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Residential Review: Coos County, Oregon

October Residential Highlights

October brought gains nearly month in September 2018 (104).

Pending sales (129) closed 3.2% ahead of October 2017 (125) and 22.9% ahead of September 2018 (105). New listings (103) outpaced October 2017 (99) by 4.0% but ended 23.7% cooler month in September 2018.

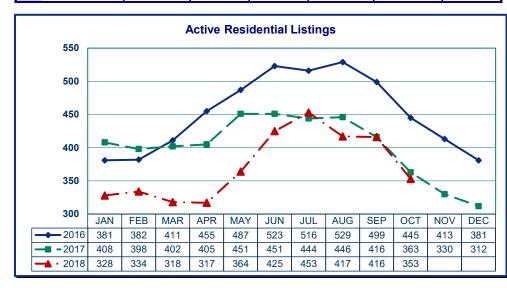
Year to Date Summary

Activity so far in 2018 is ahead across the board in Coos County. of 2017. Closed sales (984) have Closed sales, at 106, ended 7.1% ahead increased 4.2%, pending sales (1,061) of the 99 closings recorded last year in have increased 3.2%, and new listings October 2017 and 1.9% ahead of last (1,414) have increased 2.0% so far this year.

Average and Median Sale Prices

Comparing 2018 to 2017 through October, the average sale price has increased 5.9% from \$220,700 to \$233,800. In the same comparison, the than the 135 new listings offered last median sale price has increased 8.5% from \$189,000 to \$205,000.

Re	oos County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time		
	October	103	129	106	249,100	231,400	78		
2018	September	135	105	104	231,700	231,800	97		
	Year-to-date	1,414	1,061	984	233,800	205,000	90		
2017	October	99	125	99	236,900	215,000	109		
20	Year-to-date	1,386	1,028	944	220,700	189,000	113		
Ф	October	4.0%	3.2%	7.1%	5.1%	7.6%	-28.6%		
Change	Prev Mo 2018	-23.7%	22.9%	1.9%	7.5%	-0.2%	-19.6%		
O	Year-to-date	2.0%	3.2%	4.2%	5.9%	8.5%	-20.9%		



October 2018 Reporting Period

Inventory in Months*												
	2016	2017	2018									
January	6.0	6.6	5.2									
February	6.6	7	4.3									
March	6.3	4.9	3.7									
April	6.9	5.1	3.2									
May	6.9	4.5	3.4									
June	5.9	3.6	3.9									
July	5.2	4.8	5.1									
August	4.9	4.1	3.6									
September	5.3	3.8	4.0									
October	5.7	3.7	3.3									
November	5.3	3.4										
December	4.9	3.3										

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes

Percent Change of 12-Month Sale Price **Compared With The Previous 12 Months**

> Average Sale Price % Change: +6.0% (\$231,600 v. \$218,500) Median Sale Price % Change: +8.6% (\$204,800 v. \$188,500)

For further explanation of this measure, see the second footnote on page 2.

ACTIVE RESIDENTIAL **LISTINGS**

COOS COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Coos County, Oregon.

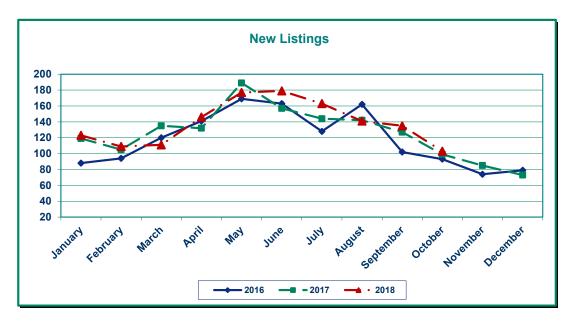
AREA REPORT • 10/2018

Coos County, Oregon

		RESIDENTIAL													COMMERCIAL		LAND		MULTIFAMILY				
		Current Month								Year-To-Date							Yea	Year-To-Date		Year-To-Date		Year-To-Date	
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2018 v. 2017 ¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2018 v. 2017 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	
97407	Allegeny	0	0	0	0	-	0	-	_	0	0	_	0	-	i	-	0	-	0	-	0	-	
97411	Bandon	70	12	6	22	0.0%	21	315,400	180	217	171	6.2%	158	324,700	296,300	8.7%	12	315,800	75	145,900	1	226,000	
97414	Broadbent	0	0	0	0	-	0	-	-	2	3	-	2	707,500	707,500	-		-	-	-		-	
97420	Coos Bay	113	47	20	52	-5.5%	40	244,700	54	569	443	9.7%	404	207,600	188,500	8.8%	9	749,400	47	87,900	20	167,700	
97423	Coquille	39	11	4	12	-7.7%	11	211,200	31	160	116	5.5%	118	210,200	179,000	-0.6%	3	189,800	11	142,300	3	141,300	
97449	Lakeside	30	6	5	6	-14.3%	8	213,000	85	101	66	0.0%	63	230,000	210,000	21.5%	4	404,900	15	81,500	_		
97458	Myrtle Point	32	5	2	13	160.0%	6	177,600	55	90	62	-6.1%	55	199,200	175,000	-11.1%	3	154,100	3	71,500	1	156,300	
97459	North Bend	62	21	6	24	14.3%	19	254,000	50	258	196	-6.2%	181	237,500	225,000	-0.4%	2	375,000	15	86,000	5	246,200	
97466	Powers	7	1	3	0	-100.0%	1	79,500	-	17	4	-66.7%	3	73,500	76,000	-28.7%	_	-	1	10,000	_	-	
- 61	Coos County	353	103	46	129	3.2%	106	249,100	78	1,414	1,061	3.2%	984	233,800	205,000	6.0%	33	422,300	167	116,000	30	179,700	

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares October 2018 with October 2017. The Year-To-Date section compares 2018 year-to-date statistics through October with 2017 year-to-date statistics through October.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



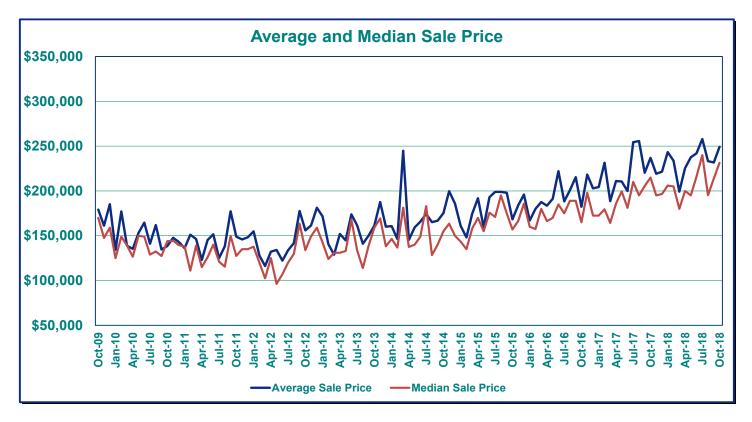
NEW LISTINGS COOS COUNTY, OR

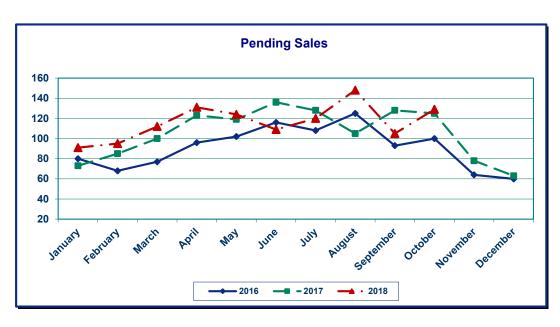
This graph shows the new residential listings over the past three calendar years in Coos County,
Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (11/1/17-10/31/18) with 12 months before (11/1/16-10/31/17).



This graph represents the average and median sale price for all homes sold in Coos County, Oregon.





PENDING LISTINGS

COOS COUNTY, OR

This graph represents monthly accepted offers over the past three calendar years in Coos County, Oregon.



CLOSED SALES
COOS COUNTY, OR

This graph shows the closed sales over the past five calendar years in Coos County, Oregon.

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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

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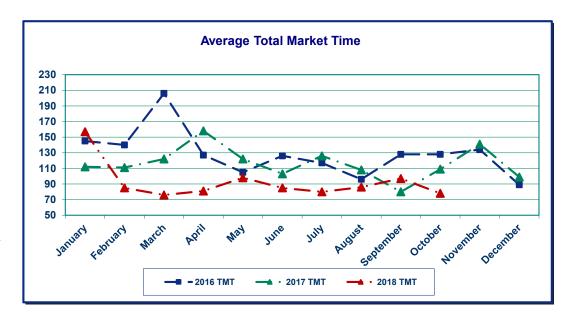
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DAYS ON MARKET

This graph shows the average market time for sales in Coos County, Oregon, over the past three calendar years.





Lori Palermo, Chairwoman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor