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Residential Review: Union County, Oregon

June 2009 Reporting Period

#### June Residential Highlights

In June, sales activity was mixed when compared with June 2008. Pending sales rose 3.8%, while closed sales fell 5.3%. New listings were down 14.5%.

#### Second Quarter Report

**Union County,** 

Oregon

Residential

**Highlights** 

June

June

June

Year-to-date

Year-to-date

Year-to-date

Comparing the second quarter of 2009 with that of 2008, pending sales rose 18.3% (71 v. 60), while closed sales fell 15.8% (48 v. 57). New listings decreased 8.2% (145 v. 158).

New

53

219

62

262

-14.5%

-16.4%

Listings

Pending Sales

27

111

26

106

3.8%

4.7%

#### Sale Prices

The average sale price for June 2009 was up 9.3% compared to June 2008, while the median sale price rose 6%. See residential highlights table below.

Comparing June 2009 prices with those in May 2009, the average sale price fell 13.9% (\$147,800 v. \$171,600) and the median sale price was up 4.4% (\$141,000 v. \$135,000).

.5 (\$	141,000	v. \$135,	000).				
Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time	Total Market Time			
18	147,800	141,000		100			
74	143,600	129,500		160			
19	135,200	133,000	124				
88	163,300	126,000	106				
-5.3%	9.3%	6.0%	N/A	N/A			

2.8%

N/A

N/A

-15.9%

-12.19



Inventory in Months*												
	2007	2008	2009									
January	N/A	8.1	38.3									
February	N/A	18.9	12.4									
March	N/A	12.5	19.9									
April	N/A	8.9	13.1									
May	N/A	9.3	12.9									
June	N/A	11.3	11.6									
July	N/A	10.0										
August	4.4	8.8										
September	5.1	6.8										
October	6.2	9.7										
November	7.4	11.9										
December	7.9	16.4										

\*Inventory in Months is calculated by dividing the Active Listings at the end of the month in question by the number of closed sales for that month.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: 0% (\$157,200 v. \$157,200) Median Sale Price % Change: +5.4% (\$133,000 v. \$126,200)

For further explanation of this measure, see the second footnote on page 2.

### ACTIVE RESIDENTIAL LISTINGS

**UNION COUNTY, OR** 

This graph shows the active residential listings over the past three calendar years in Union County, Oregon.

<sup>\*</sup>Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

# **AREA REPORT • 6/2009**

## **Union County, Oregon**

		RESIDENTIAL														COM	MERCIAL	LAND		MULTIFAMILY		
		Current Month								Year-To-Date							Year-To-Date		Year-To-Date		Year-To-Date	
		Active Listings	New Listings <sup>3</sup>	Expired.Canceled Listings	Pending Sales 2009	Pending Sales 2009 v. 2008 <sup>1</sup>	Closed Sales	Average Sale Price	Total Market Time <sup>4</sup>	New Listings	Pending Sales 2009	Pending Sales 2009 v. 2008	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change <sup>2</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97824	Cove	16	4	1	1	-50.0%	1	115,000	211	12	6	20.0%	4	175,400	160,800	-30.1%		-	3	93,700		-
97827	Elgin	37	10	2	3	0.0%	1	170,000	44	28	8	-38.5%	4	220,200	182,500	19.6%	-	-	1	140,000		-
97841	Imbler	1	1		1	0.0%		,		1	3	200.0%	1	110,000	110,000	-8.3%						
97850	La Grande/ Island City	121	35	10	21	50.0%	16	148,500	97	150	84	18.3%	58	138,300	133,000	3.7%	3	94,500	1	9,000	2	163,500
97867	North Powder	7	-			-100.0%		-		5	0	-100.0%			-	9.8%			1	120,000		-
97876	Summerville	11	-	1	-	-100.0%		-	-	7	0	-100.0%	1	325,000	325,000	-3.4%	-	-	-	-		-
97883	Union	16	3	3	1	-75.0%	-	-	-	16	10	-16.7%	6	98,200	112,000	-4.4%	1	60,000	2	49,500	-	-
	Union Co. Total	209	53	17	27	3.8%	18	147,800	100	219	111	4.7%	74	143,600	129,500	0.0%	4	85,900	8	81,100	2	163,500

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2009 with June 2008. The Year-To-Date section compares year-to-date statistics from June 2009 with year-to-date statistics from June 2008.

<sup>&</sup>lt;sup>4</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



# NEW LISTINGS UNION COUNTY, OR

This graph shows the new residential listings over the past three calendar years in Union County, Oregon.

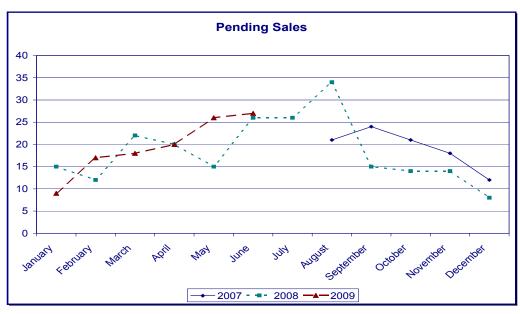
<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/08-6/30/09) with 12 months before (7/1/07-6/30/08).

<sup>&</sup>lt;sup>3</sup> As of October 2007, the way that New Listing data is generated has changed to ensure accuracy.

### **AVERAGE SALE PRICE UNION COUNTY, OR**

This graph represents the average sale price for all homes sold in Union County, Oregon.





#### **PENDING LISTINGS**

#### **UNION COUNTY, OR**

This graph represents monthly accepted offers in Union County, Oregon over the past three calendar years.

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> Lane County: Eugene 2139 Centennial Plaza Eugene, OR 97401 (541) 686-2885 Fax: (541) 484-3854

Lane County: Florence PO Box 414 Florence, OR 97439 (541) 902-2560 Fax: (541) 902-1341

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#### The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Statistics reflect reported activity for the greater Portland, Oregon metropolitan area, to include Multnomah, Washington, Clackamas, Yamhill, & Columbia counties; Lane, Douglas, Coos & Curry Counties in Oregon; portions of other Oregon Counties; and Clark, Cowlitz & Pacific Counties in Washington

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**UNION COUNTY, OR** 

**CLOSED SALES** This graph shows the closed sales over the past three calendar years in Union County, Oregon.



### **DAYS ON MARKET UNION COUNTY, OR**

This graph shows the average market time for sales in Union County, Oregon. \*As of August 2008, graph now reports "Total Days on Market" - for details read footnotes on page 2.





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