

A Publication of RMLS[™], The Source for Real Estate Statistics in Your Community

Residential Review: Metro Portland, Oregon

October 2015 Reporting Period

October Residential Highlights

October brought some cooling to real estate activity in the Portland metro area, but pending sales were still on the rise. At 2,996, pending sales edged over September's 2,971 accepted offers by 0.8%, and fared 20.8% better than the 2,480 offers accepted in October 2014. This was the strongest October for pending sales in the area since October 2005, when 3,076 offers were accepted for the month.

Closed sales (2,717) were 9.2% ahead of October 2014 (2,487) but fell 9.7% short of the 3,010 closings posted last month in September 2015. New listings (3,063) fared similarly, ending 6.3% ahead of October 2014 (2,881) but 10.5% below September 2015 (3,424).

Inventory in the Portland metro area decreased slightly in October to 1.8 months. During the same period, total market time remained stable at 46 days. There are currently a total of 5,021 active residential listings in the Portland metro area.

Year to Date Summary

Activity has been higher in 2015 than in 2014 across the board. Pending sales (30,453) are up 23.4%, closed sales (28,096) are up 20.6%, and new listings (36,966) are up 8.5% for the year thus far.

Average and Median Sale Prices

Prices continue to rise in 2015 compared to 2014. Comparing each year through October, the average sale price rose 6.1% from \$333,200 to \$353,400. In the same comparison, the median sale price rose 7.0% from \$285,000 to \$305,000.

| Inventory in Months* | | | | | | | | | | | |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|
| | 2013 | 2014 | 2015 | | | | | | | | |
| January | 4.7 | 4.1 | 3.4 | | | | | | | | |
| February | 4.5 | 3.9 | 3.0 | | | | | | | | |
| March | 3.2 | 3.1 | 1.9 | | | | | | | | |
| April | 3.1 | 2.8 | 1.8 | | | | | | | | |
| Мау | 2.5 | 2.8 | 1.7 | | | | | | | | |
| June | 2.9 | 2.8 | 1.6 | | | | | | | | |
| July | 2.8 | 2.9 | 1.7 | | | | | | | | |
| August | 3.1 | 3.0 | 1.9 | | | | | | | | |
| September | 3.7 | 3.1 | 1.9 | | | | | | | | |
| October | 3.4 | 2.8 | 1.8 | | | | | | | | |
| November | 3.7 | 3.2 | | | | | | | | | |
| December | 3.2 | 2.3 | | | | | | | | | |

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +6.1% (\$350,400 v. \$330,100) Median Sale Price % Change: +6.7% (\$303,000 v. \$284,000)

For further explanation of this measure, see the second footnote on page 2.

| Portland Metro Residential Highlights | | New Pending Listings Sales | | Closed Sales | Average Sale Price | Median Sale Price | Total Market Time | |
|---|--------------|-------------------------------|--------|-----------------|-----------------------|----------------------|-------------------------|--|
| | October | 3,063 | 2,996 | 2,717 | 360,000 | 309,000 | 46 | |
| 2015 | September | 3,424 | 2,971 | 3,010 | 349,000 | 304,700 | 46 | |
| | Year-to-date | 36,966 | 30,453 | 28,096 | 353,400 | 305,000 | 54 | |
| 2014 | October | 2,881 | 2,480 | 2,487 | 335,600 | 289,000 | 65 | |
| 20 | Year-to-date | 34,056 | 24,671 | 23,301 | 333,200 | 285,000 | 70 | |
| Ð | October | 6.3% | 20.8% | 9.2% | 7.3% | 6.9% | -28.7% | |
| Change | Prev Mo 2015 | -10.5% | 0.8% | -9.7% | 3.2% | 1.4% | 0.0% | |
| о О | Year-to-date | 8.5% | 23.4% | 20.6% | 6.1% | 7.0% | -22.1% | |

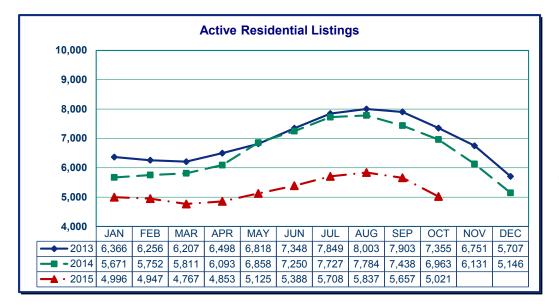
AREA REPORT • 10/2015 Portland Metropolitan Area, Oregon

| | | RESIDENTIAL | | | | | | | | | | | | | | CO | VIMERCIAL | | LAND | MULTIFAMILY | | |
|-----|----------------------------|-----------------|--------------|---------------------------|---------------|---|--------------|--------------------|------------------------|--------------|---------------|---|--------------|--------------------|-------------------|---------------------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | | Current Month | | | | | | | Year-To-Date | | | | | | | Year-To-Date | | Year-To-Date | | Year-To-Date | | |
| _ | | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 2015 v. 2014 ¹ | Closed Sales | Average Sale Price | Total Market Time 3 | New Listings | Pending Sales | Pending Sales 2015 v. 2014 ¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change ² | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland | 138 | 140 | 27 | 141 | 27.0% | 118 | 341,200 | 30 | 1,527 | 1,318 | 14.2% | 1,223 | 333,000 | 316,700 | 13.3% | 11 | 526,800 | 22 | 273,900 | 27 | 426,500 |
| 142 | NE Portland | 291 | 278 | 50 | 258 | -1.5% | 243 | 361,000 | 30 | 3,130 | 2,670 | 12.6% | 2,539 | 375,200 | 327,500 | 7.4% | 27 | 419,800 | 36 | 222,500 | 83 | 480,800 |
| 143 | SE Portland | 473 | 426 | 91 | 404 | 23.2% | 330 | 329,800 | 32 | 4,292 | 3,605 | 19.5% | 3,276 | 327,000 | 280,000 | 8.6% | 25 | 558,400 | 68 | 230,000 | 159 | 455,300 |
| 144 | Gresham/ Troutdale | 439 | 247 | 66 | 210 | 31.3% | 201 | 276,900 | 48 | 2,525 | 2,044 | 34.2% | 1,871 | 261,400 | 247,000 | 7.0% | 14 | 713,600 | 46 | 213,000 | 51 | 273,200 |
| 145 | Milwaukie/ Clackamas | 456 | 239 | 78 | 250 | 23.8% | 249 | 349.900 | 55 | 3,161 | 2,490 | 24.9% | 2,278 | 335,200 | 310,400 | 7.7% | 11 | 454,100 | 130 | 139.900 | 21 | 360,700 |
| 146 | Oregon City/ Canby | 350 | 149 | 45 | 162 | 51.4% | 145 | 318,700 | 55 | 1,952 | 1,584 | 20.7% | 1,452 | 322,700 | 292,000 | 8.2% | 13 | 442,000 | 102 | 250,400 | 16 | 232,000 |
| 147 | Lake Oswego/ West Linn | 390 | 143 | 81 | 142 | 4.4% | 139 | 614,600 | 73 | 2,255 | 1,628 | 21.2% | 1,506 | 541,500 | 464,000 | 2.0% | 1 | 333,000 | 49 | 511,500 | 9 | 2,714,000 |
| 148 | WPortland | 515 | | 92 | 287 | -1.4% | 285 | 505.300 | 47 | 3,959 | 3.147 | 18.6% | 2,977 | 495.600 | 425.000 | 5.2% | 18 | 695,500 | 69 | 270.600 | 40 | 744.500 |
| 149 | NW Wash Co. | 207 | 136 | 37 | 128 | 32.0% | 121 | 436,900 | 30 | 1,660 | 1,363 | 15.0% | 1,248 | 443,600 | 417,700 | 4.5% | 3 | 395,000 | 44 | 339,500 | 5 | 365,900 |
| 150 | Beaverton/ Aloha | 280 | 268 | 60 | 283 | 30.4% | 253 | 286,100 | 32 | 3,539 | 3,130 | 37.6% | 2,921 | 296,400 | 276,000 | 7.9% | 12 | 498,300 | 19 | 276,600 | 31 | 356,000 |
| 151 | Tigard/ Wilsonville | 430 | 200 | 66 | 232 | 5.9% | 231 | 372.200 | 45 | 3,142 | 2,620 | 20.0% | 2,448 | 365,300 | 344,000 | 8.9% | 4 | 729,600 | 38 | 636,600 | 14 | 372,200 |
| 152 | Hillsboro/ Forest Grove | 323 | 228 | 64 | 208 | 31.6% | 166 | 302,200 | 44 | 2,614 | 2,229 | 30.4% | 1,996 | 290,800 | 265,000 | 7.1% | 15 | 435,200 | 56 | 229,400 | 40 | 258,600 |
| 153 | Mt. Hood | 87 | 220 | 8 | 200 | 47.1% | 27 | 261,900 | 132 | 269 | 179 | 7.2% | 1,590 | 238,800 | 216,000 | 0.6% | 10 | 285,000 | 25 | 86,900 | | 200,000 |
| 155 | Columbia Co. | 213 | 82 | 32 | 105 | 40.0% | 79 | 236,300 | 102 | 980 | 838 | 37.6% | 746 | 227,200 | 225,000 | 7.7% | 17 | 242.300 | 71 | 105,300 | - 11 | 218,500 |
| 156 | Yamhill Co. | 429 | 157 | 52 | 161 | 61.0% | 130 | 274,800 | 71 | 1,961 | 1,608 | 36.9% | 1,450 | 264,400 | 237,500 | 7.5% | 21 | 305,700 | 89 | 192,100 | 41 | 260,500 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares October 2015 with October 2014. The Year-To-Date section compares 2015 year-to-date statistics through October with 2014 year-to-date statistics through October.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (11/1/14-10/31/15) with 12 months before (11/1/13-10/31/14).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



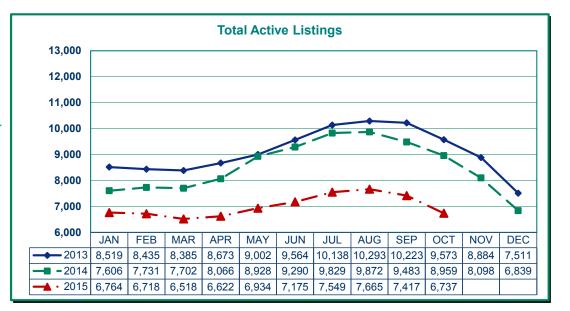
ACTIVE RESIDENTIAL LISTINGS

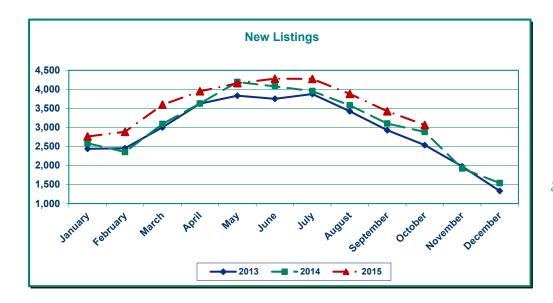
PORTLAND, OR

This graph shows the active residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



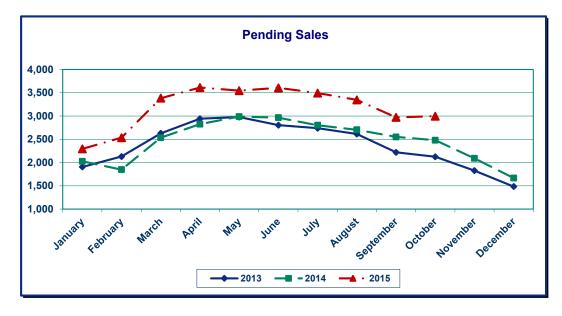
This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.





NEW LISTINGS

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



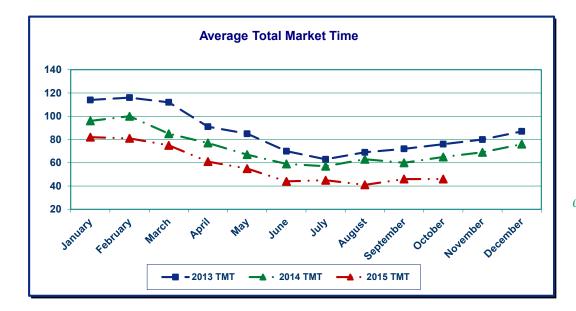
PENDING LISTINGS

PORTLAND, OR This graph represents monthly accepted offers in the Portland, Oregon metropolitan area over the past three calendar years.

CLOSED SALES

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





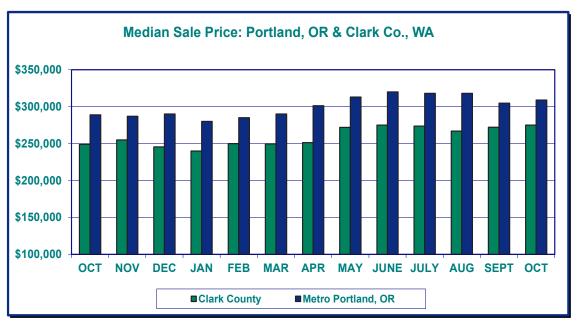
DAYS ON MARKET PORTLAND, OR

This graph shows the average market time for sales in the Portland, Oregon metropolitan area over the past three calendar years.

SALE PRICE PORTLAND, OR

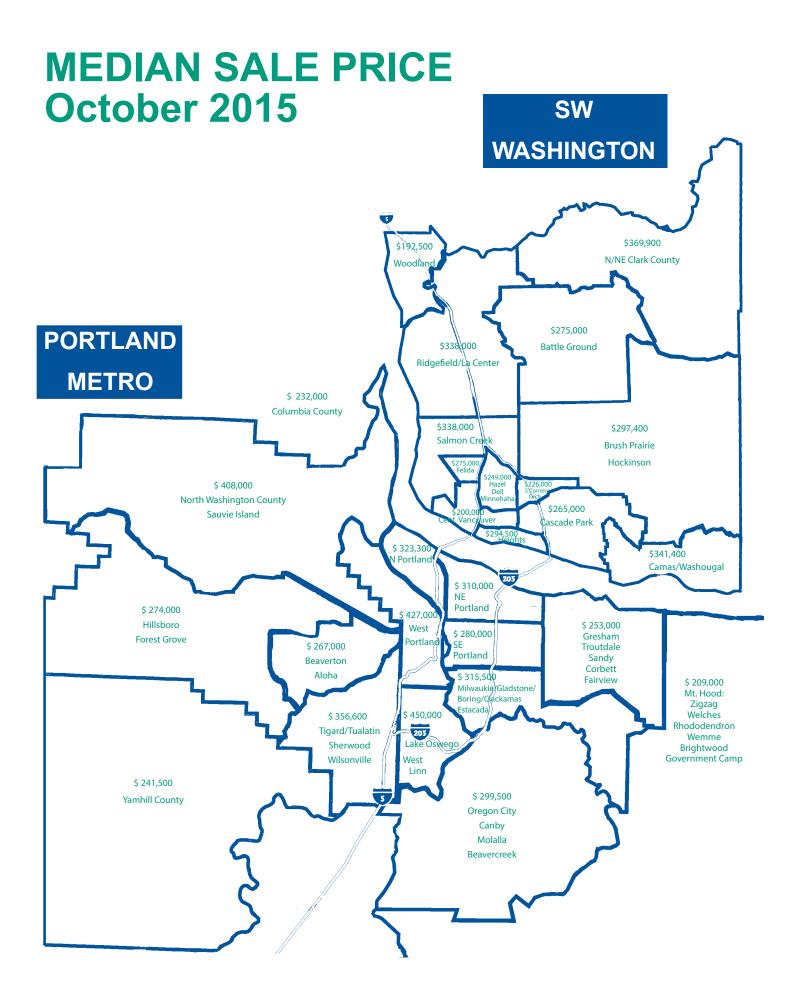
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





ACTIVE & CLOSED CONDOS

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

PORTLAND, OR

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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS[™].

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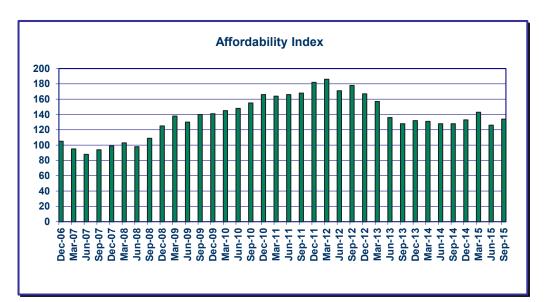
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AFFORDABILITY

This graph shows the affordability for housing in Portland, Oregon in September 2015.



AFFORDABILITY - According to a formula from the National Association of REALTORS[®], buying a house in the Portland metro area is affordable for a family earning the median income. A family earning the median income (\$73,900 in 2015, per HUD) can afford 134% of a monthly mortgage payment on a median priced home (\$304,700 in September). The formula assumes that the buyer has a 20% down payment and a 30 year fixed rate of 3.89% (per Freddie Mac).



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