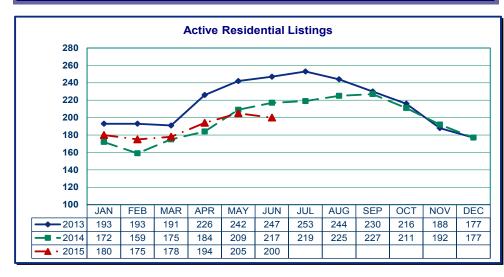
38 new listings offered in May 2015.

Inventory decreased to 8.7 months in June, and total market time increased to 192 days.

#### **Average and Median Sale Prices**

Prices are cooling in Baker County. Comparing the first half of this year to last, the average sale price has decreased 16.5% from \$197,000 to \$164,500. In the same comparison, the median sale price decreased 12.0% from \$156,000 to \$137,300.

Re	ker County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	30	21	23	144,500	130,000	192
2015	Мау	32	24	16	179,400	150,000	177
	Year-to-date	178	124	106	164,500	137,300	255
2014	June	38	19	14	161,500	141,300	199
20	Year-to-date	189	98	80	197,000	156,000	241
9	June	-21.1%	10.5%	64.3%	-10.5%	-8.0%	-3.5%
Change	Prev Mo 2015	-6.3%	-12.5%	43.8%	-19.5%	-13.3%	8.5%
0	Year-to-date	-5.8%	26.5%	32.5%	-16.5%	-12.0%	6.2%



June 2015 Reporting Period

Inventory in	Month	ıs*	
	2013	2014	2015
January	27.6	10.8	12.9
February	21.4	19.9	10.3
March	14.7	13.5	8.9
April	14.1	15.3	12.1
May	12.1	12.3	12.8
June	11.8	15.5	8.7
July	15.8	13.7	
August	10.6	9.8	
September	15.3	14.2	
October	14.4	26.4	
November	11.1	7.4	
December	13.6	13.6	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: -3.3% (\$160,300 v. \$165,700) Median Sale Price % Change: +3.6% (\$139,800 v. \$135,000)

For further explanation of this measure, see the second footnote on page 2.

#### ACTIVE RESIDENTIAL LISTINGS

#### **BAKER COUNTY, OR**

This graph shows the active residential listings over the past three calendar years in Baker County, Oregon.

### **AREA REPORT • 6/2015**

### **Baker County, Oregon**

									RESID	ENTIAL							CC	MMERCIAL	LAND		MULTIFAMILY	
					(	Current Month	1					Year	-To-Date	)			Ye	ar-To-Date	Yea	r-To-Date	Ye	ear-To-Date
		Active Listings	NewListings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014¹	Closed Sales	Average Sale Price	Total Market Time $^3$	NewListings	Pending Sales	Pending Sales 2015 v. 2014¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price $\%$ Change $^2$	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
460	Baker City/ Keating	130	23	9	17	13.3%	21	138,400	144	146	106	47.2%	92	161,400	139,800	-2.8%	2	168,700	6	50,400	1	300,000
461	Haines/Anthony Lk/ Muddy Crk	7	1	0	-	1	-	-	-	4	2	-50.0%	1	750,000	750,000	-13.0%	_	-	1	10,000	-	-
462	Sumpter/McEwen/ Bourne/Phillips Lk/ Granit	26	4	3	3	-	0	-	-	9	7	0.0%	3	123,000	93,900	116.5%	_	-	5	35,100		-
53	Unity/ Hereford	7	0	0	0	-100.0%	0	-	-	3	1	-66.7%	2	181,000	181,000	-65.4%	_	_	-	-	-	-
464	Huntington/ Lime	1	0	0	0	-100.0%	1	81,000	366	1	2	100.0%	2	52,300	52,300	1.5%	_	_	-	_	-	_
465	Durkee/ Pleasant Valley		0	0	0	-	0	-	-	,	0	_	0	_	-	_	0	-	0	-	0	-
466	Richland/ New Bridge	12	_	2	1	-	1	335,000	1,031	8	5	-16.7%	5	190,100	171,500	5.4%	_	-	1	129,900	_	-
467	Halfway/ Cornucopia	16	2	_	-	-100.0%	0	-	-	7	1	-80.0%	1	57,000	57,000	-6.2%	_	_	-	_	-	-
468	Oxbow	1	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	-
	Baker County	200	30	14		10.5%	23	144,500	192	178	124	26.5%	106	164,500	137,300	-3.3%	2	168,700	13	47,500	1	300,000

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

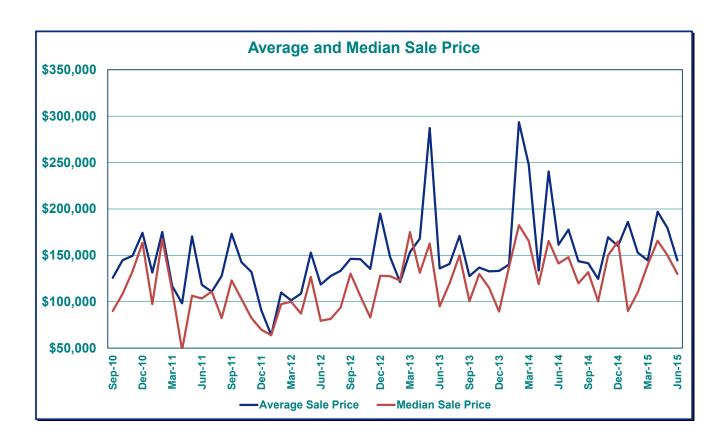


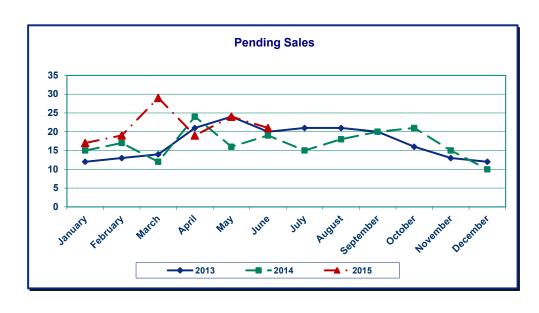
### NEW LISTINGS

#### **BAKER COUNTY, OR**

This graph shows the new residential listings over the past three calendar years Baker County, Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).





#### **PENDING LISTINGS**

#### **BAKER COUNTY, OR**

This graph represents monthly accepted offers in Baker County, Oregon over the past three calendar years.



BAKER COUNTY, OR

This graph shows the closed sales over the past five calendar years in Baker County, Oregon.

Contact RMLS<sup>TM</sup>
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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion Counties, Union County, and Wallowa County.

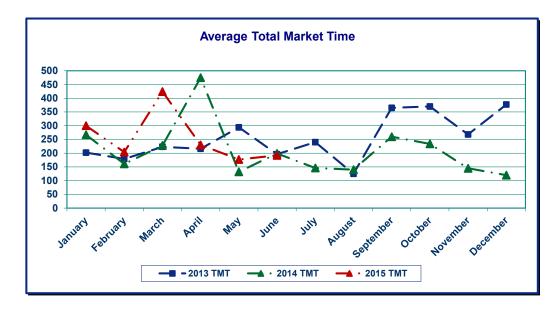
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DAYS ON MARKET
BAKER COUNTY, OR

This graph shows the average market time for sales in Baker County, Oregon over the past three calendar years.





Residential Review: Columbia Basin, Oregon

#### June 2015 Reporting Period

#### June Residential Highlights

June brought sunny real estate activity to the Columbia Basin region, in the form of pending and closed sales. Pending sales (81) rose 102.5% over the 40 posted last June and 5.2% over last month's 77—the best June on the RMLS™ record for the region. Closed sales, at 67, outpaced last June's 66 by 1.5% and last month's 42 closings by 59.5%. New listings, at 99 in June, were 10.0% cooler than the 110 new listings offered in May and 2.0% cooler than the 101 offered in June 2014.

Inventory decreased to 5.7 months this June in the Columbia Basin region, and total market time rose slightly to 153 days.

#### **Year to Date Summary**

Looking at the first six months of 2015 compared to 2014, pending sales (423) have increased 36.5%.

The 316 closed sales are 17.9% ahead of last year's 268. New listings (567) have increased 7.8% from the 526 posted during the same time last year.

#### **Average and Median Sale Prices**

Comparing 2015 to 2014 through June, the average sale price decreased 2.6% from \$156,800 to \$152,800. In the same comparison, the median sale price rose 3.5% from \$137,500 to \$142,300.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +0.3% (\$153,200 v. \$152,800) Median Sale Price % Change: +3.2% (\$144,500 v. \$140,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	าร*	
	2013	2014	2015
January	8.4	14.9	9.7
February	16.4	11.5	9.2
March	9.6	10.4	8.0
April	8.8	10.8	6.1
May	11.1	10.5	9.4
June	9.5	6.7	5.7
July	11.1	9.1	
August	9.4	9.5	
September	9.6	8.4	
October	9.4	8.4	
November	8.7	6.9	
December	7.3	6.3	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	olumbia Basin esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	99	81	67	167,300	139,900	153
2015	Мау	110	77	42	151,900	142,400	145
	Year-to-date	567	423	316	152,800	142,300	142
2014	June	101	40	66	159,100	138,000	217
20	Year-to-date	526	310	268	156,800	137,500	211
<u>o</u>	June	-2.0%	102.5%	1.5%	5.2%	1.4%	-29.3%
Change	Prev Mo 2015	-10.0%	5.2%	59.5%	10.1%	-1.8%	5.5%
<u> </u>	Year-to-date	7.8%	36.5%	17.9%	-2.6%	3.5%	-32.8%

### **AREA REPORT • 6/2015**

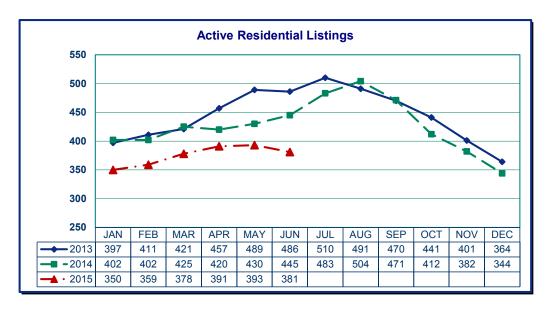
### Columbia Basin, Oregon

								RESI	DENTIAL							CC	OMMERCIAL		LAND	MUL	.TIFAMILY
		_		(	Current Mont	h					Yea	r-To-Date				Y	ear-To-Date	Ye	ar-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	NewListings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Arlington/N	10	1	-	0	-100.0%	1	299,000	357	7	3	50.0%	1	299,000	299,000	-62.2%	_	-	1	27,500	_	-
Condon/S	14	2	2	2	-	1	65,000	577	5	3	200.0%	1	65,000	65,000	19.4%	-	_	-	-	-	-
Gilliam Co. Total	24	3	2	2	0.0%	2	182,000	467	12	6	100.0%	2	182,000	182,000	-44.0%	-	-	1	27,500	-	_
Powskern(MM)	44	0		3		,	440,000		m	24	440.00/	40	457.400	445.000	E 00/			2	24 000		
Boardman/NW	11	6	1	5	150.0%	8	140,300	55 116	23	21	110.0% 125.0%	13 19	157,100 110,200	145,900 85,900	-5.2% 3.9%	-	-		31,800	-	
lone lone	3	1	0	0	130.076	1	32,000	91	5	3	200.0%	2	28,500	28,500	-76.4%	-	-	1	10,500	-	-
Exington	1			ŭ		0	-	- 51	1	1	200.076	2	62,300	62,300	-72.9%	_		-	-		
Heppner/S	21		6		-	4	92,900	581	22	10	100.0%	13	96,300	92,500	-20.3%	1	90,000	4	70,100	-	_
Morrow Co. Total	50	15	7	8	300.0%	17	111,300	210	78	62	121.4%	49	113,700	105,000	-12.0%	1	90,000	7	50,600	-	-
Umatilla	13	5	0	5	25.0%	4	185,000	104	24	23	-32.4%	18	143,200	142,500	13.2%	-	_	2	17,000	2	93,400
Hermiston	63	27	4	24	100.0%	21	205,100	71	162	148	41.0%	115	175,900	165,000	2.1%	-	-	12	107,800	8	195,900
Stanfield	2	2	1	5	-	1	113,000	205	15	13	116.7%	7	80,000	84,000	-44.2%	_	-	3	2,606,700	_	-
Echo	2	0	0	-	-100.0%	2	166,500	13	4	5	66.7%	4	245,000	166,500	113.0%	_	-	1	38,000	-	_
Pendleton City Limits	123	27	7	16	100.0%	10	180,100	81	151	83	31.7%	63	146,800	141,000	-1.5%	1	290,000	2	38,500	4	150,000
E-Meacham, Cayuse	3	0	0	0	-	0	-	-	2	0	-	0	-	-	-	0	-	0	-	0	_
NE-Athena, Helix, Adams, Weston	34	4	5	4	33.3%	1	79,000	18	26	13	-27.8%	7	128,100	102,100	-16.1%	_	-	1	210,000	_	-
S-Pilot Rock, Ukiah	16	2	0	2	0.0%	1	117,000	85	17	8	0.0%	10	104,500	90,800	6.7%	_	-	1	16,000	_	-
Milton-Freewater	51	14	8	15	150.0%	8	182,600	339	76	62	47.6%	41	166,400	149,000	17.1%	4	125,500	1	50,000	1	180,000
Umatilla Co. Total	307	81	25	71	97.2%	48	186,500	120	477	355	27.2%	265	159,800	150,000	3.1%	5	158,400	23	414,700	15	168,900

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### **ACTIVE RESIDENTIAL LISTINGS**

#### COLUMBIA BASIN, OR

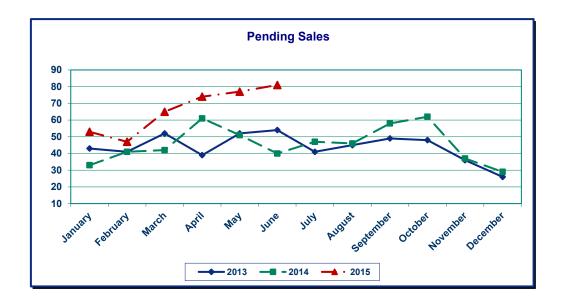
This graph shows the active residential listings over the past three calendar years in Columbia Basin, Oregon.

#### **NEW LISTINGS**

#### **COLUMBIA BASIN, OR**

This graph shows the new residential listings over the past three calendar years in Columbia Basin, Oregon.





#### **PENDING LISTINGS**

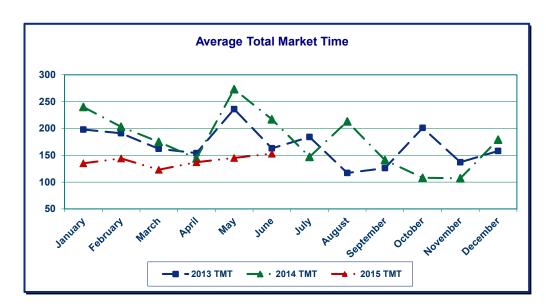
#### **COLUMBIA BASIN, OR**

This graph represents
monthly accepted offers
in Columbia Basin,
Oregon over the past
three calendar years

# CLOSED SALES COLUMBIA BASIN, OR

This graph shows the closed sales over the past five calendar years in Columbia Basin, Oregon.





# DAYS ON MARKET COLUMBIA BASIN, OR

This graph shows the average market time for sales in Columbia Basin, Oregon, over the past three calendar years.



# SALE PRICE COLUMBIA BASIN, OR

This graph represents the average and median sale price for all homes sold in Columbia Basin, Oregon.

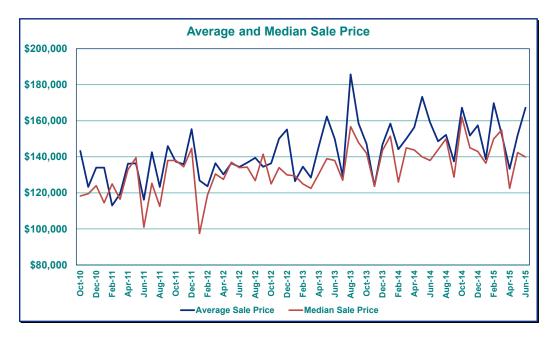
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Residential Review: Coos County, Oregon

#### **June Residential Highlights**

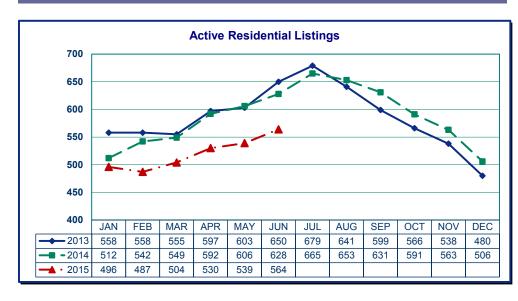
Coos County saw a strong June for closed sales! The 98 closings were the first half of 2014, closed sales have 36.1% higher than the closings posted increased 27.0%, pending sales have in June 2014 (72) and 30.7% higher increased 18.4%, and new listings than the closings posted last month have cooled 3.7%. (75). This was the strongest June for Average and Median Sale Prices closings since 2005, when there were 104. New listings (160) rose 3.9% the year was \$174,400, up 4.6% from compared to last June (154) and 23.1% compared to May 2015 (130). Pending sales (94) decreased 6.0% compared to last June (100).

#### **Year to Date Summary**

Comparing the first half of 2015 to

The average price the first half of the same period in 2014 when the average was \$166,700. In the same comparison the median increased 14.2% from \$140,000 in 2014 to \$159,900 this year.

Re	oos County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	160	94	98	193,000	175,800	186
2015	May	130	104	75	159,500	155,000	184
	Year-to-date	725	502	437	174,400	159,900	178
2014	June	154	100	72	165,600	149,000	144
20	Year-to-date	753	424	344	166,700	140,000	181
О	June	3.9%	-6.0%	36.1%	16.5%	18.0%	29.0%
Change	Prev Mo 2015	23.1%	-9.6%	30.7%	21.0%	13.4%	1.1%
ိ	Year-to-date	-3.7%	18.4%	27.0%	4.6%	14.2%	-1.5%



June 2015 Reporting Period

Inventory in	Month	ıs*	
	2013	2014	2015
January	13.3	10.4	10.8
February	11.4	13.2	7.2
March	10.9	13.1	7.5
April	10	9.1	6.9
May	9.3	9.3	7.2
June	8.1	8.7	5.8
July	11	7.9	
August	8.9	7.9	
September	9.7	7.8	
October	8.6	9.4	
November	7.5	10.8	
December	8.9	7.8	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes

**Percent Change of 12-Month Sale Price Compared With The Previous 12 Months** 

> Average Sale Price % Change: +7.3% (\$175,600 v. \$163,700) Median Sale Price % Change: +12.5% (\$157,500 v. \$140,000)

For further explanation of this measure, see the second footnote on page 2.

#### **ACTIVE** RESIDENTIAL **LISTINGS**

COOS COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Coos County, Oregon.

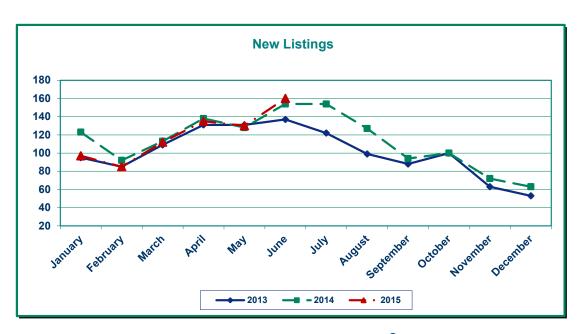
### **AREA REPORT • 6/2015**

### **Coos County, Oregon**

								R	ESIDENT	1AL							CO	MMERCIAL	LAND		MULTIFAMILY	
					a	urrent Month						Yea	r-To-Date	)			Ye	ar-To-Date	Yea	r-To-Date	Year	r-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014¹	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price
97407	Allegeny	1	0	0	0	_	0	-	_	0	0	_	0	-	-	-	0		0	-	0	-
97411	Bandon	110	22	10	11	10.0%	20	260,500	235	100	70	45.8%	62	257,600	232,500	4.4%	1	200,000	21	85,600	-	_
97414	Broadbent	1	0	0	0	_	0	-		1	0	_	0	-	-	_	0	-	0	-	0	-
97420	Coos Bay	166	52	20	39	-9.3%	40	141,800	165	261	212	15.2%	184	139,200	145,000	6.0%	4	242,000	19	82,900	6	154,100
97423	Coquille	70	20	7	5	-61.5%	8	163,400	90	95	59	11.3%	55	166,700	158,900	5.7%	3	166,000	3	60,900	2	272,000
97449	Lakeside	58	16	-	4	-50.0%	6	179,200	276	57	22	15.8%	21	168,100	158,000	25.6%	_	-	2	59,500	_	-
97458	Myrtle Point	52	11	5	5	0.0%	7	259,400	372	52	39	50.0%	35	171,900	135,000	-17.0%	_	-	1	17,000	_	_
97459	North Bend	99	39	5	28	40.0%	17	225,600	112	152	93	8.1%	75	202,800	180,000	14.8%	5	286,000	5	55,000	6	357,600
97466	Powers	7	_	2	2	100.0%	0	-	_	7	7	-12.5%	5	144,100	25,000	42.3%	_	-	_	-	_	-
	Coos County	564	160	49	94	-6.0%	98	193,000	186	725	502	18.4%	437	174,400	159,900	7.2%	13	238,200	51	77,800	14	258,200

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



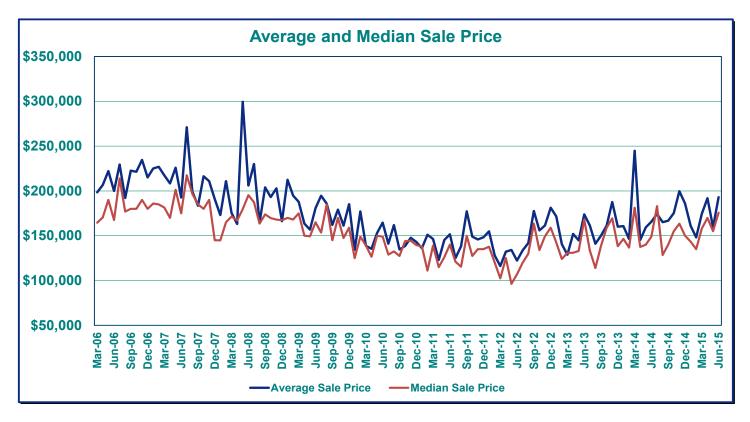
#### NEW LISTINGS COOS COUNTY, OR

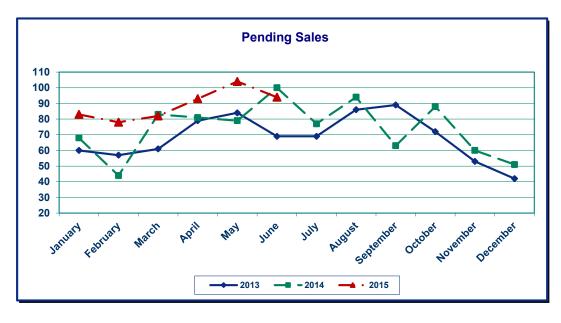
This graph shows the new residential listings over the past three calendar years in Coos County,
Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).



This graph represents the average and median sale price for all homes sold in Coos County, Oregon.





#### **PENDING LISTINGS**

#### **COOS COUNTY, OR**

This graph represents monthly accepted offers over the past three calendar years in Coos County, Oregon.



CLOSED SALES
COOS COUNTY, OR

This graph shows the closed sales over the past five calendar years in Coos County, Oregon.

Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

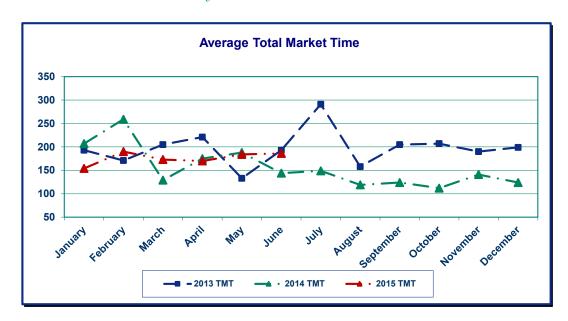
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DAYS ON MARKET
COOS COUNTY, OR

This graph shows the average market time for sales in Coos County, Oregon, over the past three calendar years.





Residential Review: Curry County, Oregon

#### **June Residential Highlights**

and pending sales this June. The 55 months. closings posted bested last June's 33 by 66.7%. It was the strongest June for closings in Curry County since at least 2005! Pending sales (67) outpaced last June's 34 by 97.1%, also the best June for Curry County on the RMLS™ record. New listings, at 90), beat last June (76) by 18.4% but were 18.2% cooler than the 110 new listings posted last month. All three measures are ahead for the first half of the year compared to the same period in 2014.

Total market time was 241 days in Curry County saw strong closed June, and inventory decreased to 8.2

#### **Average and Median Sale Prices**

The average price the first half of this year was \$239,700, up 2.9% from the same period in 2014 when the average was \$232,900. In the same comparison, the median rose 2.6% from \$195,000 in 2014 to \$200,000 in June 2015 Reporting Period

Inventory in	Month	าร*	
	2013	2014	2015
January	17.5	17.7	10.8
February	22.2	21.4	12.4
March	19.7	12	14.8
April	13.2	14.6	7.3
May	17.7	14.4	11.1
June	14.4	15.5	8.2
July	10.9	14.5	
August	12.4	11.6	
September	14.0	13.2	
October	16.4	8.1	
November	14.9	10.5	
December	14.8	9.3	

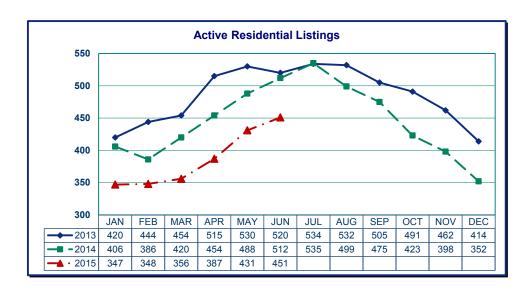
\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change	of 12-Month	Sale Price
Compared With T		

Average Sale Price % Change: +11.1% (\$231,400 v. \$208,300) Median Sale Price % Change: +8.6% (\$190,000 v. \$175,000)

For further explanation of this measure, see the second footnote on page 2.

Re	irry County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	90	67	55	287,900	219,900	241
2015	Мау	110	57	39	241,900	193,000	212
	Year-to-date	470	280	236	239,700	200,000	257
2014	June	76	34	33	257,600	240,000	248
20	Year-to-date	417	199	177	232,900	195,000	266
ge	June	18.4%	97.1%	66.7%	11.8%	-8.4%	-3.0%
Chang	Prev Mo 2015	-18.2%	17.5%	41.0%	19.0%	13.9%	13.7%
0	Year-to-date	12.7%	40.7%	33.3%	2.9%	2.6%	-3.4%



#### **ACTIVE** RESIDENTIAL **LISTINGS**

#### **CURRY COUNTY, OR**

This graph shows the active residential listings over the past three calendar years in Curry County, Oregon.

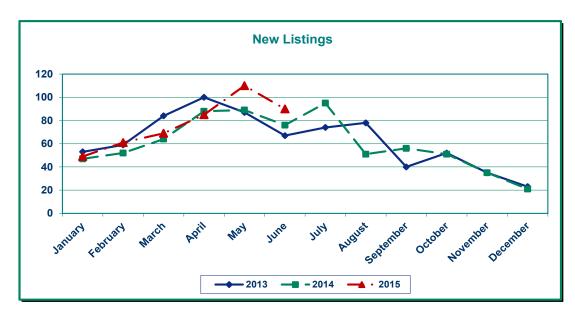
### **AREA REPORT • 6/2015**

### **Curry County, Oregon**

									RESIDI	ENTIAL							CO	MMERCIAL		LAND	ML	JLTIFAMILY
					C	urrent Month						Year	-To-Date	1			Ye	ar-To-Date	Yea	r-To-Date	Ye	ear-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014	Gosed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price
270	City, Airport, Marina Hts., NB Chetco	133	37	3	18	100.0%	20	326,200	249	161	103	56.1%	82	270,400	248,000	16.9%	2	310,000	5	81,000	1	310,000
777	Harbor, Winchuck, SB Chetco	<b>7</b> 5	16	3	16	220.0%	11	222,100	238	91	55	25.0%	50	220,200	162,500	16.2%	1	219,000	12	163,500	1	184,000
272	Carpenterville, Cape Ferrello, Whaleshead	38	4	2	5	150.0%	3	181,000	196	36	20	11.1%	24	209,500	179,500	13.3%	-	-	6	68,200	-	-
273	Gold Beach	136	19	6	22	69.2%	17	300,900	272	130	79	46.3%	60	235,700	194,000	-5.8%	1	26,000	17	113,500	3	353,600
274	Port Orford	69	14	_	6	20.0%	4	302,900	108	52	23	35.3%	20	210,700	191,500	21.4%	_	-	10	151,300	_	-
	Curry County	451	90	14	67	97.1%	55	287,900	241	470	280	40.7%	236	239,700	200,000	11.1%	4	216,300	50	124,400	5	311,000

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



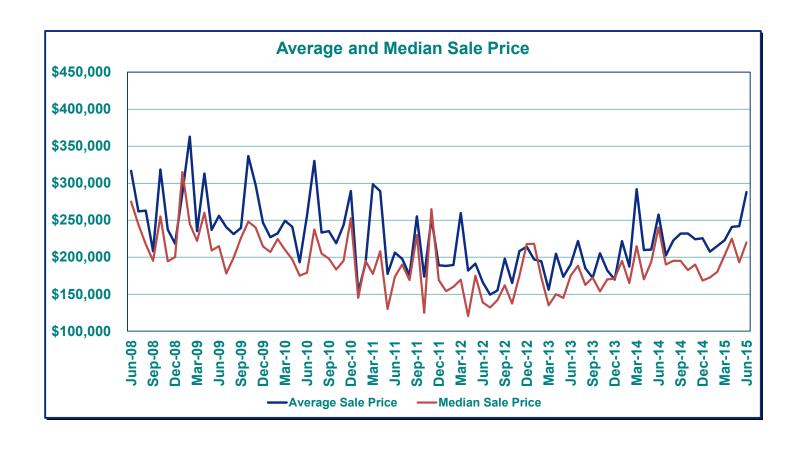
#### **NEW LISTINGS**

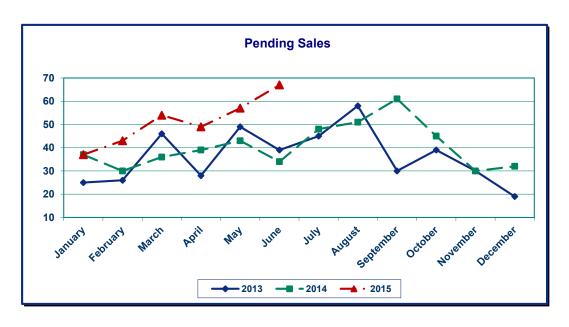
#### **CURRY COUNTY, OR**

This graph shows the new residential listings over the past three calendar years in Curry County, Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

This graph represents the average and median sale price for all homes sold in Curry County, Oregon.





#### PENDING LISTINGS

#### **CURRY COUNTY, OR**

This graph represents

monthly accepted offers

over the past three

calendar years in Curry

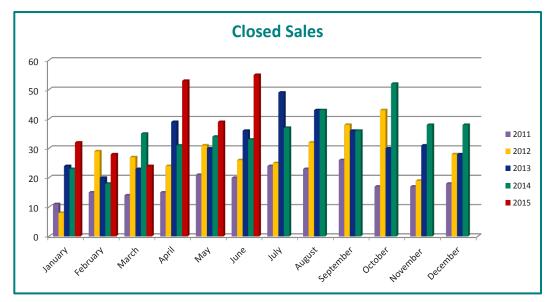
County, Oregon.



CLOSED SALES
CURRY COUNTY, OR

This graph shows the closed sales over the past five calendar years in Curry County, Oregon.

Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
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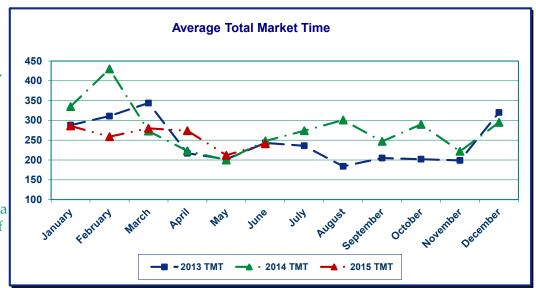
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# DAYS ON MARKET CURRY COUNTY, OR

This graph shows the average market time for sales in Curry County, Oregon, over the past three calendar years.





Residential Review: Douglas County, Oregon

#### June Residential Highlights

Douglas County saw a spike in closed sales this June! The 161 closings beat last June's 107 by 50.5% and the 91 closings posted in May by 76.9%. It was the best June for closings in Douglas County since 2005, when there were 178.

Strong pending sales (156) outpaced last June's 123 by 26.8% and last month's 140 by 11.4%—also the strongest June since 2005, when 198 offers were accepted for the month.

New listings, at 234, were 9.9% ahead of last June's 213 offerings and 13.0% ahead of the 207 new listings posted last month.

Total market time decreased slightly to 153 days in June. Inventory decreased to 5.4 months during the same period.

#### **Year-to-Date Summary**

During the first half of 2015, real estate activity has remained ahead of the same time period in 2014. Pending sales (768) are up 29.9%, closed sales (639) are up 25.3%, and new listings (1,271) are up 14.9% for the year thus far.

#### **Average and Median Sale Prices**

Prices are on the rise. Comparing 2015 to 2014 through June, the average sale price rose 2.2% from \$178,600 to \$182,600. In the same comparison, the median sale price rose 3.3% from \$152,000 to \$157,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +2.3% (\$181,300 v. \$177,300) Median Sale Price % Change: +3.5% (\$159,900 v. \$154,500)

For further explanation of this measure, see the second footnote on page 2.

June 2015 Reporting Period

Inventory in	Month	าร*	
	2013	2014	2015
January	9.8	9.9	11.1
February	9.2	12.9	9.3
March	9.0	10.5	7.0
April	11.9	10.0	6.5
May	9.4	10.4	9.4
June	10.4	8.8	5.4
July	9.5	9.1	
August	8.7	7.9	
September	9.6	9.5	
October	8.1	6.7	
November	9.6	9.3	
December	9.7	6.0	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	ouglas County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	234	156	161	193,900	179,000	153
2015	Мау	207	140	91	179,400	142,500	159
	Year-to-date	1,271	768	639	182,600	157,000	155
2014	June	213	123	107	185,300	155,000	134
20	Year-to-date	1,106	591	510	178,600	152,000	165
Φ	June	9.9%	26.8%	50.5%	4.6%	15.5%	14.2%
Change	Prev Mo 2015	13.0%	11.4%	76.9%	8.1%	25.6%	-3.8%
O	Year-to-date	14.9%	29.9%	25.3%	2.2%	3.3%	-5.7%

### **AREA REPORT • 6/2015**

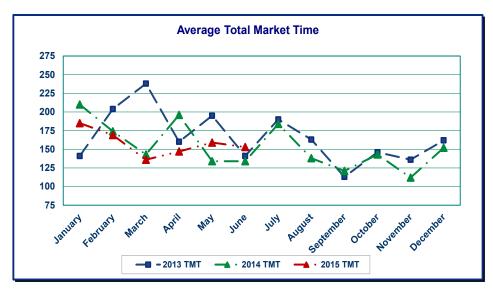
### **Douglas County, Oregon**

									RESID	ENTIAL							СО	MMERCIAL		LAND	М	ULTIFAMILY
					C	Current Month	1					Year-	To-Date				Ye	ar-To-Date	Yea	r-To-Date	Y	ear-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 ¹	Gosed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014¹	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price %Change²	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price
254	NE Roseburg	83	24	9	19	171.4%	30	216,000	110	136	86	65.4%	73	182,300	179,900	12.7%	2	312,500	4	64,900	6	160,800
252	NW Roseburg	105	31	6	12	-33.3%	16	252,300	91	144	73	15.9%	58	283,500	246,000	4.8%	1	400,000	10	94,900	1	217,000
253	SE Roseburg	44	12	7	10	100.0%	9	131,100	81	64	40	14.3%	34	155,700	145,800	13.8%	7	133,400	4	39,100	2	104,800
254	SW Roseburg	84	19	7	10	-16.7%	11	163,100	275	109	62	8.8%	54	206,900	193,500	0.3%	2	300,700	10	148,300	2	567,500
255	Glide & E of Roseburg	47	10	6	4	-50.0%	9	284,600	106	48	34	0.0%	31	272,300	280,000	11.0%	1	175,000	3	106,300	-	-
256	Sutherlin/ Oakland Area	98	30	12	16	-36.0%	15	203,900	115	155	83	-20.2%	73	212,400	169,500	13.2%	5	131,300	16	111,600	5	218,000
257	Winston & SW of Roseburg	72	24	6	16	128.6%	10	171,200	170	102	71	77.5%	55	155,100	126,900	-18.0%	1	868,000	2	101,500	_	_
258	Myrtle Creek & S/SE of Roseburg	145	37	14	34	88.9%	31	170,400	139	225	136	74.4%	105	152,000	134,900	8.6%	1	42,000	10	102,900	1	140,000
259	Green District	49	18	4	13	-13.3%	9	172,700	96	93	77	20.3%	61	134,200	135,100	6.1%	_	-	6	74,800	_	_
365	North Douglas County	145	29	17	22	175.0%	21	169,500	315	195	106	65.6%	95	145,800	101,500	8.3%	3	171,700	11	111,900	_	-
	Douglas County	872	234	88	156	26.8%	161	193,900	153	1,271	768	29.9%	639	182,600	157,000	2.3%	23	209,400	76	103,500	17	221,000

# DAYS ON MARKET DOUGLAS COUNTY, OR

This graph shows the average market time for sales in Douglas County,

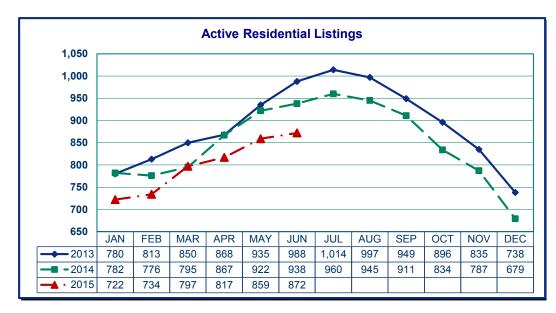
Oregon, over the past three calendar years.



<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



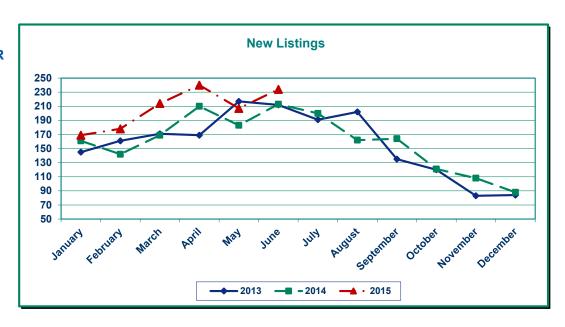
#### ACTIVE RESIDENTIAL LISTINGS

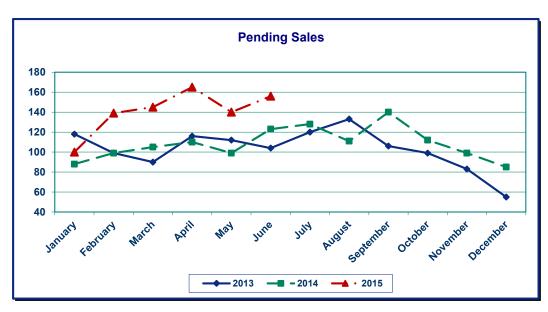
#### **DOUGLAS COUNTY, OR**

This graph shows the active residential listings over the past three calendar years in Douglas County, Oregon.

# NEW LISTINGS DOUGLAS COUNTY, OR

This graph shows the new residential listings over the past three calendar years in Douglas County, Oregon.





### PENDING LISTINGS

#### **DOUGLAS COUNTY, OR**

This graph represents monthly accepted offers over the past three calendar years in Douglas County,

Oregon.



Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
communications@rmls.com

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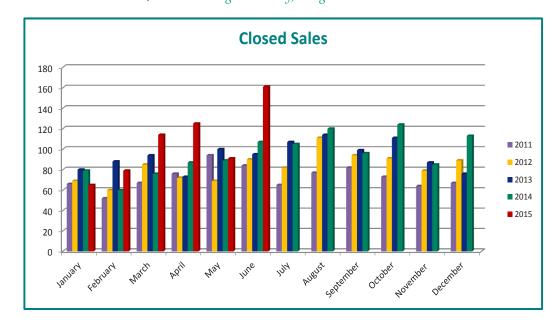
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#### **CLOSED SALES**

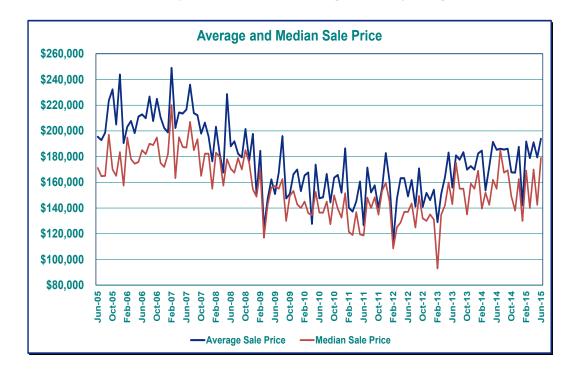
**DOUGLAS COUNTY, OR** 

This graph shows the closed sales over the past five calendar years in Douglas County, Oregon.



SALE PRICE
DOUGLAS COUNTY, OR

This graph represents the average and median sale price for all homes sold in Douglas County, Oregon.





Residential Review: Grant County, Oregon

June 2015 Reporting Period

#### **June Residential Highlights**

June brought an increase in accepted offers to Grant County. Pending sales (13) fared 18.2% better this month than the 11 offers accepted in June 2014 and 44.4% better than last month (9)—the best June on the RMLS<sup>TM</sup> record.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: -22.0% (\$132,500 v. \$169,800) Median Sale Price % Change: -11.2% (\$115,000 v. \$129,500)

For further explanation of this measure, see the second footnote on page 2.

Closed sales (7) exactly matched last June's number but decreased from the eight closings posted last month. New listings (14) outpaced the nine new listings offered in June 2014 but slipped 12.5% compared to last month.

Inventory increased to 17.3 months in June. Total market time increased to 218 days in the same period.

#### Average and Median Sales Prices

Comparing the first half of 2015 to the same period in 2014, the average sale price decreased 17.1% from \$156,500 to \$129,700. In the same comparison, the median sale price increased just 0.4% from \$115,000 to \$115,500.

Inventory in	Month	s*	
	2013	2014	2015
January	41.7	23.2	25.4
February	N/A	22.5	32.0
March	20.5	20.1	15.3
April	40.7	12.6	17.4
May	15.2	15.4	15.6
June	32.5	20.3	17.3
July	17.0	17.1	
August	46.3	38.3	
September	14.4	29.4	
October	37.5	20.7	
November	36.3	29	
December	35.8	120	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	ant County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	14	13	7	150,200	159,000	218
2015	Мау	16	9	8	93,700	81,500	297
	Year-to-date	73	49	40	129,700	115,500	328
2014	June	9	11	7	175,900	210,000	405
20	Year-to-date	97	57	48	156,500	115,000	297
<u>o</u>	June	55.6%	18.2%	0.0%	-14.6%	-24.3%	-46.2%
Change	Prev Mo 2015	-12.5%	44.4%	-12.5%	60.3%	95.1%	-26.6%
	Year-to-date	-24.7%	-14.0%	-16.7%	-17.1%	0.4%	10.4%

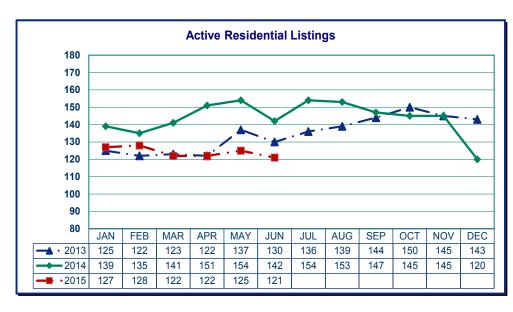
### **AREA REPORT • 6/2015**

**Grant County, Oregon** 

I				_				DECOR								~~	A SERVICE				# TEASH V
								RESID	ENTIAL								VIMERCIAL	_	LAND	_	JLTIFAMILY
					Current Month	1					Yea	r-To-Date				Ye	ar-To-Date	Yea	r-To-Date	Y	ear-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Closed Sales	Average Sale Price	Total Market Time $^{3}$	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Closed Sales	Average Sale Price	Wedian Sale Price	Avg Sale Price %Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
LIB Bates	_	1	-	0	-	0	-	-	-	1	-	1	180,000	180,000	-	_	_	1	5,100	_	-
028 Canyon City	24	6	0	2	0.0%	0	-	-	17	7	-41.7%	4	117,300	115,000	-35.3%	_	-	2	180,000	_	-
528 Dayville	4	2	_	1	-	0	-	-	3	1	-50.0%	_	_	-	-75.0%	_	_	2	67,500	_	-
John Day	35	3	6	4	-42.9%	4	168,500	201	24	20	-9.1%	17	134,300	148,000	-9.3%	1	255,000	5	65,000	_	-
Kimberly	3	0	0	1	-	0	-	-	1	1	-	0	-	-	-	0	_	0	-	0	-
Long Creek	10	0	_	0	-	0	-	-	3	-	-100.0%	1	78,000	78,000	160.0%	1	75,000	1	75,000	_	_
Monument Monument	5	1	0	0	_	0	_	_	2	0	_	0	-	-	7.1%	0	_	0	-	0	-
Mount Vernon	13	1	0	4	300.0%	2	156,300	306	12	13	62.5%	10	152,200	127,500	-11.0%	_	-	-	-	-	-
98 26 Prairie City	27	1	3	1	0.0%	1	65,000	112	11	5	-58.3%	7	93,500	92,500	-28.7%	_	-	1	16,500	-	-
Seneca	0	0	0	0	_	0	-	_	0	1	-	0	-	-	_	0	-	0	-	0	_
Grant County	121	14	9	13	18.2%	7	150,200	218	73	49	-14.0%	40	129,700	115,500	-22.0%	2	165,000	12	76,400	-	-

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### ACTIVE RESIDENTIAL LISTINGS

**GRANT COUNTY, OR** 

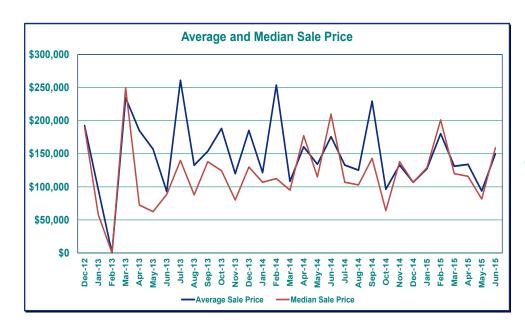
This graph shows the active residential listings in Grant County, Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

#### **NEW LISTINGS GRANT COUNTY, OR**

This graph shows the new residential listings in Grant County, Oregon.





#### **SALE PRICE GRANT COUNTY, OR**

This graph represents the average and median sale price for all homes sold in Grant County, Oregon.

#### **PENDING LISTINGS**

#### **GRANT COUNTY, OR**

This graph represents monthly accepted offers in Grant County, Oregon.





Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

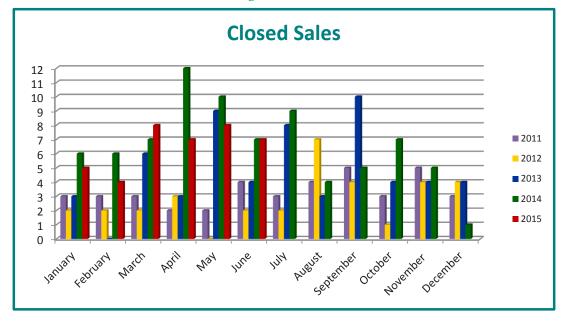
Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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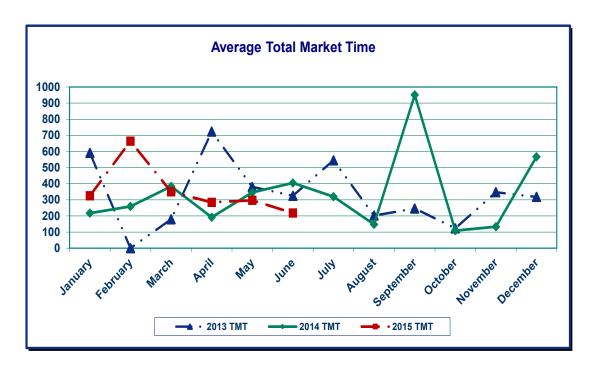
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GRANT COUNTY, OR

This graph shows the closed sales in Grant County, Oregon.



**DAYS ON MARKET** This graph shows the average market time for sales in **GRANT COUNTY, OR** Grant County, Oregon.





Residential Review: Josephine County, Oregon

#### June Residential Highlights

June brought a slight increase of new listings to Josephine County, while other measures cooled after May's increased activity. There were 15 new listings posted, outpacing May by one. The five closed sales exactly matched May's count. Seven pending sales were a decrease from the 13 offers accepted in May.

Total market time decreased to

38 days in June. Inventory decreased to 11.2 months in the same period.

#### **Year to Date Summary**

Thus far in 2015 there have been 69 new listings offered, 48 accepted offers, and 41 closed sales. The average price is \$225,500 and the median is \$200,000.

#### Sale Prices

Comparing June 2015 to May 2015, the average sale price in Josephine County decreased 8.6% from \$233,800 to \$213,600. In the same comparison, the median decreased 16.5% from \$276,500 to \$231,000.

June 2015 Reporting Period

Inventory in	Months*	
	2014	2015
January	N/A	12.5
February	N/A	11.5
March	N/A	7.1
April	N/A	20.0
May	N/A	11.4
June	N/A	11.2
July	N/A	
August	7.7	
September	12.1	
October	7.5	
November	8.4	
December	10.7	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Note: RMLS™ is a supplementary MLS for Jackson County, so data reported in the Area Report will not reflect the entire market.

Re	sephine County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	15	7	5	213,600	231,000	38
2015	May	14	13	5	233,800	276,500	102
	Year-to-date	69	48	41	225,500	200,000	130



#### **ACTIVE** RESIDENTIAL LISTINGS

#### **JOSEPHINE COUNTY, OR**

This graph shows the active residential listings in Josephine County, Oregon.

# AREA REPORT • 6/2015 Josephine County, Oregon

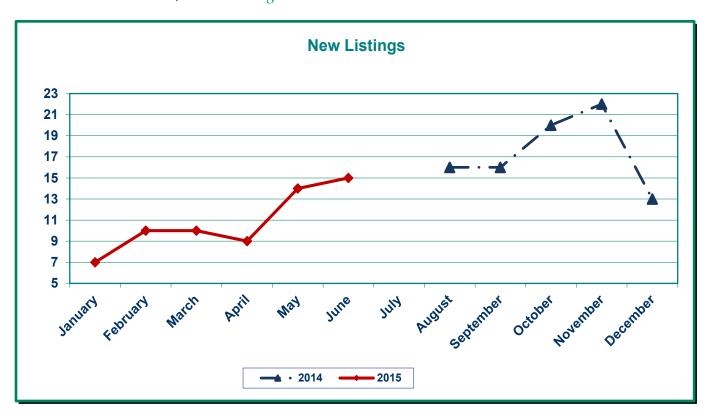
prime								RESID	DENTIAL								MMERCIAL		LAND		JLTIFAMILY
				a	urrent Month						Ye	ar-To-Dat	е			Ye	ear-To-Date	Yea	ar-To-Date	Y	ear-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	NewListings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Gosed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97497																					
Woll Creek	3	1	2	0	-	0	-	-	3	2		3	358,300	325,000	162.5%	-	-	-	-	-	-
7526	3	-	2	0	-	0	-	-	2	3		3	109,200	105,000	76.7%	-	-	1	195,000	-	-
Grants Pass  Grants Pass  Grants Pass	21	6	16	2	-	2	135,500	61	27	18		16	207,100	175,000	22.0%	-	-	2	66,000	-	-
	20	5	9	4	-	0	-	-	27	19		12	204,100	232,500	-2.9%	-	-	4	140,500	-	-
Grants Pass	0	0	0	0	-	0	-	-	0	0		0	-	-	-	0	-	0	-	0	-
Kerby	-	-	0	0	-	0	-	-	-	1		1	142,500	142,500	9.6%	-	-	-	-	-	-
Merlin	1	0	0	1	-	1	142,000	21	3	3		2	217,900	217,900	19.3%	-	-	1	255,000	-	-
Murphy 4	0	0	0	0	_	0	-	-	0	0		0	-	-	_	0	-	0	-	0	-
O'Brien	0	0	0	0	-	0	-	_	0	0		0	-	-	_	0	-	0	-	0	-
Selma	5	2	1	0	-	2	327,500	23	6	2		4	375,400	327,500	75.1%	_	-	-	_	-	-
Wilderville	0	0	0	0	_	0	-	-	0	0		_	-	-	6.7%	_	-	1	285,000	-	-
Williams	3	1	0	0		0	-	-	1	0		. 0	-	-	-47.2%	0	_	0	_	0	-
Josephine Co.	56	15	30	7	_	5	213,600	38	69	48	_	41	225,500	200,000	15.6%	-	-	9	158,800	-	-
Modiford		_				_															
202	15	5		0	-	0	-	-	16	4		5	111,000	111,100	-23.6%	-	-	-	-	-	-
7503	16	5	0	5	-	0	-	-	21	9		3	173,500	195,000	-27.1%	-	-	-	-	-	-
White City  Medford	7	1	1	1	-	1	133,000	99	10	5	-	2	141,500	141,500	-51.0%	-	-	-	-	-	-
Medford  OX Ashland	14	7	2	1	-	2	251,900	31	22	. 8		- 6	518,300	237,600	12.1%	-	-	-	-	-	-
Ashland	14	2	-	0	-	1	460,100	84	12	5		4	353,800	327,500	-27.9%	-	-	4	985,300	1	231,200
Butte Falls	-	0	2	0	-	0	-	-	-	0		0	-	-	#REF!	0	-	0	-	0	-
Eagle Point	13	1	-	3	-	2	317,500	78	12	6		4	363,000	380,000	-32.6%	-	-	2	711,500	-	-
Gold Hill	4	1	1	1	-	0	-	-	3	4		2	156,100	156,100	-4.0%	-	-	-	-	-	-
Jacksonville	9	0	1	0	-	0	-	-	5	1		. 1	325,000	325,000	-51.9%	_	-	-	_	-	-
Phoenix	1	0	1	-	_	0	-	-	2	1		. 1	240,000	240,000	#REF!	1	180,000	-	_	-	-
Prospect	0	0	_	0	_	0	-	_	1	0	_	. 0	-	-	#REF!	0	-	0	-	0	-
Rogue River	5	0	3	0	_	1	169,900	171	9	10		. 9	214,900	169,900	-13.6%	-	-	1	60,000		-
Shady Cove	1	0	-	0		0	-	-	1	0		. 0	_	-	#REF!	0	-	0	_	0	_
Talent	1	_	1	0	_	0	_	_	3	1	_	. 1	320,000	320,000	14.6%	_	_	_	_	_	_
Talent		^		0		0			4			. 0	000,000	020,000		0		0		0	
Talent	2	0	0	U	_	U	-	_	1	0		U	-	-	#REF!	0	-	0	-	U	-

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

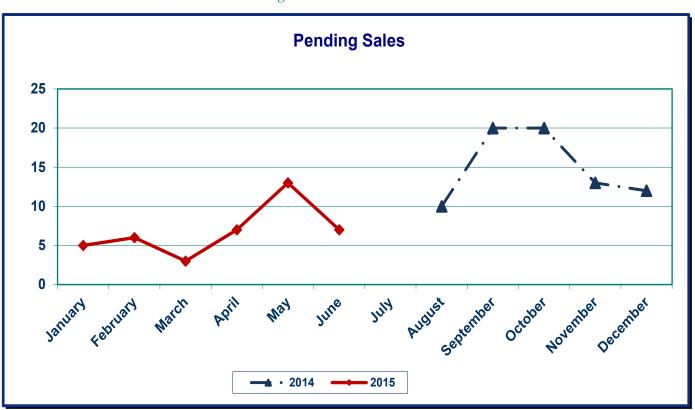
<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

**NEW LISTINGS JOSEPHINE COUNTY, OR**  This graph shows the new residential listings in Josephine County, Oregon.



**PENDING LISTINGS JOSEPHINE COUNTY, OR** 

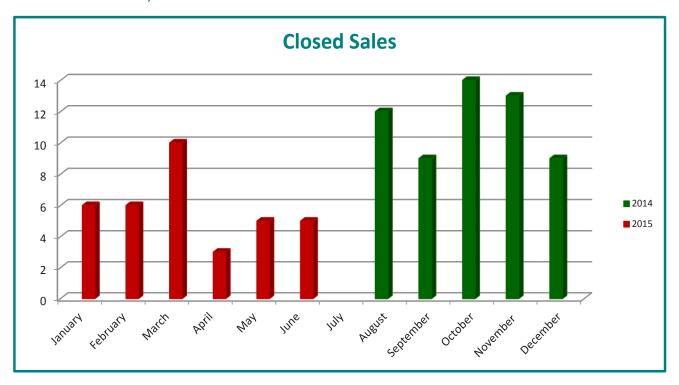
This graph represents monthly accepted offers in Josephine County, Oregon.



#### **CLOSED SALES**

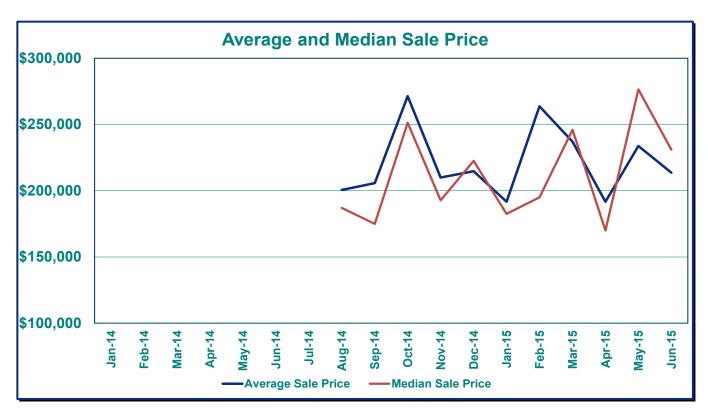
This graph shows the closed sales in Josephine County, Oregon.

**JOSEPHINE COUNTY, OR** 



**SALE PRICE JOSEPHINE COUNTY, OR** 

This graph represents the average and median sale price for all homes sold in Josephine County, Oregon.





Contact RMLS<sup>TM</sup> 8338 NE Alderwood Rd Suite 230 Portland, OR 97220 (503) 236-7657 communications@rmls.com

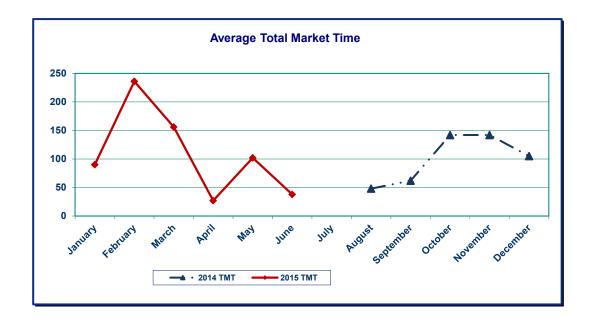
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**DAYS ON MARKET** This graph shows the average market time for sales in JOSEPHINE COUNTY, OR Josephine County, Oregon.





Residential Review: Lane County, Oregon

June 2015 Reporting Period

#### June Residential Highlights

June was another great month for closed sales in Lane County. The 536 closings outpaced last month (411) by 30.4% and last June (389) by 37.8%. It was the strongest June for closings in Lane County on the RMLS<sup>TM</sup> record—the previous June record of 508 was tallied in 2004.

Pending sales (557) outpaced last June's 428 by 30.1% and edged out last month's 552 accepted offers by 0.9%. New listings (680) similarly outpaced last June's 641 by 6.1% and May 2015 (672) by 1.2%.

Inventory in Lane County decreased to 2.6 months in June. Total market time decreased to 73 days in the same period.

#### Year to Date Summary

Activity is up during the first six months of this year compared to the same period last year. Pending sales (2,695) are up 29.9%, closed sales (2,164) are up 28.0%, and new listings (3,594) are up 12.0% this year compared to the first six months of 2014.

#### **Average and Median Sale Prices**

Comparing 2015 to 2014 through June of each year, the average sale price rose 3.0% from \$234,300 to \$241,300. In the same comparison, the median sale price rose 4.3% from \$210,000 to \$219,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +3.8% (\$238,700 v. \$230,000) Median Sale Price % Change: +2.9% (\$215,000 v. \$209,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	าร*	
	2013	2014	2015
January	6.8	7.0	5.5
February	5.7	5.7	5.9
March	4.6	4.9	3.7
April	4.5	4.9	3.4
May	4.2	4.9	3.3
June	4.3	4.3	2.6
July	4.7	4.6	
August	4.3	5.0	
September	4.7	4.9	
October	5.2	3.8	
November	6.0	5.5	
December	4.4	4.1	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Data for Florence is reported separately from Greater Lane County. The Residential Review on pages 1, 3, 4, and 6 does not include data from Florence. For data on Florence, see the Area Report on page 2, or the graphs on page 5.

Re	eater Lane Co. sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	680	557	536	254,400	229,000	73
2015	Мау	672	552	411	236,400	210,000	82
	Year-to-date	3,594	2,695	2,164	241,300	219,000	93
14	June	641	428	389	249,600	219,000	79
201	Year-to-date	3,210	2,075	1,691	234,300	210,000	100
<u>o</u>	June	6.1%	30.1%	37.8%	1.9%	4.6%	-7.7%
Change	Prev Mo 2015	1.2%	0.9%	30.4%	7.6%	9.0%	-11.0%
8	Year-to-date	12.0%	29.9%	28.0%	3.0%	4.3%	-7.6%

### **AREA REPORT • 6/2015**

### **Lane County, Oregon**

		RESIDENTIAL														COMMERCIAL		LAND		MULTIFAMILY			
		Current Month							Year-To-Date							Year-To-Date			ar-To-Date	Year-To-Date		Year-To-Date	
		Active Listings	New Listings	Expired Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Gosed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Gosed Sales	Average Sale Price	Wedian Sale Price	Total Market Time	Avg. Sale Price % Change <sup>2</sup>	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price
225	Florence Coast Village	15	1	1	3	200.0%	2	34,000	1,199	11	8	14.3%	7	48,200	38,000	497	-16.2%	-	-	3	33,300	-	_
7 226	Florence Green Trees	19	7	0	6	200.0%	5	104,700	65	37	37	60.9%	30	89,100	79,500	185	-11.6%	-	-	1	45,000	-	-
8	Florence Florentine	9	4	0	2	100.0%	2	160,700	1	21	15	-16.7%	17	186,800	175,000	73	5.1%	-	_	-	-	-	_
22	Florence Town	79	13	4	7	-41.7%	16	201,100	247	106	76	7.0%	73	181,600	165,000	178	-0.3%	4	172,000	12	38,100	3	327,500
228	Florence Beach	42	15	1	5	0.0%	2	170,000	284	52	28	47.4%	22	215,000	191,300	229	15.9%	-	_	11	62,300	-	
230	Florence North	47	13	_	6	-14.3%	3	212,300	92	48	22	0.0%	19	263,200	197,100	231	14.0%	-	-	7	101,100	-	-
껆	Florence South/ Dunes City	45	7	5	4	-33.3%	1	475,000	282	51	21	-16.0%	17	245,100	200,000	160	-3.1%	2	450,000	2	70,000	-	-
238	Florence East/ Mapleton	35	12	5	4	33.3%	9	204,400	316	34	18	50.0%	17	204,800	184,000	332	-0.7%	-	-	4	54,900	1	75,000
	Grand Total	291	72	16	37	0.0%	40	185,600	266	360	225	14.2%	202	182,300	170,000	203	0.3%	6	264,700	40	58,900	4	264,400
232	Hayden Bridge	50	29	5	20	185.7%	21	197,100	28	132	94	49.2%	79	214,600	219,000	77	0.7%					1	235,000
233							21											-	-	-	-		
234	McKenzie Valley	80	19	4	13	225.0%	7	395,800	139	100	47	62.1%	38	346,300	323,000	200	4.8%	-	- 02.400	6	125,700	-	-
235	Pleasant Hill/Oak	79	37	17	20	53.8%	15	267,400	90	133	88	29.4%	60	249,300	237,500	138	6.1%	5	93,100	11	87,100	-	477.000
236	South Lane Properties  West Lane Properties	178 83	57 38	<u>20</u> 8	49 29	2.1% 31.8%	46	222,600	74	345 221	245 154	21.3% 58.8%	182	215,600	196,000 195,500	124	7.3%	5	484,000	17	118,200 288,200	1	1,025,000
237							33		78										450,000				
239	Junction City  Thurston	78	34 40	8	20 35	5.3% 25.0%	23 32	251,800 225,800	140 77	154 219	104	9.5% 36.4%	94 157	263,800	235,000	145	10.9%	1	158,000	10	119,200 74,900	10	1,039,300 356,400
240	Coburg I-5	13	6	4	5	150.0%	7	278,700	68	34	24	9.1%	20	243,400	240,000	105	3.1%			4	271,000	- 10	300,400
241	N Gilham	53	28	3	28	100.0%	24	302,500	99	137	100	38.9%	82	339,600	275,000	103	9.5%	1	1,200,000		211,000	2	296,700
242	Ferry Street Bridge	78	51	5	53	26.2%	50	303,400	53	300	227	30.5%	182	293,400	261,500	65	0.8%	Ĺ	.,200,000	1	160,000	3	261,200
243	E Eugene	111	55	3	55	71.9%	52	343,900	59	289	219	20.3%	163	319,300	282,000	83	3.4%	-	-	13	122,500	4	633,800
244	SW Eugene	196	92	16	59	34.1%	66	300,900	65	442	315	26.0%	249	298,400	275,000	95	4.5%	1	400,000	17	156,100	4	825,000
245	W Eugene	38	21	4	15	-28.6%	13	174,200	133	108	72	-4.0%	59	188,700	170,000	84	-0.8%	5	460,400	2	23,500	11	275,100
246	Danebo	77	52	6	46	31.4%	45	183,800	65	298	281	44.8%	246	156,000	162,600	87	5.6%	1	215,000	3	156,800	8	210,900
247	River Road	35	21	3	24	84.6%	16	214,100	147	125	98	66.1%	71	198,400	194,900	85	5.5%	_	_10,000	1	30,000	3	445,800
248	Santa Clara	67	45	13	44	46.7%	50	249,200	33	271	217	34.8%	183	247,600	234,900	55	6.7%	1	975,000	2	70,600	2	200,400
249	Springfield	80	50	13	40	-14.9%	28	137,000	80	256	197	17.3%	159	165,900	150,000	80	4.1%	3	212,500	5	143,700	14	261,700
250	Mohawk Valley	17	5	-	2	-71.4%	8	330,700	114	30	22	-8.3%	19	285,600	295,000	137	35.7%	1	200,000	10	115,500	-	-
	Grand Total	1,397	680	139	557	30.1%	536	254,400	73	3,594	2,695	29.9%	2,164	241,300	219,000	93	3.8%	24	373,900	116	131,800	70	371,100



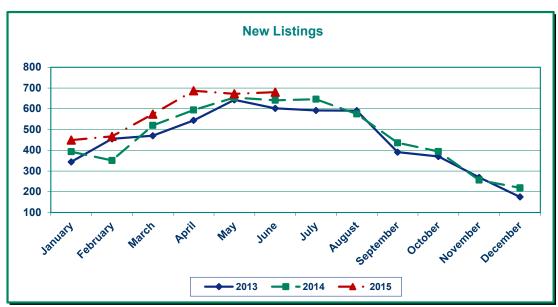
#### ACTIVE RESIDENTIAL LISTINGS

#### GREATER LANE COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Greater Lane County, Oregon.

# REATER LANE COUNTY, OR

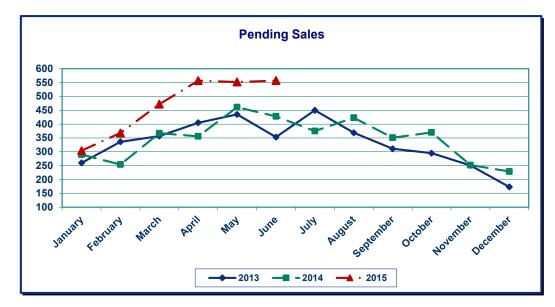
This graph shows the new residential listings over the past three calendar years in Greater Lane County, Oregon.



<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### **PENDING LISTINGS**

### GREATER LANE COUNTY, OR

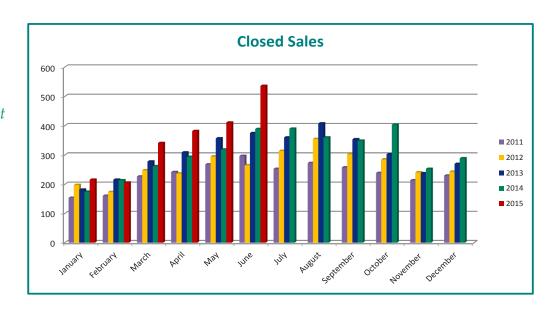
This graph represents
monthly accepted offers
in Greater Lane County,
Oregon, over the past
three calendar years.

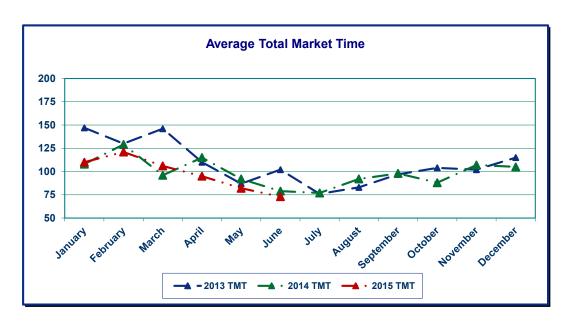
#### **CLOSED SALES**

### GREATER LANE COUNTY, OR

This graph shows the closed sales over the past five calendar years in Greater Lane County,

Oregon.





#### DAYS ON MARKET

### GREATER LANE COUNTY, OR

This graph shows the average market time for sales in Greater Lane County, Oregon, over the past three calendar years.



#### **NEW LISTINGS**

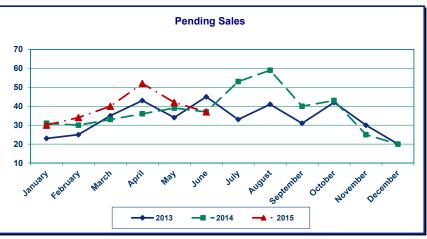
#### FLORENCE, OR

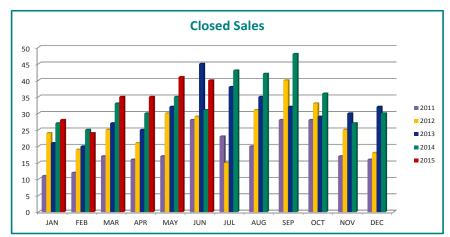
This graph represents
new listings in Florence,
Oregon over the past
three calendar years.

#### **PENDING LISTINGS**

#### FLORENCE, OR

This graph shows the monthly accepted offers over the past three calendar years in Florence, Oregon.





#### **CLOSED SALES**

#### FLORENCE, OR

This graph shows the closed sales over the past five calendar years in Florence, Oregon.

## AVERAGE SALE PRICE

#### **FLORENCE, OR**

This graph shows the average sale price for all sold homes over the past three calendar years in Florence, Oregon.





Contact RMLS<sup>TM</sup>
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Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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# SALE PRICE GREATER LANE COUNTY, OR

This graph represents the average and median sale price for all homes sold in Greater Lane County, Oregon.





A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Mid-Columbia

#### June 2015 Reporting Period

#### June Residential Highlights

The Mid-Columbia region saw mixed activity this June, but numbers are up for the year overall. Pending sales, at 95, fared 13.1% better than the 84 offers accepted in June 2014 but cooled 7.8% from last month's 103 pendings.

Closed sales (96) fared similarly, showing an increase of 12.9% from last June (85) but a decrease of 2.0% from last month.

New listings (156) were 3.3% stronger than last month (151), but fell 5.5% short of the 165 new listings offered in June 2014.

Total market time decreased in June, and currently sits at 120 days. During the same time, inventory increased slightly, currently standing at 5.7 months.

#### Year to Date Summary

Comparing the first half of 2015 to

the same period in 2014, numbers are ahead for the year. Pending sales (556) are up 35.9%, closed sales (450) are up 26.8%, and new listings (771) are up 7.8% compared to 2014.

#### **Average and Median Sale Prices**

Comparing the first half of 2015 to 2014, the average sale price rose 20.9% from \$214,900 to \$259,800. In the same comparison, the median sale price rose 16.4% from \$189,800 to \$220,900.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +6.5% (\$251,700 v. \$236,400) Median Sale Price % Change: +4.5% (\$210,000 v. \$201,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	าร*	
	2013	2014	2015
January	13.4	13.6	11.1
February	12.9	11.2	8.6
March	8.1	9.9	6.4
April	9.1	8.9	6.0
May	10.0	8.1	5.3
June	10.0	7.4	5.7
July	8.5	8.9	
August	9.4	9.2	
September	11.4	7.7	
October	7.3	8.3	
November	10.8	8.4	
December	6.9	7.9	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	d-Columbia esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	156	95	96	276,300	240,300	120
2015	Мау	151	103	98	290,500	232,300	140
	Year-to-date	771	556	450	259,800	220,900	167
2014	June	165	84	85	241,600	216,800	189
20	Year-to-date	715	409	355	214,900	189,800	187
<u>o</u>	June	-5.5%	13.1%	12.9%	14.4%	10.8%	-36.3%
Change	Prev Mo 2015	3.3%	-7.8%	-2.0%	-4.9%	3.4%	-14.3%
	Year-to-date	7.8%	35.9%	26.8%	20.9%	16.4%	-10.5%

# **AREA REPORT • 6/2015**

## **Mid-Columbia**

								RE	SIDENT	IAL							CC	MMERCIAL	ı	LAND	MUL	TIFAMILY
					Cun	rent Month						Y	Year-To-E	Date			Ye	ear-To-Date	Yea	r-To-Date	Year	-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Total Market Time $^{3}$	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
92	White Salmon/ Bingen	29	9	4	6	50.0%	5	258,200	169	51	40	48.1%	35	332,500	265,000	9.8%	_	-	11	167,300	3	288,700
<u>5</u>	Snowden	8	3	3	1	0.0%	1	405,000	22	10	4	-42.9%	5	362,600	360,000	37.9%	-	-	1	143,000	-	-
102	Trout Lake/ Glenwood	17	3	-	2	-	1	80,000	104	21	10	150.0%	7	323,700	410,000	17.7%	-		6	126,300		_
103	Husum/ BZ Corner	4	_	0	_	-100.0%	2	441,000	160	5	7	-12.5%	6	390,300	376,000	63.8%	_	-	5	126,200	_	_
\$	Lyle/ High Prairie	14	2	-	1	-50.0%	2	230,000	390	13	12	100.0%	12	220,300	202,500	-19.6%	-		11	66,700	-	_
105	Dallesport/ Murdock	13	8	-	5	150.0%	3	240,500	727	19	18	125.0%	11	152,000	130,000	3.5%	-	i	5	58,800	-	-
106	Appleton/ Timber Valley	4	1		1	_	_		_	3	3	-	1	274,000	274,000	26.8%			4	35,500		
108	Goldendale/ Centerville	92	20	5	6	-45.5%	3	150,300	63	88	37	-7.5%	31	146,000	137,100	0.7%	-		41	52,300	1	115,000
109	Bickleton/ East County		0		1	-	_		_	1	3	_	3	127,100	134,000	_			12	46,500		
110	Klickitat	5	3	2	0	-100.0%	1	79,900	520	5	3	200.0%	3	135,800	139,900	-28.0%			7	66,800	-	
	Klickitat Co. Total	186	49	14	23	4.5%	18	242,800	276	216	137	35.6%	114	245,300	212,000	11.7%	_	0	103	74,900	4	245,300
111	Skamania		0	0	0	_	0	0	0	1	2	-50.0%	2	242,500	242,500	14.3%		_	4	142,500		
112	North Bonnevile	3	2	-	2	-33.3%	4	200,200	62	10	9	12.5%	8	197,900	195,000	11.7%	_		_	142,500	2	172,500
113	Stevenson	21	10	2	7	133.3%	1	340,000	0	27	13	8.3%	4	245,400	245,800	22.5%	1	219,000	4	46,300	-	-
47	Carson	12	5	3	1	0.0%	4	202,200	52	25	14	75.0%	10	176,900	165,000	9.3%	-	-	3	51,300	-	_
115	Home Valley	1	1	-	1	0.0%	2	365,500	23	3	3	200.0%	3	327,000	331,000	-	-	-	1	183,500	-	-
116	Cook, Underwood, Mill A, Willard	15	7	_	3	200.0%	3	417,300	23	15	9	28.6%	7	371,600	345,000	6.2%	-	-	3	149,800	_	-
117	Unincorporated North	15		6	1	0.0%	0	-		9	3	-66.7%	3	63,300	59,900	-10.0%			1	35,000	-	_
	Skamania Co. Total	67	25	11	15	50.0%	14	280,900	41	90	53	8.2%	37	232,200	199,900	12.4%	1	219,000	16	98,600	2	172,500
351	The Dalles	123	32	8	25	19.0%	27	186,100	102	195	149	38.0%	121	181,900	167,000	2.3%	2	310,000	7	36,400	2	140,000
352	Dufur	6	-	0	2	-	1	165,000	8	9	6	200.0%	4	173,100	167,000	54.9%	-	-		-	-	-
353	Tygh Valley	8	2	0	1	-	1	96,800	64	10	5	400.0%	5	86,800	96,800	85.3%	-	-	1	25,000	-	-
354	Wamic/ Pine Hollow	20	4	1	4	300.0%	0	-	-	15	9	50.0%	5	152,100	130,000	-13.0%	-	-	-	-	-	-
355	Maupin/ Pine Grove	6	2	0	-	-100.0%	2	190,300	120	9	8	100.0%	10	158,800	144,800	-2.5%	1	185,000	3	72,700	-	-
356	Rowena	2	1	0	1	-	0	-	-	1	2	100.0%	1	1,000,000	1,000,000	1233.3%	-	-	1	50,000	-	-
357	Mosier	11	4	2	2	-33.3%	1	344,000	33	20	11	22.2%	8	225,300	233,300	-23.6%	-	-	10	113,900	-	-
	Wasco Co. Total	176	45	11	35	29.6%	32	187,800	97	259	190	45.0%	154	183,700	163,500	-37.4%	3	268,300	22	76,700	2	140,000
361	Cascade Locks	6	3	0	2	-33.3%	2	230,500	44	12	8	0.0%	6	175,600	183,000	22.3%		-	2	155,000	-	-
362	Hood River City	44	17	3	14	55.6%	17	392,600	74	102	98	46.3%	83	372,300	333,200	10.0%	2	1,037,500	8	611,500	3	351,700
4 363	Hood River-W	18	9	3	5	-28.6%	6	339,800	44	42	38	52.0%	31	413,100	399,000	6.6%	-	-	4	208,400	-	-
16 364	Hood River-E	4	-	0	0	-100.0%	4	566,300	229	7	8	166.7%	9	458,400	486,000	-13.9%	-	-	1	387,500	-	-
37 366	Odell	5	-	1	0	-100.0%	1	305,000	20	11	6	-45.5%	4	234,900	225,800	-23.2%	-	-	-	-	-	-
367	Parkdale/ Mt. Hood	27	5	1	1	-50.0%	1	376,000	3	23	12	33.3%	8	240,700	220,100	15.9%	-	- 4 007 500	-	-	-	-
	Hood River Co. Total	104	34	8	22	-8.3%	31	391,000	82	197	170	38.2%	141	367,000	333,200	10.1%	2	1,037,500	15	428,200	3	351,700
370	Sherman Co.	10	3	0	-	-100.0%	1	90,900	390	9	6	20.0%	4	77,600	77,600	45.7%	-	-	-	-	-	-



#### ACTIVE RESIDENTIAL LISTINGS

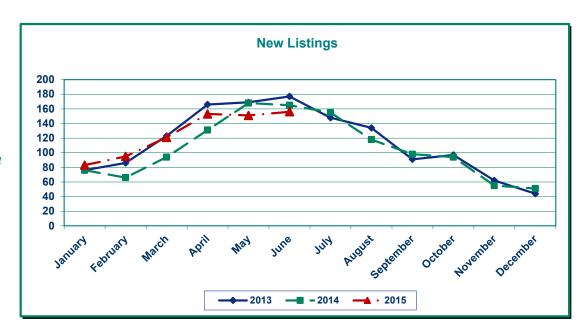
#### **MID-COLUMBIA**

This graph shows the active residential listings over the past three calendar years in Mid-Columbia.

### NEW LISTINGS

#### **MID-COLUMBIA**

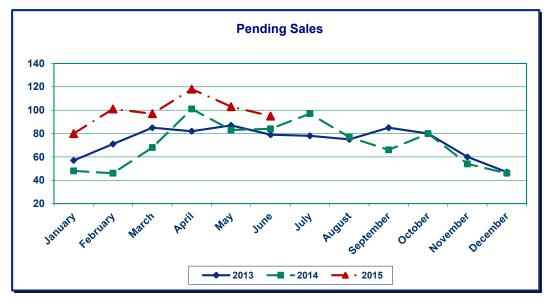
This graph shows the new residential listings over the past three calendar years in Mid-Columbia.



<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### **PENDING LISTINGS**

#### **MID-COLUMBIA**

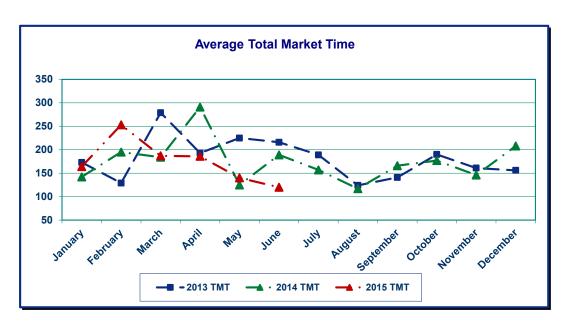
This graph represents monthly accepted offers in Mid-Columbia over the past three calendar years.

### CLOSED SALES

#### **MID-COLUMBIA**

This graph shows the closed sales over the past five calendar years in Mid-Columbia.





#### **DAYS ON MARKET**

#### **MID-COLUMBIA**

This graph shows the average market time for sales in Mid-Columbia, over the past three calendar years.



# SALE PRICE

This graph represents the average and median sale price for all homes sold in Mid-Columbia.

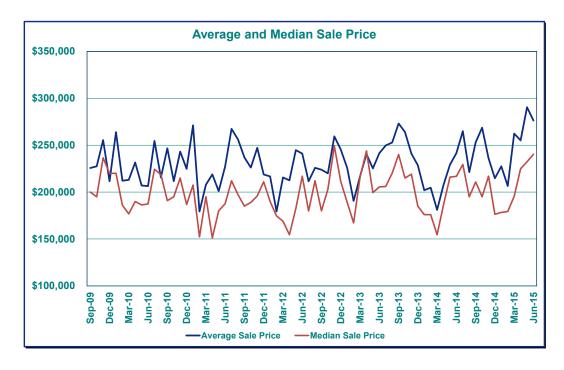
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Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: North Coastal Counties, Oregon

June 2015 Reporting Period

#### June Residential Highlights

June brought sunny activity to the North Coastal Counties. Closed sales (153) bested the 98 closings from last June by 56.1% and the 123 closings from last month by 24.4%. Pending sales, at 172, edged out May's 171 by 0.6% and last June's 138 accepted offers by 24.6%. New listings, at 335, showed an increase of 20.1% over the 279 new listings offered last June and a 25.9% increase over the 266 new listings posted last month in May.

Inventory decreased to 9.2 months this June, and total market time decreased to 189 days.

#### Year to Date Summary

Activity was ahead during the first half of 2015 compared to the same period of 2014. Pending

sales (881) were up 37.9%, closed sales (710) were up 34.2%, and new listings (1,560) were up 2.7% for the year thus far.

#### **Average and Median Sale Prices**

Prices in 2015 have edged over last year's prices. Comparing the first half of each year, the average sale price rose 2.3% from \$263,800 to \$269,800. In the same comparison, the median sale price rose 4.7% from \$221,500 to \$232,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +7.0% (\$284,900 v. \$266,300) Median Sale Price % Change: +15.4% (\$234,900 v. \$203,500)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Monti	าร*	
	2013	2014	2015
January	18.1	19.8	17.7
February	25.8	19.0	13.3
March	15.4	15.0	10.2
April	22.7	18.3	10.8
May	20.7	14.7	10.7
June	19.9	17.2	9.2
July	16.6	15.7	
August	14.4	13.0	
September	17.2	13.4	
October	15.9	10.8	
November	18.9	13.4	
December	15.0	10.4	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Note: RMLS™ is a supplementary MLS for the North Coastal Counties, so data reported will not reflect the entire market.

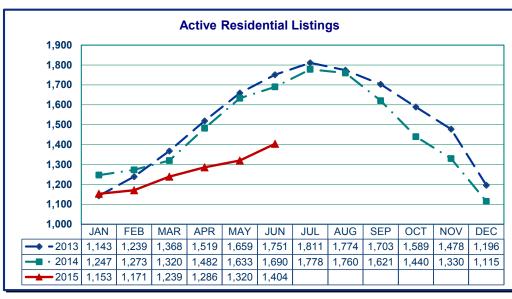
Co Re	orth Coastal ounties esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	335	172	153	273,800	230,000	189
2015	Мау	266	171	123	295,500	240,000	223
	Year-to-date	1,560	881	710	269,800	232,000	209
2014	June	279	138	98	284,400	245,900	177
20	Year-to-date	1,519	639	529	263,800	221,500	234
<u>o</u>	June	20.1%	24.6%	56.1%	-3.7%	-6.5%	6.5%
Change	Prev Mo 2015	25.9%	0.6%	24.4%	-7.3%	-4.2%	-15.2%
	Year-to-date	2.7%	37.9%	34.2%	2.3%	4.7%	-10.7%

# **AREA REPORT • 6/2015**

# **North Coastal Counties, Oregon**

									RESI	DENTIAL							cc	DMIMERCIAL	ı	LAND	MUL	_TIFAMILY
			I	ı	Cur	rent Month						Year	r-To-Date				Ye	ear-To-Date	Yea	r-To-Date	Yea	ar-To-Date
By Are	ea	Active Listings	NewListings	Expired/Canceled Listings	Pending Sales 2015	Pending Sales 2015 v. 2014	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	NewListings	Pending Sales 2015	Pending Sales 2015 v. 2014¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
180																						
Astoria		88	46	6	26	62.5%	23	285,100	132	165	126	63.6%	95	264,000	241,500	13.6%	1	375,000	11	107,500	6	182,300
Hammond/	Warrenton	64	19	4	8	-38.5%	14	251,100	250	91	57	-3.4%	55	245,000	234,900	4.7%	-	-	5	86,600	-	-
Gearhart W	est	68	16	6	8	33.3%	5	357,800	297	62	30	3.4%	19	507,500	379,000	-5.4%	-	-	12	104,900	-	
Gearhart Ea	ast	13	4	1	1	-	-	-	_	11	5	25.0%	4	198,300	174,000	-27.2%	-	=	1	65,000	-	-
Seaside No	rthwest	18	5	-	2	-	4	309,000	111	26	14	75.0%	18	232,600	207,500	-6.0%	-	-	1	34,500	-	
Seaside North Centr	al	10	3	2	2		1	230,000	17	17	14	7.7%	10	183,800	176,500	13.5%	-	-	_	-	-	-
Seaside So	uthwest	45	6	4	5	66.7%	7	279,200	305	49	32	166.7%	29	274,100	242,000	12.0%	2	455,000	_	_	1	492,000
Seaside South Centr	ral	1	0	-	1	-	3	191,600	444	8	12	1100.0%	10	163,500	177,000	-13.3%	1	350,000	1	47,000	-	-
Seaside Eas	st	24	6	3	6	100.0%	4	246,200	82	42	30	57.9%	22	223,300	232,500	6.7%	_	-	3	69,300	-	
Cannon Beac Tolovana Pari		91	11	3	5	-16.7%	6	98,600	132	63	33	3.1%	29	424,500	350,000	-4.0%	_	_	1	720,000	_	_
Arch Cape/ Cove Beach/ Falcon Cove		14	2	3		-100.0%	1	295,000	10	18	6		2	467,500	467,500	47.5%	_	-	1	82,900	_	_
돌 Rural Clatso	op County	33	7	1	4	33.3%	2	259,800	29	32	14	7.7%	13	174,800	155,000	6.9%	1	300,000	4	84,900	_	-
Clatsop Cor Grand Total		469	125	33	68	19.3%	70	260,700	188	584	373	35.6%	306	277,900	240,000	2.9%	5	387,000	40	109,300	7	226,500
By Zip C								,										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
20 Arch Cape		4	2	0	0	_	0	_	_	2	0	-100.0%	0	_	_	434.7%	0	_	0	_	0	_
08 Manzanita		57	14			12.5%	8	502,200	54	70	45		37	520,100	445,000	26.5%	1	1,305,000	9	201,400	Ů	
Nehalem		37	9		5	-16.7%	7	192,300	81	50	28	86.7%	23	228,400	178,900	65.8%	_	-	1	78,000	_	
Wheeler					2	-10.770	0	102,000	01	7									1			
7136	Panak	6		0		400.001		-	-		6		- 4	198,800	191,000	4.4%		-	- 1	11,000	-	400 000
407	Deach	104				100.0%	11	177,300	320	107	61	35.6%	52	181,600	149,500	-4.7%	2	145,000	10	63,200	2	168,300
7118		12	5		0	-100.0%	1	232,500	69	15	12	-7.7%	13	200,700	173,000	2.6%	-	-	4	41,000	-	-
7143		11	2	1	-	-	0	-	-	7	7		6	164,300	162,000	17.6%	1	30,000	1	34,000	-	<u> </u>
Netarts Tillamook		12	7	3	4	300.0%	5	366,400	125	20	17	30.8%	13	278,300	200,000	-10.6%	-	-	1	160,000	-	-
Tillamook Oceanside		77	27	6	14	27.3%	7	148,100	399	112	71	42.0%	54	187,400	180,800	2.5%	4	280,000	8	64,600	-	
		33	6	5	-	-100.0%	4	349,800	141	29	12	0.0%	12	340,900	353,800	16.3%		-		_	-	-
Beaver		10	1	1	1	0.0%	1	156,000	264	9	5	66.7%	5	226,600	193,000	53.1%	-	-	_	-	-	-
21 Hepo		4	2	0	0	_	2	231,000	98	7	4	100.0%	4	199,200	212,500	184.9%	-	_	-	_	-	-
Cloverdale		19	3	-	0	-100.0%	2	245,400	307	16	7	75.0%	9	183,400	159,500	141.8%		_	1	30,000		-
SELV6 Pacific City		64	11	6	4	100.0%	2	327,800	71	41	24	118.2%	16	244,200	232,500	11.5%	_	-	8	135,200	-	-
Neskowin		46	7	5	4	0.0%	1	725,000	9	39	13	-18.8%	8	392,000	367,000	31.8%	_	-	5	151,000	-	_
Tillamook 0	County Grand	496	115	43	59	31.1%	51	280,500	192	531	312	36.8%	256	260,900	219,000	14.8%	8	343,100	49	107,700	2	168,300

									RESI	DENTIAL							œ	MMERCIAL		LAND	MUL	.TIFAMILY
					Cun	rent Month						Year	-To-Date				Ye	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date
	By Zip Code	Active Listings	New Listings	Expired/Canceled Listings	Pending Sales	Pending Sales 2014 v. 2013¹	Gosed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2014 v. 2013¹	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price $\%$ Change $^2$	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Gosed Sales	Average Sale Price
97367	Lincoln City	176	40	9	22	57.1%	15	291,900	185	172	96	62.7%	71	249,600	214,000	4.5%	_	-	8	38,900	_	_
97364	Neotsu	7	2	1	0	-	0	_	-	8	2	0.0%	2	153,000	153,000	13.8%		-		_	_	_
97368	Otis	23	4	5	5	-	2	270,000	64	34	11	83.3%	9	229,000	189,900	-11.6%		-	-		-	_
97341		88	19	8	6	100.0%	2	227,500	324	73	25	127.3%	22	278,400	247,500	-8.0%	1	485,000	2	137,500	_	_
97.388		46	13	1	4	-42.9%	4	308,000	312	45	16	6.7%	11	312,800	305,000	6.8%	_	100,000	4	68,500		
97369		8	0	1		-H2.070	1			9			2							00,000		
97365	Otto Factor		U		0	-		163,000	23		2	-33.3%		406,500	406,500	166.4%	-	-	-	-	-	-
97366	Tempore	38	5	2	3	-50.0%	4	321,100	122	42	18	12.5%	13	333,000	329,500	14.2%	1	1,300,000	4	109,300	-	-
97343 9	South Beach	10	2	1	0	-100.0%	2	227,500	264	8	5	0.0%	6	266,600	237,300	-15.6%	-	-	2	230,000	-	-
97357 97		1	1	0	0	-	0	-	-	1	0	-	0	-	-	-	0	-	0	-	0	-
97391 97	Logodon	1	0	0	0	-	-	-	-	-	1	-	-	-	-	-	-	-	1	135,000	-	-
97380 973		2	0	2	1	-66.7%	0	-	_	3	3	-62.5%	2	52,400	52,400	-28.8%	-	-	-	_	1	575,000
		4	2	1	0	_	0	_	_	3	-	-100.0%	-	_	_	129.3%	-	-	1	120,000	_	-
98 97390	Trabilator	2	0	0	0	-	0	-	_	3	2	-	1	245,000	245,000	37.1%	-	-	_	_	-	-
97498		12	0	0	1	-	1	535,000	45	12	4	300.0%	2	517,000	517,000	44.1%	-	-	-	-	-	-
6 97394		18	6	2	3	200.0%	-	_	_	27	10	66.7%	6	276,400	232,800	3.6%	_	_	1	107,000	_	_
97376	Seal Rock	3	1	1	0	-	1	300,000	116	5	1	-66.7%	1	300,000	300,000	30.8%	_	-	-	-	-	-
	Lincoln County Grand Total	439	95	34	45	25.0%	32	292,000	187	445	196	44.1%	148	268,500	z.	4.9%	2	892,500	23	92,100	1	575,000
	North Coastal Counties Grand Total	1,404	335	110	172	24.6%	153	273,800	189	1,560	881	37.9%	710	269,800	232,000	7.0%	15	431,000	112	105,100	10	249,700



#### **ACTIVE RESIDENTIAL LISTINGS**

### NORTH COASTAL COUNTIES, OR

This graph shows the active residential listings over the past three calendar years in the North Coastal Counties of Oregon.

<sup>&</sup>lt;sup>1</sup>Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

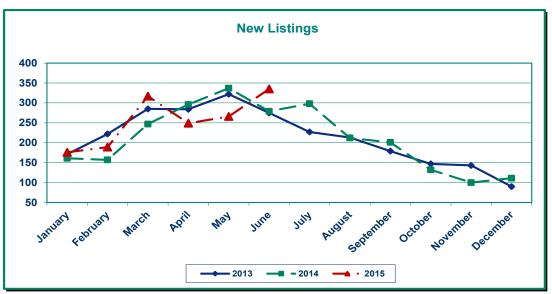
<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

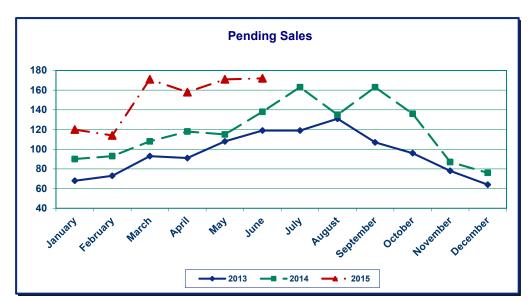
<sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

#### **NEW LISTINGS**

### NORTH COASTAL COUNTIES, OR

This graph shows the new residential listings over the past three calendar years in the North Coastal Counties of Oregon.





#### **PENDING LISTINGS**

### NORTH COASTAL COUNTIES, OR

This graph represents
monthly accepted offers
in the North Coastal
Counties of Oregon over
the past three calendar
years.

#### **CLOSED SALES**

### NORTH COASTAL COUNTIES, OR

This graph shows the closed sales over the past five calendar years in the North Coastal Counties of Oregon.





Contact RMLS<sup>TM</sup>
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Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

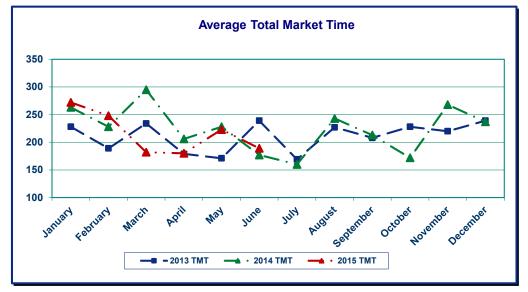
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#### **DAYS ON MARKET**

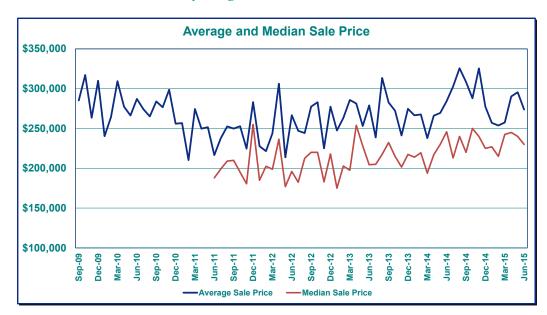
NORTH COASTAL COUNTIES, OR

This graph shows the average market time for sales in the North Coastal Counties of Oregon over the past three calendar years.



# NORTH COASTAL COUNTIES, OR

This graph represents the average and median sale price for all homes sold in the North Coastal Counties of Oregon.





Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Polk and Marion Counties, Oregon

#### June 2015 Reporting Period

#### June Residential Highlights

Polk and Marion Counties saw a sunny June for real estate activity. Closed sales (144) fared 71.4% better than the 84 closings posted in June 2014 and 5.9% better than the 136 closings posted in May 2015. Pending sales, at 167, showed an increase of 14.4% over last June's 146 and a 3.1% increase over the 162 offers accepted last month in May. The 252 new listings rose 7.7% over last month (234) and 4.1% over the 242 new listings offered last June.

Inventory rose slightly this June to 4.4 months, and total market time fell to 86 days.

Note: RMLS™ is a supplementary MLS for Polk and Marion counties, so data reported will not reflect the entire market.

#### Year to Date Summary

Activity is ahead across the board in 2015 compared to 2014. Closed sales (784) are up 46.8%, pending sales (966) are up 35.7%, and new listings (1,302) are up 11.5% for the year.

#### **Average and Median Sale Prices**

Prices are rising. Comparing the first half of this year to last, the average sale price rose 8.3% from \$211,300 to \$228,900. In the same comparison, the median sale price rose 12.2% from \$182,300 to \$204,500.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +7.5% (\$225,300 v. \$209,500) Median Sale Price % Change: +9.4% (\$196,900 v. \$180,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Mont	ns*	
	2013	2014	2015
January	8.9	8.9	6.1
February	7.4	7.1	5.9
March	8.1	6.2	4.6
April	6.7	6.6	3.8
May	6.3	6.3	4.3
June	6.1	8.3	4.4
July	6.2	6.6	
August	5.3	6.5	
September	6.7	7.5	
October	5.7	6	
November	7.2	8.5	
December	8.1	5.2	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

The Area Report on page 2 shows data for the city of Woodburn separate from data for the rest of Area 170. Woodburn data is still also included in Polk & Marion totals.

Co Re	olk & Marion ounties esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	252	167	144	248,900	221,500	86
2015	Мау	234	162	136	247,500	215,800	120
	Year-to-date	1,302	966	784	228,900	204,500	118
2014	June	242	146	84	254,700	223,800	88
20	Year-to-date	1,168	712	534	211,300	182,300	114
<u>o</u>	June	4.1%	14.4%	71.4%	-2.3%	-1.0%	-2.0%
Change	Prev Mo 2015	7.7%	3.1%	5.9%	0.6%	2.6%	-28.3%
	Year-to-date	11.5%	35.7%	46.8%	8.3%	12.2%	3.4%

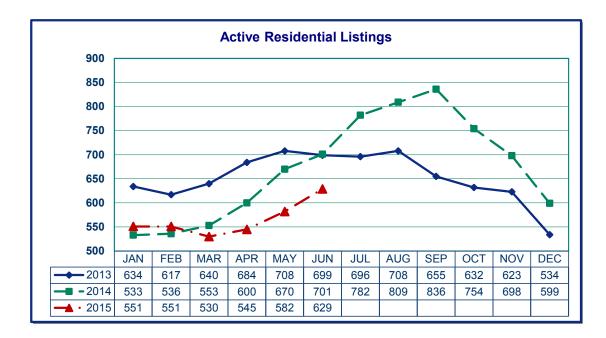
# **AREA REPORT • 6/2015**

# **Polk & Marion Counties, Oregon**

								RESID	ENTIAL							œ	OMMERCIAL.		LAND	MUL	.TIFAMILY
				Cur	rent Month						Yea	r-To-Date				Ye	ear-To-Date	Y	ear-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price $\%$ Change $^2$	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Polk County Except Salem	92	31	8	25	177.8%	14	306,700	141	151	101	106.1%	63	246,900	220,400	-7.1%	1	132,500	5	229,200	4	764
West Salem N	35	11	3	4	-55.6%	4	222,300	12	51	35	34.6%	32	244,100	224,300	-12.3%	_	_	-	-	1	
West Salem S	13	5	-	2	-66.7%	2	259,000	28	27	19	35.7%	17	248,100	245,000	5.8%	_	-	-	-	-	
Woodburn	66	32	7	42	-6.7%	38	191,600	85	208	206	-1.9%	176	186,600	173,000	15.5%	-	-	1	46,000	1	19
Except Woodburn  Marion Except	176	78	27	43	26.5%	45	282,900	85	351	255	39.3%	214	275,100	235,000	13.3%	3	168,300	8	163,300	2	72
Salem/Keizer  Southwest Salem	242 5	110	34	85 1	7.6%	83	241,100 316,900	85 21	559 14	<u>461</u> 9	17.3%	390 7	235,200 442,800	214,000	15.9% 50.6%	- 3	168,300	9 -	150,200 -	-	54
South Salem	53	17	3	4	-20.0%	10	288,500	73	100	74	94.7%	64	267,800	248,000	12.0%	-	-	1	170,000	2	18
Southeast Salem	63	26	5	15	36.4%	13	287,400	57	123	70	70.7%	52	240,700	223,400	-0.7%	-	-	6	44,800	5	22
Central Salem	25	14	4	9	28.6%	4	132,300	90	68	48	60.0%	33	132,900	135,000	0.7%	-	-	1	21,000	3	29
East Salem S	20	8	1	5		3	141,000	8	34	25	25.0%	20	159,300	152,500	-18.9%	-	-	2	140,000	1	22
East Salem N  South Keizer	26 8	5	-	3		1	276,000 148,500	268 55	66 15	54 10	-9.1%	46	160,800	159,400 148,500	2.9%	-	324,300	_ 2	68,000	-	64
North Keizer	47		1	0		6	000 500		94	60		49				1	625,000	_	-	1	31
Polk Total	140	47	11	31	29.2%	20	285,100	104	229	155	74.2%	112	246,300	229,000	-7.8%	1	132,500	5	229,200	4	76
Marion Total	489	205	51	136	11.5%	124	243,000	83	1,073	811	30.2%	672	226,000	200,800	10.7%	5	290,800	21	106,100	18	36
Polk & Marion Grand Total	629	252	62	167	14.4%	144	248,900	86	1,302	966	35.7%	784	228,900	204,500	7.5%	6	264,500	26	129,800	22	43

#### **Benton & Linn Counties, Oregon**

Benton County	49	18	4	12	9.1%	9	242,900	54	85	50	-7.4%	39	251,700	249,000	8.7%	-	-	3	136,700	1	224,500
Kinn County	190	82	27	49	14.0%	36	220,500	86	378	259	28.9%	192	214,300	165,300	15.9%	3	279,200	30	87,100	7	165,700



#### ACTIVE RESIDENTIAL LISTINGS

POLK & MARION COUNTIES, OR

This graph shows the active residential listings over the past three calendar years in Polk and Marion Counties, Oregon.

# POLK & MARION COUNTIES, OR

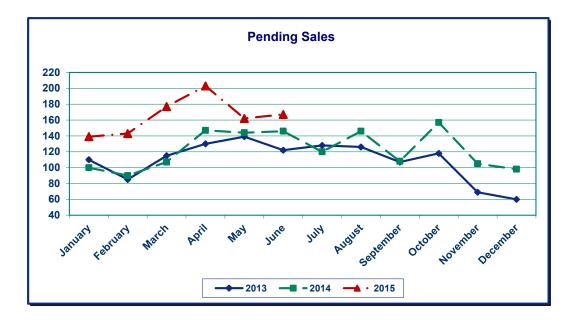
This graph shows the new residential listings over the past three calendar years in Polk and Marion Counties, Oregon.



<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



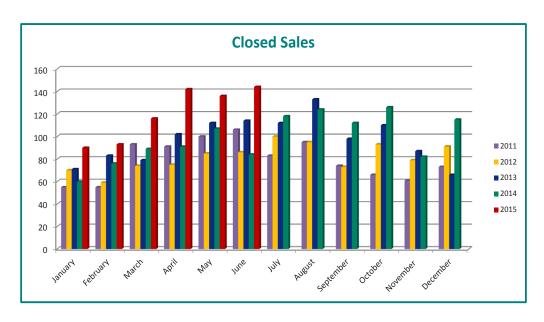
#### **PENDING LISTINGS**

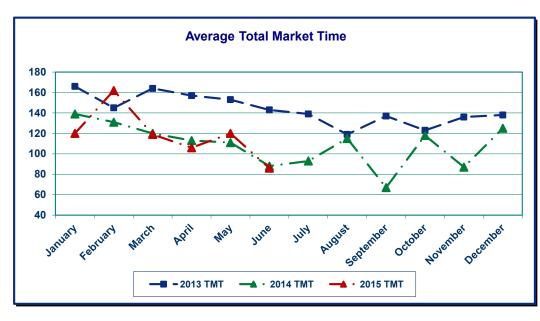
### POLK & MARION COUNTIES, OR

This graph represents
monthly accepted offers
in Polk and Marion
Counties, Oregon, over
the past three calendar
years.

# POLK & MARION COUNTIES, OR

This graph shows the closed sales over the past five calendar years in Polk and Marion Counties, Oregon.





#### **DAYS ON MARKET**

### POLK & MARION COUNTIES, OR

This graph shows the average market time for sales in Polk and Marion Counties, Oregon, over the past three calendar years.



POLK & MARION COUNTIES, OR

This graph represents the average and median sale price for RMLS<sup>TM</sup>-listed homes sold in Polk and Marion counties in Oregon.

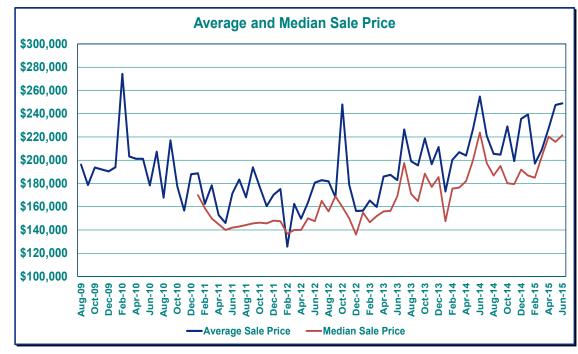
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Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Metro Portland, Oregon

June 2015 Reporting Period

#### June Residential Highlights

Portland continued to see strong real estate activity this June. Closed sales, at 3,302 for the month, showed an increase of 26.2% over the 2,617 closings posted in June 2014 and a 12.2% increase over the 2,942 closings posted just last month. The last time the region had this strong of a June was in 2006, when 3,352 transactions closed for the month.

Pending sales (3,605) bested last June's 2,965 by 21.6% and showed an increase of 1.7% over the 2,965 offers accepted in May 2015. Again, this was the best June for pending sales in some time—the last best June being in 2005 when 3,839 offers were accepted in the month.

The 4,280 new listings bested last June's 4,078 by 5.0% and last month (4,161) by 2.9%.

Inventory decreased downward once again in June, and currently sits at 1.6 months. Total market time decreased as well, now standing at 44 days. There are currently a total of 5,388 active residential listings in the Portland metro area.

#### Year to Date Summary

Activity has been higher in 2015 than in 2014 across the board. Pending sales (18,264) are up 24.2%, closed sales (15,138) are up 20.9%, and new listings (21,962) are up 8.5% for the year thus far.

#### **Average and Median Sale Prices**

Prices continue to rise in 2015 compared to 2014. Comparing each year through June, the average sale price rose 5.8% from \$328,900 to \$347,900. In the same comparison, the median sale price rose 7.1% from \$280,000 to \$300,000.

Inventory in	Month	ıs*	
	2013	2014	2015
January	4.7	4.1	3.4
February	4.5	3.9	3.0
March	3.2	3.1	1.9
April	3.1	2.8	1.8
May	2.5	2.8	1.7
June	2.9	2.8	1.6
July	2.8	2.9	
August	3.1	3.0	
September	3.7	3.1	
October	3.4	2.8	
November	3.7	3.2	
December	3.2	2.3	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +6.1% (\$342,100 v. \$322,500) Median Sale Price % Change: +7.1% (\$295,500 v. \$276,000)

For further explanation of this measure, see the second footnote on page 2.

Re	ortland Metro esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	4,280	3,605	3,302	369,500	320,000	44
2015	Мау	4,161	3,546	2,942	359,100	313,000	55
	Year-to-date	21,962	18,264	15,138	347,900	300,000	63
2014	June	4,078	2,965	2,617	334,800	290,000	59
20	Year-to-date	20,248	14,705	12,518	328,900	280,000	77
<u>o</u>	June	5.0%	21.6%	26.2%	10.4%	10.3%	-24.6%
Change	Prev Mo 2015	2.9%	1.7%	12.2%	2.9%	2.2%	-20.0%
L	Year-to-date	8.5%	24.2%	20.9%	5.8%	7.1%	-18.6%

# **AREA REPORT • 6/2015**

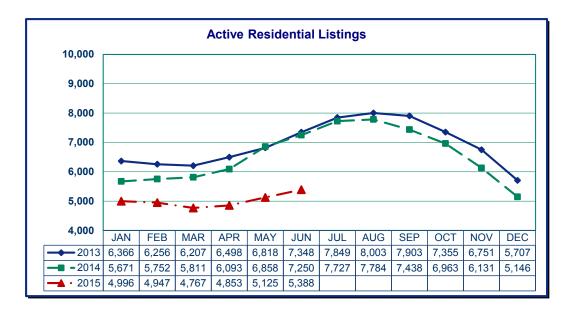
### Portland Metropolitan Area, Oregon

									RES	IDENTIAL							CO	VIMERCIAL		LAND	MU	ILTIFAMILY
					Cur	rent Month	1					Yea	r-To-Date				Yea	ar-To-Date	Yea	r-To-Date	Ye	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Total Market Time $^3$	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Wedian Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
141	N Portland	135	151	27	152	16.9%	141	342,100	24	873	781	13.8%	689	327,500	310,000	11.4%	4	367,500	16	163,900	14	419,800
142	NE Portland	283	364	51	330	29.9%	311	392,500	37	1,852	1,638	23.1%	1,416	370,800	324,500	5.2%	16	470,100	20	262,200	46	483,100
143	SE Portland	427	495	64	431	26.8%	379	340,900	27	2,387	2,098	18.5%	1,737	322,400	275,000	10.1%	14	461,800	43	241,200	95	438,100
<u>‡</u>	Gresham/ Troutdale	401	277	43	222	26.9%	210	266,200	50	1,441	1,217	33.4%	975	252,800	239,900	6.9%	7	1,019,900	24	199,000	26	264,500
<del>145</del>	Milwaukie/ Clackamas	502	344	63	288	12.5%	280	356,900	53	1,896	1,477	24.3%	1,206	334,100	307,400	10.4%	7	484,100	79	129,300	15	303,100
146	Oregon City/ Canby	376	228	26	183	3.4%	174	341.100	62	1,176	945	19.0%	771	312.100	289.000	6.9%	8	538,500	58	268.200	8	238,900
147	Lake Oswego/ West Linn	440	279	66	205	26.5%	183	559,100	60	1,385	1,000	23.6%	804	520,000	460,000	3.8%	-	-	29	501,400	4	5,160,200
148	WPortland	611	469	86	378	30.3%	327	530,200	42	2,460	1,912	19.6%	1,631	482,900	412,500	5.0%	11	415,000	42	221,200	18	749,400
49	NW Wash Co.	178	179	26	150	-11.2%	156	449,600	38	961	823	9.2%	688	445,100	415,000	6.8%	-	_	27	353,600	1	290,100
150	Beaverton/ Aloha	368	411	55	368	33.8%	342	310,300	32	2,150	1,907	43.4%	1,594	295,200	276,300	6.5%	6	374,000	10	256,800	13	335,400
151	Tigard/ Wilsonville	435	372	47	309	8.8%	305	385,000	38	1,881	1,614	24.5%	1,368	358,700	330,500	9.4%	1	520,000	18	260,800	9	376,300
152	Hillsboro/ Forest Grove	365	311	35	268	36.7%	229	294,200	37	1,561	1,334	28.5%	1,056	282,300	260,000	9.6%	8	236,400	25	188,000	24	261,100
<u>8</u>	Mt. Hood	105	34	5	19	11.8%	17	264,600	127	156	81	-19.8%	71	230,200	214,900	-8.5%	-	-	13	101,200	-	-
55	Columbia Co.	283	119	21	93	24.0%	85	235,000	90	598	483	30.2%	388	225,200	228,800	9.3%	4	288,300	41	103,700	4	224,800
156	Yamhill Co.	479	247	39	209	26.7%	163	270,300	81	1,185	954	31.4%	744	256,900	230,000	1.0%	9	227,300	44	179,000	27	247,800

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### ACTIVE RESIDENTIAL LISTINGS

#### PORTLAND, OR

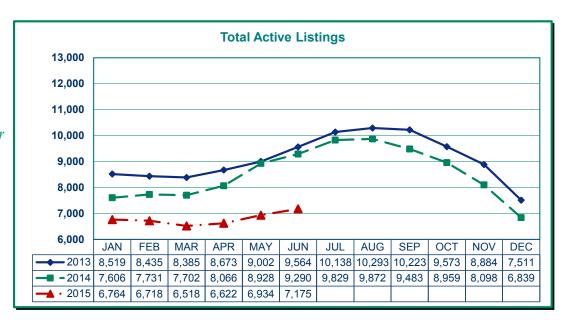
This graph shows the active residential listings over the past three calendar years in the greater Portland,

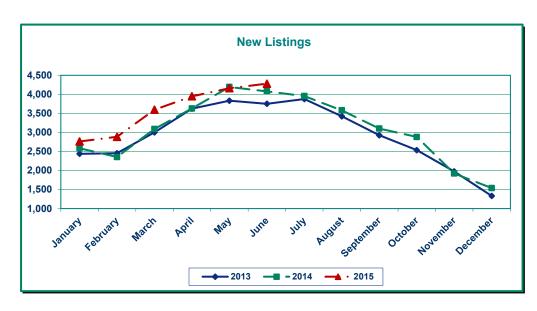
Oregon metropolitan area.

# TOTAL ACTIVE LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

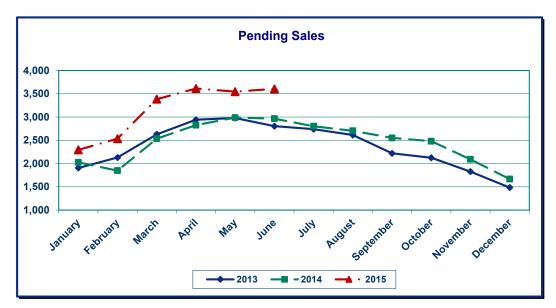




#### **NEW LISTINGS**

#### PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



#### **PENDING LISTINGS**

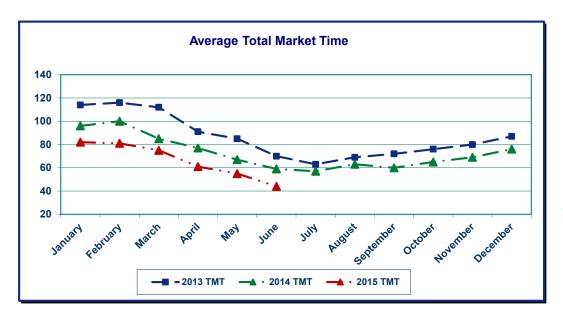
#### PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

# CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





#### **DAYS ON MARKET**

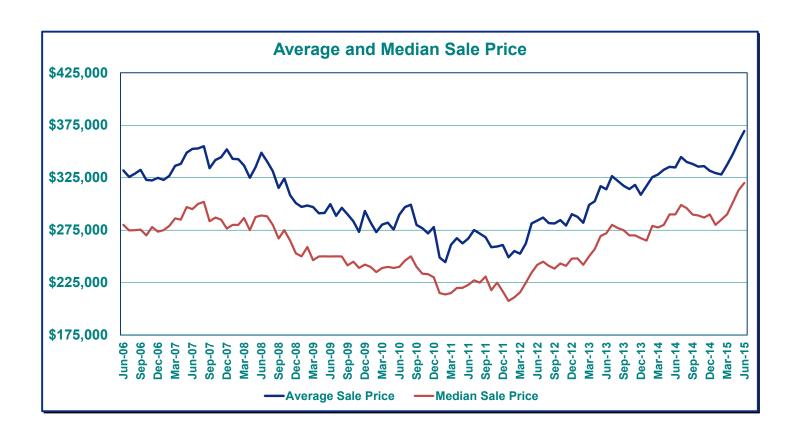
#### PORTLAND, OR

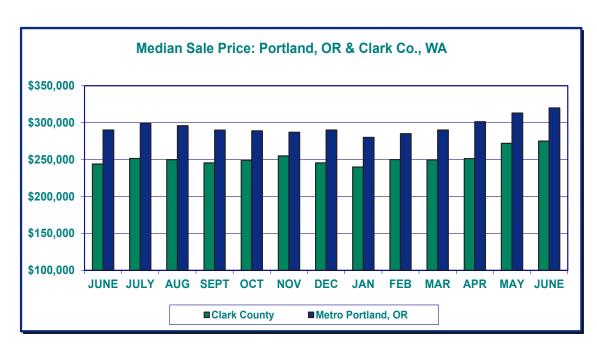
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



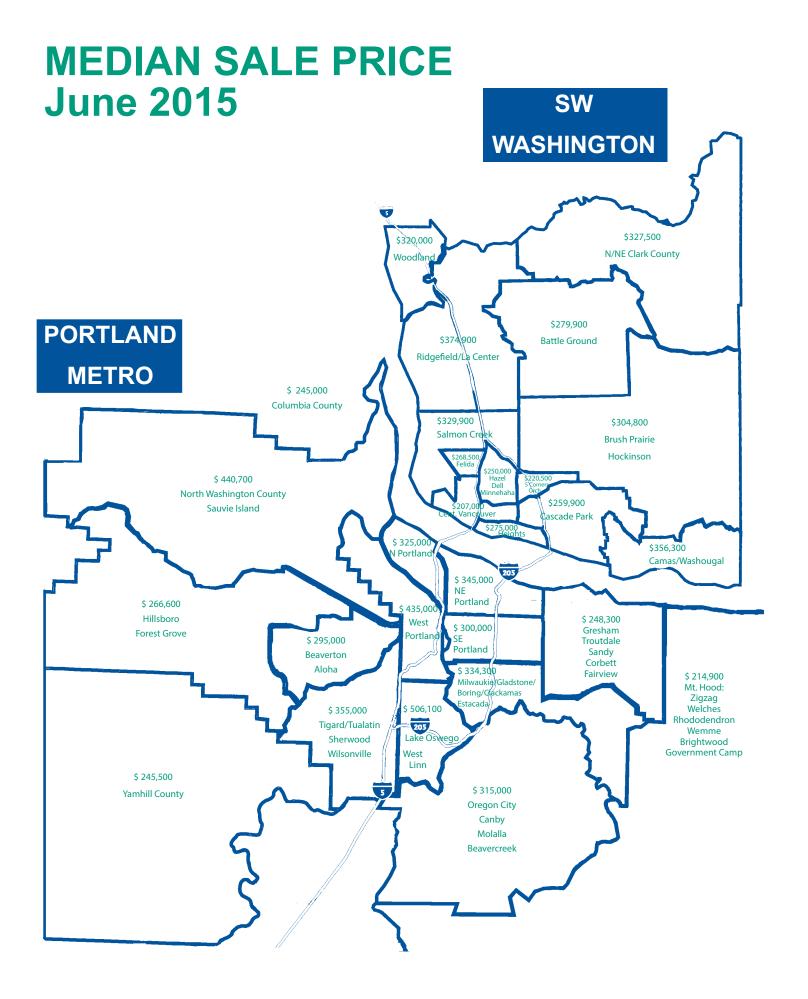
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





# PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland,
Oregon, metropolitan area and Clark
County.





# ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

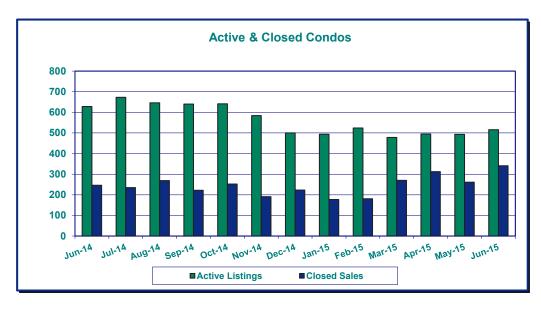
Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion Counties, Union County, and Wallowa County.

RMLS<sup>™</sup> was formed by area Boards and Associations of REALTORS<sup>®</sup> in 1991.

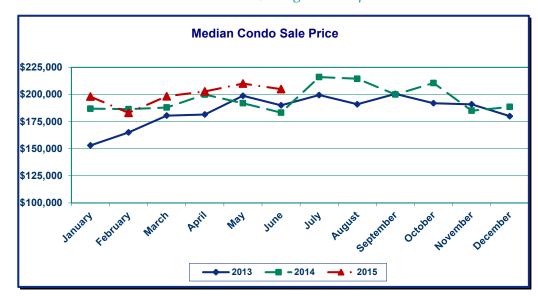
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# MEDIAN SALE PRICE CONDOS

PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor



#### Clark County, Washington Market Action Addition

June 2015

The Clark County, Washington real estate marketplace has some unique characteristics. There is a much higher proportion of active residential listings in Clark County that are Proposed, defined as "not yet under construction", than exists in any other RMLS™ area. This means that there are fewer homes listed as Active that are ready to move into in an immediate timeframe.

The Clark County Association of Realtors®, an RMLS™ shareholder, has asked us to produce some additional statistics each month to delve more deeply into the inventory counts in Clark County. The following summary shows the number of homes available for immediate purchase and occupancy.

Total Active Listings* Reported in Market Action:	1,750
Less Listings with Purchase Contingencies*:	158
Readily Purchased Listings:  Percent of Total Active Listings:	1,592 <i>91.0%</i>
Less New Under Construction (not ready for occupancy):	97
Less New Proposed (not started):	201
Total Readily Purchased & Occupied Listing:  Percent of Total Active Listings:	1,294 73.9%
Inventory in Months of Readily Purchased & Occupied Listings:	1.5

<sup>\*</sup> Active Listings reported in Market Action include three statuses (ACT, BMP, SSP). Two of these statuses are defined as listings with accepted offers that are still marketed as active listings due to the type of offer on the property. These are Bumpable Buyer, which is an offer that is contingent on the sale of the buyer's current home, and Short Sale Pending, where an offer has been accepted by the seller but the required third party approvals have not been obtained.

Source: RMLS™ Regional Multiple Listing Service, Portland Oregon

A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Southwest Washington

#### June Residential Highlights

Southwest Washington had a strong June in most measures and numbers are ahead for the year overall. Closed sales (850) increased 33.4% over the 637 closings posted last June and 26.7% over the 671 closings posted just last month. The last June that saw more closings was in 2005, when there were 949 posted for the month. Pending sales (894) fared 24.9% better than in June 2014 (716) but fell 2.8% short of May 2015 (920). New listings (1,063) were 2.1% cooler than June 2014 (1,086) and 4.0% cooler than May 2015. Inventory decreased to 2.1 months this June.

#### **Year to Date Summary**

Activity is ahead in all measures in 2015 compared to 2014. Pending

sales (4,684) are up 26.2%, closed sales (3,838) are up 24.2%, and new listings (5,752) are up 8.9% for the year thus far.

#### Average and Median Sale Prices

Comparing the first half of 2015 to the same period in 2014, the average sale price rose 9.2% from \$264,300 to \$288,700. In the same comparison, the median sale price rose 10.6% from \$235,000 to \$259,900.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +9.8% (\$285,600 v. \$260,100) Median Sale Price % Change: +9.9% (\$255,000 v. \$232,000)

For further explanation of this measure, see the second footnote on page 3.

Due to significant differences between the counties in Southwest Washington, the Residential Review on pages 1, 3, 4, and 5 contain Clark County data only. For data on Cowlitz County, see the Area Report on page 2, or the graphs on page 6.

June 2015 Reporting Period

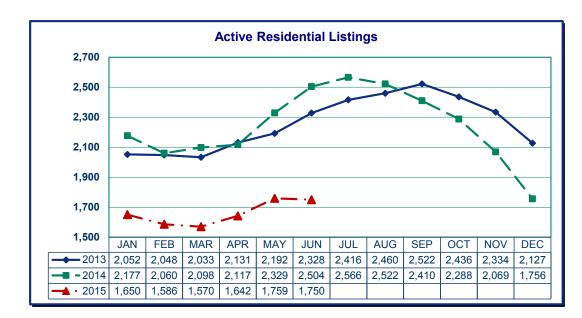
Inventory in	Month	ıs*	
	2013	2014	2015
January	6.2	6.4	3.9
February	5.6	5.7	3.7
March	4.4	4.6	2.6
April	4.0	4.1	2.4
May	3.8	3.9	2.6
June	3.7	3.9	2.1
July	3.5	3.9	
August	3.9	3.8	
September	4.7	3.7	
October	4.7	3.4	
November	5.3	4.2	
December	4.5	3.4	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	ark County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	1,063	894	850	307,800	275,000	55
2015	Мау	1,107	920	671	303,200	272,000	78
	Year-to-date	5,752	4,684	3,838	288,700	259,900	83
4	June	1,086	716	637	272,700	244,000	83
201	Year-to-date	5,282	3,712	3,089	264,300	235,000	103
<u>o</u>	June	-2.1%	24.9%	33.4%	12.9%	12.7%	-34.4%
Change	Prev Mo 2015	-4.0%	-2.8%	26.7%	1.5%	1.1%	-29.5%
ပ	Year-to-date	8.9%	26.2%	24.2%	9.2%	10.6%	-19.4%

### **AREA REPORT • 6/2015 SW Washington**

								RE	ESIDENTIA	L							α	DMMERCIAL.		LAND	MU	LTIFAMLY
				Curre	nt Month						Year	-To-Date	1				Y	ear-To-Date	Yea	r-To-Date	Ye	ar-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Gosed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>†</sup>	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Gosed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	32	27	5	20	17.6%	28	249,500	154	142	132	40.4%	120	229,000	210,000	95	7.5%	1	1,096,000	1	49,500	6	237,100
NW Heights	23	17	1	15	-11.8%	21	185,000	34	132	121	44.0%	106	176,300	170,000	47	20.2%	-	-	2	198,500	17	258,500
SW Heights	30	19	3	9	-40.0%	14	398,300	148	91	77	16.7%	70	319,300	241,000	105	18.5%	1	125,000	6	159,200	3	348,700
Lincoln/Hazel Dell	9	8	3	14	-39.1%	13	271,400	35	83	92	-18.6%	89	234,400	229,900	68	12.9%	-	-	5	83,000	-	-
E Hazel Dell	101	60	18	49	19.5%	33	236,000	48	293	228	18.1%	196	213,700	229,900	86	5.4%	3	343,000	9	81,000	4	474,700
NE Heights	40	26	4	24	9.1%	20	259,100	44	144	122	-1.6%	104	244,900	226,100	72	14.3%	-	-	-	-	-	
∇ Orchards	66	72	7	60	53.8%	40	220,300	31	278	242	29.4%	194	213,700	210,000	71	7.9%	1	228,500	4	728,000	-	-
8 Evergreen	92	77	11	82	30.2%	71	234,800	40	461	417	38.5%	345	217,500	213,000	54	7.3%	-	-	7	136,700	3	263,300
E Heights	23	16	5	20	-4.8%	24	255,600	14	119	110	23.6%	88	281,900	250,000	48	15.8%	-	-	7	328,400	3	2,305,000
Cascade Park	40	33	3	23	-32.4%	37	293,100	21	171	145	6.6%	126	302,100	281,500	57	8.3%	-	-	-	-	6	307,600
Five Corners	28	29	3	29	-12.1%	32	232,400	54	172	167	2.5%	149	226,200	221,000	60	6.5%	-	-	4	243,500	-	-
E Orchards	40	39	5	23	4.5%	32	307,800	35	164	126	24.8%	108	278,200	266,300	50	10.9%	-	-	1	110,000	2	387,500
Fisher's Landing	42	34	3	33	6.5%	31	301,000	27	208	170	14.1%	128	291,400	293,300	39	4.8%	1	11,500,000	2	207,500	1	179,900
চ SE County	21	11	2	6	-14.3%	2	490,000	42	39	22	-21.4%	15	394,600	388,000	126	2.2%	-	-	15	136,300	-	-
Camas City	200	99	27	91	85.7%	72	430,500	57	573	422	53.5%	308	401,700	375,000	101	13.5%	-	-	17	140,600	4	322,800
8 Washougal	149	78	23	60	50.0%	38	311,300	55	365	260	32.0%	204	318,400	304,700	122	5.3%	3	341,600	44	119,400	3	312,500
Ν	62	23	10	17	-34.6%	36	334,100	55	214	191	3.8%	182	328,200	277,000	96	23.3%	-	-	1	65,000	. 1	272,000
S Sairibil Gleek	53	40	4	35	20.7%	36	276,600	36	216	182	24.7%	147	257,900	255,500	55	9.3%	2	223,500	5	63,800	1	260,000
N Felida N Salmon Creek	83	40	6	35	-7.9%	41	388,800	54	254	223	14.9%	196	347,500	308,500	89	5.2%	-	-	6	149,300	-	-
O IT CAMPON OF COR	106	49	10	55	139.1%	32	322,300	96	279	209	62.0%	165	335,700	320,800	114	12.0%	-	-	11 7	1,666,300	-	1 100 000
ফ Ridgefield ফ Wof I-5 County	56 24	30 7	15	27 6	107.7% 100.0%	21 7	343,500	112	178 40	150	23.0%	102	313,400	310,000 533,300	127	3.1% 13.5%	-	-	6	484,900	2	1,169,800
NWE of I-5 County	44	16	- 6	5	-44.4%	12	536,300 447,300	99	65	23 38	-4.2% -17.4%	39	518,800 356,700	366,900	156 121	8.8%	-	-	8	196,400 252,200	-	
ठ Battleground	117	73	13	56	55.6%	58	280,400	36	373	297	47.0%	242	270,700	245,000	80	8.4%	2	124,300	13	237,400	3	310,000
8 Brush Prairie	169	95	9	72	89.5%	69	334,900	47	497	380	73.5%	281	338,800	319,900	86	3.3%		124,300	25	177,000	1	420,000
East County	109	2	0	1		-	-	-	2	3	200.0%	4	341,300	355,000	136	25.6%			3	129,900	_	-120,000
Central County	26	10			0.0%	6	421,300	147	35	12	-20.0%	14	405,000	420,000	157	-5.7%	_	_	2	130,300	_	_
Mid-Central County	9	6	1	8	300.0%	6	395,100	223	24	26	4.0%	18	342,600	361,900	215	2.4%	_	-	8	129,500	_	-
Yacolt	23	9	3	3	-70.0%	9	431,200	114	47	36	-12.2%	33	309,100	285,000	105	13.3%	-	-	3	111,700	-	-
R La Center	22	8	2	5	0.0%	5	352,400	69	56	39	0.0%	30	324,700	290,000	160	7.0%	-		4	219,300	1	325,000
ト N Central	18	8	3	6	20.0%	4	328,700	58	32	16	6.7%	9	340,500	329,900	105	14.6%	_		5	144,100	_	-
NE Corner	1	2	0	2	0.0%	0	-	_	5	6	-40.0%	4	237,400	229,800	91	13.7%	_	_	1	105,000	-	-
Clark County Total	1,750	1,063	208	894	24.9%	850	307,800	55	5,752	4,684	26.2%	3,838	288,700	259,900	83	9.8%	14	1,121,400	232	247,100	61	426,900
8 Woodland City	24	18		9	-10.0%	5	255,200	37	53	50	-9.1%	45	216,000	225,000	82	1.7%	2	177,000	4	613,000	4	187,000
Woodland Area	30	7	2	8	100.0%	10	376,300	151	53 65	40	-9.1% 15.8%	32	352,700	324,500	152	26.5%		177,000	13	113,600		107,000
Cowlitz County	226	99	32	63	37.0%	59	202,800	153	418	308	14.1%	272	203,100	186,000	128	14.4%	3	200,300	32	67,800	11	286,300
Cowlitz County Total	280	124	34	80	33.3%	74	229,800	145	536	398	14.1%	349	218,500	200,000	124	14.1%	5	191,000	49	124,500	12	278,000
Bacific County Total	115	30	9	11	-15.4%	14	159,900	239	135	81	15.7%	68	168,500	157,500	234	7.0%	-	-	33	32,000	-	



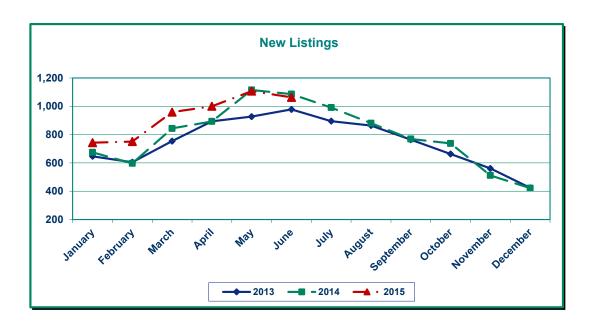
#### ACTIVE RESIDENTIAL LISTINGS

#### **CLARK COUNTY, WA**

This graph shows the active residential listings over the past three calendar years in Clark County, Washington.

#### NEW LISTINGS CLARK COUNTY, WA

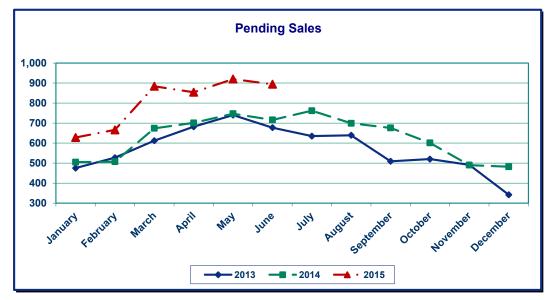
This graph shows the new residential listings over the past three calendar years in Clark County, Washington.



<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### **PENDING LISTINGS**

#### **CLARK COUNTY, WA**

This graph represents

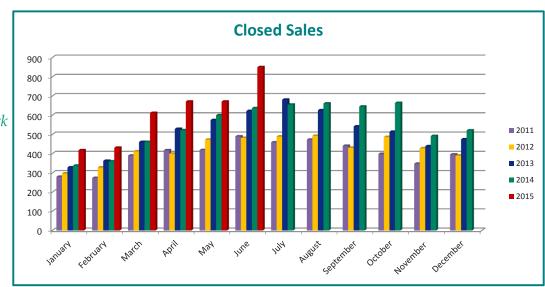
monthly accepted

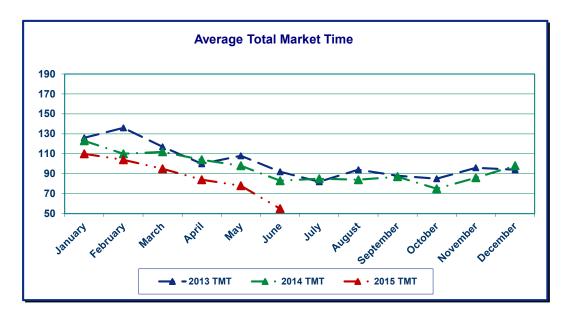
offers in Clark County,

Washington over the past
three calendar years.

# CLOSED SALES CLARK COUNTY, WA

This graph shows the closed sales over the past five calendar years in Clark County, Washington.



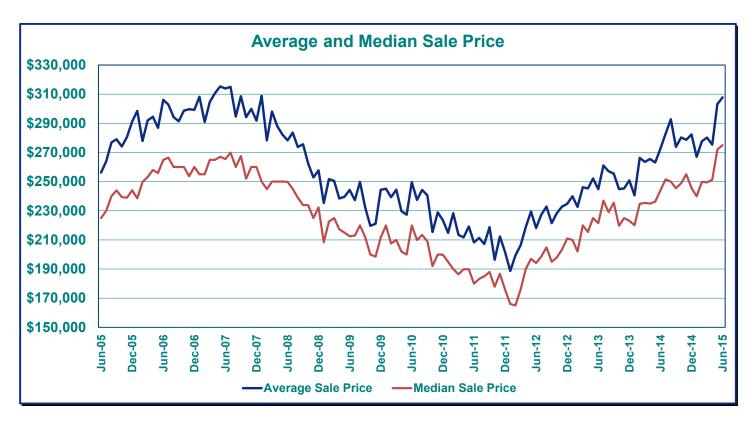


# DAYS ON MARKET CLARK COUNTY, WA

This graph shows the average market time for sales in Clark County,
Washington, over the past three calendar years.

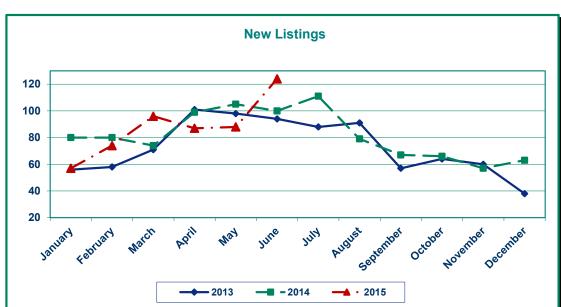


This graph represents the average and median sale price for all homes sold in Clark County, Washington



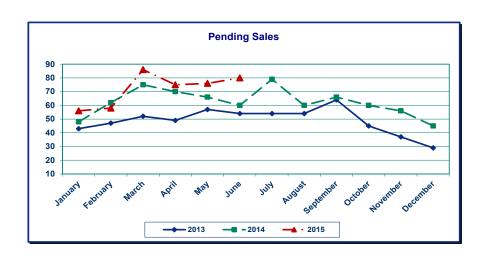
#### **NEW LISTINGS COWLITZ COUNTY, WA**

This graph represents new listings in Cowlitz County, Washington over the past three calendar years.



# PENDING LISTINGS COWLITZ COUNTY, WA

This graph represents monthly accepted offers over the past three calendar years in Cowlitz County, Washington.





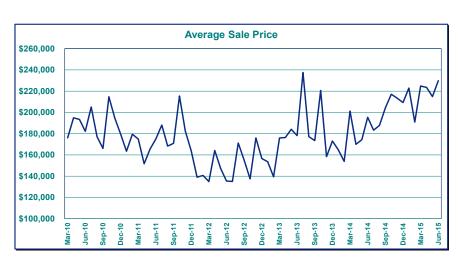
# CLOSED SALES COWLITZ COUNTY, WA

This graph shows the closed sales over the past five calendar years in Cowlitz County, Washington.

# AVERAGE SALE PRICE

#### **COWLITZ COUNTY, WA**

This graph represents the monthly average sale price for all homes sold in Cowlitz County, Washington.





Contact RMLSTM
June 2015

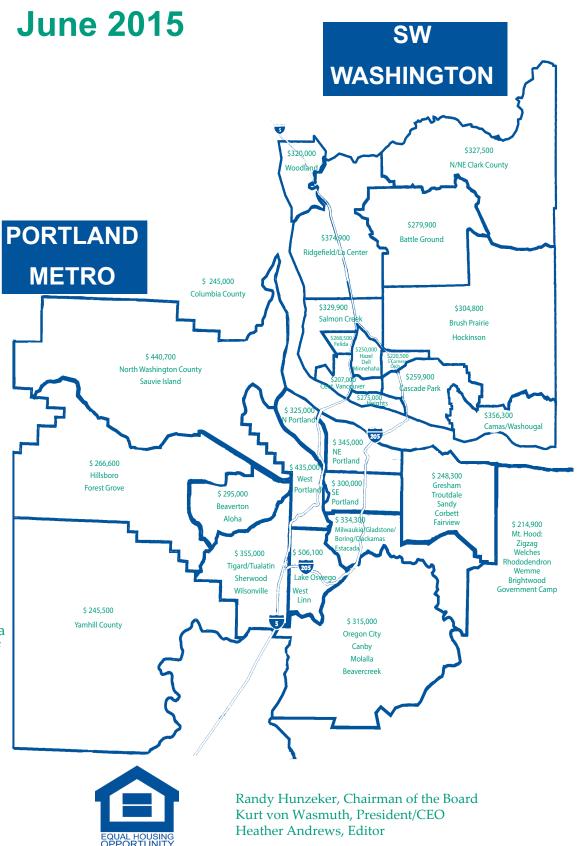
8338 NE Alderwood Rd Suite 230 Portland, OR 97220 (503) 236-7657 communications@rmls.com

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RMLS<sup>™</sup> was formed by area Boards and Associations of REALTORS<sup>®</sup> in 1991.

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# MARKET ACTION

A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

#### Residential Review: Union County, Oregon

#### June Residential Highlights

Union County saw strong activity this June. Pending sales (35) showed an increase of 6.1% over June 2014 (33) and 9.4% over May 2015 (32). It was the strongest June for accepted offers in Union County on the RMLS™ record. Closed sales (28) exactly matched last June but tallied one more than last month. New listings (47) showed a 30.6% increase from last month's 36 new listings, but fell 19.0% short of the 58 new listings posted in June 2014.

Total market time increased in June to 229 days. During the same period, inventory decreased to 7.0 months.

#### **Average and Median Sale Prices**

Comparing the first half of 2015 to the same period in 2014, the average sale price decreased 18.8% from \$235,900 to \$191,600. In the same comparison, the median sale price decreased 4.0% from \$151,000 to \$145,000.

#### June 2015 Reporting Period

Inventory in	Month	าร*	
	2013	2014	2015
January	14.5	13.6	14.3
February	12.9	9.7	17.2
March	11.2	14.8	8.0
April	12.5	9	11.3
May	18.2	11	7.3
June	12.9	8.1	7.0
July	11.7	6.6	
August	14.8	11	
September	11	7	
October	14.2	14.8	
November	8.3	9.9	
December	6.8	7.3	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

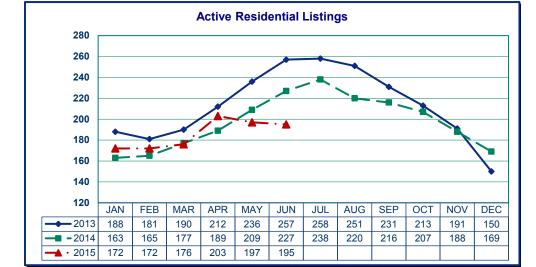
Re	nion County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	47	35	28	259,100	180,000	229
2015	May	36	32	27	174,300	145,000	179
	Year-to-date	231	163	119	191,600	145,000	198
2014	June	58	33	28	182,100	168,000	123
20	Year-to-date 4	257	147	112	235,900	151,000	247
Ф	June	-19.0%	6.1%	0.0%	42.3%	7.1%	85.7%
Change	Prev Mo 2015	30.6%	9.4%	3.7%	48.7%	24.1%	27.9%
8	Year-to-date	-10.1%	10.9%	6.3%	-18.8%	-4.0%	-19.8%

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change:
-9.4% (\$183,700 v. \$202,800)
Median Sale Price % Change:
+0.8% (\$150,000 v. \$148,800)

For further explanation of this measure, see the second footnote on page 2.

Note: A residential property in Union County, zip code 97850, sold in January 2014 for \$6.25 million dollars, impacting the area's average sale price.



#### ACTIVE RESIDENTIAL LISTINGS

#### **UNION COUNTY, OR**

This graph shows the active residential listings over the past three calendar years in Union County, Oregon.

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## **AREA REPORT • 6/2015**

### **Union County, Oregon**

								RE	SIDENTIA	L							CON	MERCIAL		LAND	MULTIFAMILY	
					(	Current Mon	th					Υ	ear-To-Da	ite			Yea	r-To-Date	Yea	r-To-Date	Yea	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014¹	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014	Gosed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price %Change <sup>24</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97844	Medical Springs	8	1	0	1	_	0	_	_	8	3	_	1	307,000	307,000	58.4%	_	_	_	_	-	_
97824	Cove	19	3	4	2	0.0%	2	374,000	485	17	11	57.1%	9	406,800	292,500	70.5%	-		2	110,000	_	_
97877	Elgin	30	8	4	3	-25.0%	4	603.000	599	33	23	64.3%	18	239.300	141.500	76.7%	1	40.000	3	396,300	_	_
97841	Imbler	3	1	0	1	0.0%	0	_	_	6	1	-50.0%	1	229,000	229.000	78.5%	_	_	-	_	_	-
97850		104	25	9	23	4.5%	20	181,200	137	130	97	-5.8%	70	151.000	135.500	-23.8%	5	161.000	8	87.100	1	195,000
07.867	North Powder	7	4	0	1	-	-	-	-	7	2	0.0%	1	67.000	67.000	37.1%	_	-	1	16,500	_	-
97876		8	2	0	2	100.0%	0	_	_	. 8	7	16.7%	4	316,100	303.500		_	_	_	-	_	_
97,883		16	3	1	2	-33.3%	2	235.000	147	22	19	46.2%	15	159.400	122,500	-6.5%	_	_	1	79.000	_	_
	Union Co. Total	195	47	18	35	6.1%	28	259,100	229	231	163	10.9%	119	191,600	145,000	-9.4%	6	140,800	15	146,700	1	195,000

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2014 year-to-date statistics through June.

<sup>&</sup>lt;sup>4</sup> Average Sales Price: A residential property in Union County, zip code 97850, sold in January 2014 for \$6.25 million dollars, impacting the area's average sale price.



### NEW LISTINGS

**UNION COUNTY, OR** *This graph shows the* 

new residential listings over the past three calendar years in Union County, Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

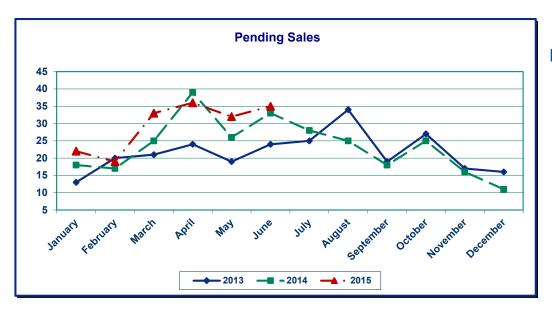
<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



This graph represents the average and median sale price for all homes sold in Union County, Oregon.



Note: A residential property in Union County, zip code 97850, sold in January 2014 for \$6.25 million dollars, impacting the area's average sales price.



#### **PENDING LISTINGS**

#### **UNION COUNTY, OR**

This graph represents monthly accepted offers in Union County, Oregon over the past three calendar years.



Contact RMLS<sup>TM</sup>
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communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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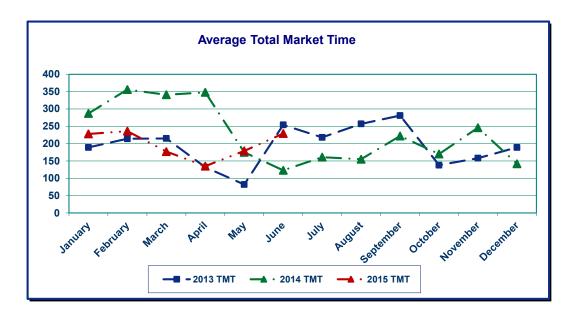
# UNION COUNTY, OR

This graph shows the closed sales over the past five calendar years in Union County, Oregon.



# DAYS ON MARKET UNION COUNTY, OR

This graph shows the average market time for sales in Union County, Oregon, over the past three calendar years.





Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Wallowa County, Oregon

June 2015 Reporting Period

#### June Residential Highlights

Wallowa County saw sunny numbers this June. Closed sales (13) more than doubled compared to last June (6) and outpaced last month (9) by 44.4%. It was the best June for closed sales in Wallowa County on the RMLS<sup>TM</sup> record.

Pending sales (14) exactly matched last month's number but fared 75.0% better than the eight offers accepted last June. New listings (20) fared 17.6% better than June 2014 (17).

Wallowa County inventory decreased to 9.9 months this June, with total market time decreasing to 206 days.

#### Year to Date Summary

Activity was mostly ahead in the first half of 2015 compared to 2014. Pending sales (64) were 33.3% higher and closed sales (56) were 14.3% higher than in 2014, but new listings were down by 17.9%.

#### **Average and Median Sale Prices**

Comparing the first half of 2015 to the same period in 2014, the average sale price decreased 13.7% from \$256,600 to \$221,400. In the same comparison, the median sale price rose 0.7% from \$182,800 to \$184,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: -11.5% (\$211,400 v. \$239,000) Median Sale Price % Change: +1.2% (\$172,000 v. \$170,000)

For further explanation of this measure, see the second footnote on page 2.

Inventory in	Month	ıs*	
	2013	2014	2015
January	20.9	10.0	14.6
February	24.3	13.8	55.0
March	30.2	64.0	10.3
April	33.2	15.6	9.3
May	16.1	18.3	14.1
June	23.3	29.2	9.9
July	15.4	17.7	
August	64.0	23.7	
September	36.0	12.0	
October	20.3	10.3	
November	25.7	23.0	
December	67.5	40.3	

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	allowa County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	June	20	14	13	260,100	172,500	206
2015	May	24	14	9	128,800	116,000	368
	Year-to-date	92	64	56	221,400	184,000	394
2014	June	17	8	6	291,900	213,000	365
20	Year-to-date	112	48	49	256,600	182,800	427
<u>o</u>	June	17.6%	75.0%	116.7%	-10.9%	-19.0%	-43.5%
Change	Prev Mo 2015	-16.7%	0.0%	44.4%	101.9%	48.7%	-44.0%
8	Year-to-date	-17.9%	33.3%	14.3%	-13.7%	0.7%	-7.7%

### **AREA REPORT • 6/2015** Wallowa County, Oregon

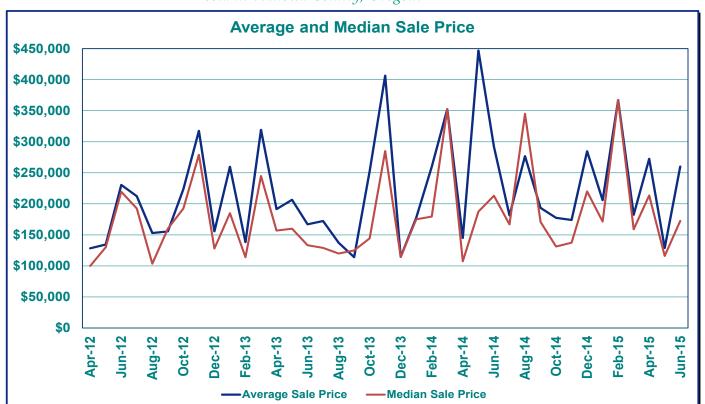
							RE	SIDENTIA	L							CON	MERCIAL		LAND	MU	LTIFAMILY
				(	Current Mont	th					Y	ear-To-Da	te			Yea	r-To-Date	Yea	r-To-Date	Ye	ar-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2015 v. 2014 <sup>1</sup>	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Wallowa	23	2	_	1	0.0%	1	265.000	22	13	8	100.0%	10	234,800	237.600	8.1%	-	_	2	22.000	_	-
Lostine	6	1	_	1	_	1	80.000	240	4	3	50.0%	3	156,700	100.000	-10.6%	_	-	3	103,300	_	-
Mnaha	6	2	0	_	1	1	390,000	1.402	3	2	100.0%	2	309,800	309.800	48.1%	_	-	2	5.900	_	-
Joseph	39	9	3	5	66.7%	3	105,000	95	32	19	-13.6%	15	203,600	190.000		_	-	10	143,900	_	-
878 Enterprise	55	6	4	7	75.0%	7	333,100	105	40	32	68.4%	26	227,200	164,500	-2.0%	1	180,000	4	793,800	_	-
Wallowa Co. Total	129	20	7	14	75.0%	13	260,100	206	92	64	33.3%	56	221,400	184,000		1	180,000	21	237,100	_	-

Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2015 with June 2014. The Year-To-Date section compares 2015 year-to-date statistics through June with 2015 year-to-date statistics through June.

**SALE PRICE** 

**WALLOWA COUNTY, OR** 

This graph represents the average and median sale price for all homes sold in Wallowa County, Oregon.



<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/14-6/30/15) with 12 months before (7/1/13-6/30/14).

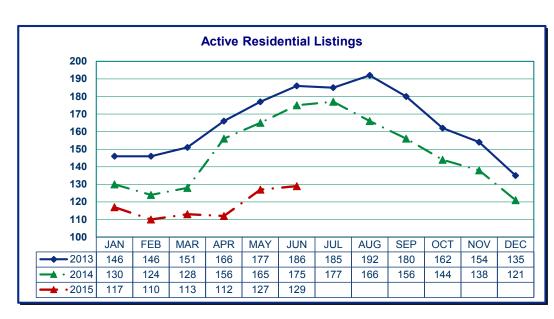
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### **NEW LISTINGS**

#### **WALLOWA COUNTY, OR**

This graph shows the new residential listings in Wallowa County, Oregon.





#### **ACTIVE RESIDENTIAL LISTINGS**

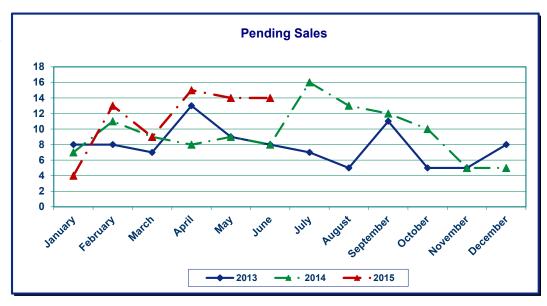
#### **WALLOWA COUNTY, OR**

This graph shows the active residential listings in Wallowa County, Oregon.

### **PENDING LISTINGS**

#### **WALLOWA COUNTY, OR**

This graph represents monthly accepted offers in Wallowa County, Oregon.





**CLOSED SALES** WALLOWA COUNTY, OR County, Oregon.

This graph shows the closed sales in Wallowa

Contact RMLS<sup>TM</sup> 8338 NE Alderwood Rd Suite 230 Portland, OR 97220 (503) 236-7657 communications@rmls.com

**Closed Sales** 14 12 10 ■ 2011 8 2012 6 **2013** ■ 2014 2015 June

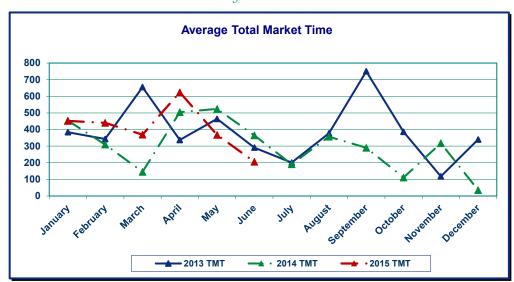
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**DAYS ON MARKET** This graph shows the average market time for sales in **WALLOWA COUNTY, OR** Wallowa County, Oregon, over the past three calendar years.





Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor