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Residential Review: Coos County, Oregon

#### November Residential Highlights

Closed sales in Coos County held steady this November. At 78, this was a 9.9% increase over the 71 closings posted last year in November 2015. New listings (74) fared 7.2% better than in November 2015 (69) despite a 20.4% drop from October 2016 (93). Pending sales, at 64, fell 7.2% short of the 69 offers accepted last year in November 2015 and 36.0% short of the 100 offers accepted last month in October 2016.

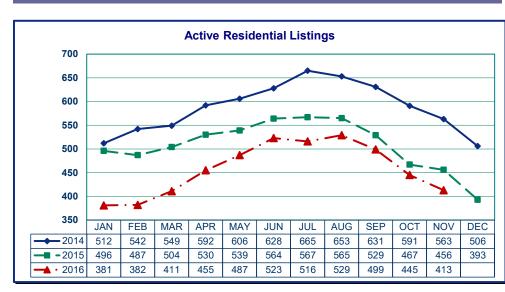
### **Year to Date Summary**

Closed sales in Coos County held Comparing the first eleven months steady this November. At 78, this was a 9.9% increase over the 71 closings new listings (1,381) have increased posted last year in November 2015. 8.9%, closed sales (894) have increased New listings (74) fared 7.2% better 2.6%, and pending sales (941) have than in November 2015 (69) despite increased 0.4%.

### **Average and Median Sale Prices**

Comparing 2016 to 2015 through November, the average sale price rose 7.8% from \$182,100 to \$196,300. In the same comparison, the median sale price rose 8.9% from \$164,300 to \$179,000.

Coos County Residential Highlights		New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time		
	November	74	64	78	218,300	198,000	134		
2016	October	93	100	78	182,300	165,000	128		
	Year-to-date	1,381	941	894	196,300	179,000	129		
2015	November	69	69	71	184,100	166,500	94		
20	Year-to-date	1,268	937	871	182,100	164,300	157		
Ф	November	7.2%	-7.2%	9.9%	18.6%	18.9%	42.5%		
Change	Prev Mo 2016	-20.4%	-36.0%	0.0%	19.7%	20.0%	4.7%		
ပ	Year-to-date	8.9%	0.4%	2.6%	7.8%	8.9%	-17.4%		



November 2016 Reporting Period

Inventory in Months*											
	2014	2015	2016								
January	10.4	10.8	6.0								
February	13.2	7.2	6.6								
March	13.1	7.5	6.3								
April	9.1	6.9	6.9								
May	9.3	7.2	6.9								
June	8.7	5.8	5.9								
July	7.9	6.4	5.2								
August	7.9	6.3	4.9								
September	7.8	5.9	5.3								
October	9.4	5.2	5.7								
November	10.8	6.4	5.3								
December	7.8	4.7									

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +7.7% (\$196,300 v. \$182,300) Median Sale Price % Change: +8.9% (\$179,000 v. \$164,300)

For further explanation of this measure, see the second footnote on page 2.

## ACTIVE RESIDENTIAL LISTINGS

**COOS COUNTY, OR** 

This graph shows the active residential listings over the past three calendar years in Coos County, Oregon.

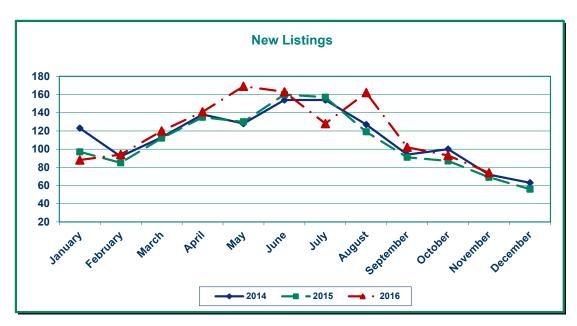
## **AREA REPORT • 11/2016**

# **Coos County, Oregon**

		RESIDENTIAL														CON	MERCIAL	LAND		MULTIFAMILY			
		Current Month								Year-To-Date							Yea	Year-To-Date		Year-To-Date		Year-To-Date	
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2016 v. 2015¹	Closed Sales	Average Sale Price	Total Market Time <sup>3</sup>	New Listings	Pending Sales	Pending Sales 2016 v. 2015¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	
97407	Allegeny	0	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	-	
97411	Bandon	87	11	12	4	-73.3%	17	315,400	158	192	123	-12.8%	123	276,000	259,000	-0.5%	2	324,500	50	91,000	4	328,700	
97414	Broadbent	0	0	0	0	-100.0%	0	-		0	0	-100.0%	0	-	-	93.5%	0	-	0	-	0	-	
97420	Coos Bay	143	27	17	27	8.0%	39	180,800	88	534	389	4.6%	368	177,300	170,000	15.3%	12	279,700	42	58,000	19	230,900	
97423		36	8	4	13	225.0%	9	196,400	245	155	113	2.7%	105	187,800	171,000	11.9%	1	330,000	14	193,900	4	207,100	
97449		36	6	2	3	50.0%	2	344,500	487	96	57	14.0%	49	182,800	150,000	1.2%	-	_	9	69,600	_	-	
97458		33	6	3	4	0.0%	1	140,000	4	89	60	-15.5%	62	153,800	138,500	4.1%	1	130,000	7	58,200	2	147,500	
97459		70	16	14	13	-23.5%	10	201,700	116	303	193	9.7%	181	206,600	190,000	-0.8%	7	242,600	18	80,200	8	227,900	
97466		8	0	0	0	-100.0%	0	-	_	12	6	-57.1%	6	120,900	96,500	21.1%	_	-	1	345,000	_	-	
	Coos County	413	74	52	64	-7.2%	78	218,300	134	1,381	941	0.4%	894	196,300	179,000	7.7%	23	268,000	141	88,800	37	233,700	

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares November 2016 with November 2015. The Year-To-Date section compares 2016 year-to-date statistics through November with 2015 year-to-date statistics through November.

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



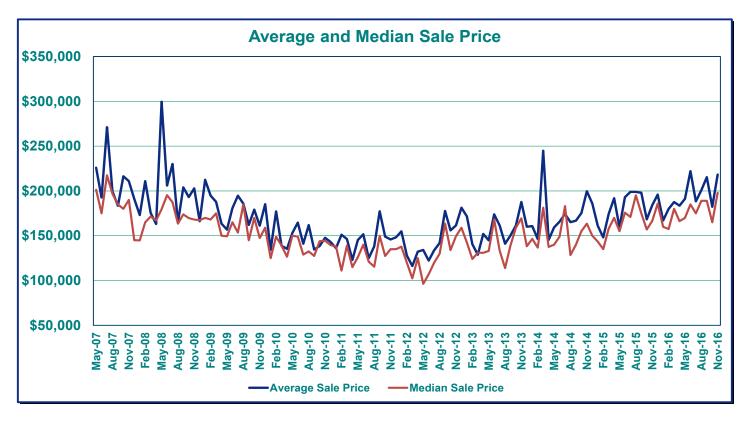
## NEW LISTINGS COOS COUNTY, OR

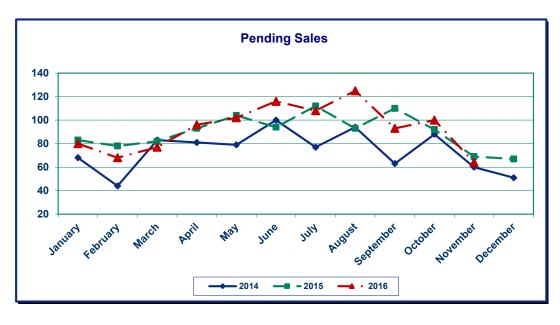
This graph shows the new residential listings over the past three calendar years in Coos County,
Oregon.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (12/1/15-11/30/16) with 12 months before (12/1/14-11/30/15).



This graph represents the average and median sale price for all homes sold in Coos County, Oregon.





## **PENDING LISTINGS**

### **COOS COUNTY, OR**

This graph represents monthly accepted offers over the past three calendar years in Coos County, Oregon.



CLOSED SALES
COOS COUNTY, OR

This graph shows the closed sales over the past five calendar years in Coos County, Oregon.

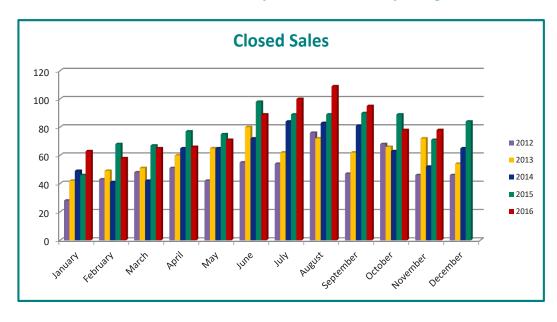
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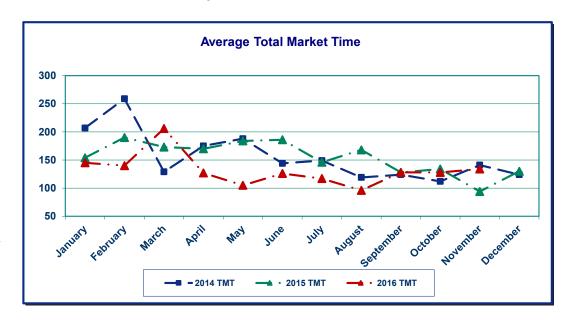
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DAYS ON MARKET

This graph shows the average market time for sales in Coos County, Oregon, over the past three calendar years.





Craig Fahner, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor