A Publication of RMLS[™], The Source for Real Estate Statistics in Your Community

Residential Review: Southwest Washington

April 2009 Reporting Period

April Residential Highlights

Same month pending sales in Clark County grew 17.4% when comparing April 2009 with April 2008. The last time this occurred was in September 2008 when pending sales grew 7.9%. See pending sales graph on page 4.

Closed sales fell short of April 2008 marks, dropping 13.7%. New listings dropped 30.1%. See residential highlights table below.

When comparing April 2009 with March 2009, pending sales increased 22.7% (552 v. 450). Closed sales dropped 3.8% (333 v. 346). New listings, increased 6.8% (854 v. 800).

At the month's rate of sales the 3,964 active residential listings would last approximately 11.9 months, up slightly from March's 11.7 months as a result of the 3.8%

drop in sales from March.

Year-to-Date

Comparing January-April 2009 with the same period in 2008, pending sales were down just 1.9%. Closed sales decreased 13.7%. And new listings have declined 27.4%. See residential highlights table below.

Sale Prices

The average sale price for April 2009 was down 17.3% compared to April 2008, while the median sale price dropped 13.1%. See residential highlights table below.

Month-to-month, the average sale price and median sale price were both down when compared with March levels; the average sale price dropped 4.8% (\$238,400 v. \$250,500) and the median sale price was down 3.4% (\$217,300 v. \$225,000).

Inventory in Months*												
	2007	2008	2009									
January	9.7	17	21									
February	7.8	14.6	18.6									
March	7	11.9	11.7									
April	7.2	12.4	11.9									
May	7.1	12.6										
June	6.8	12.6										
July	7.6	12.7										
August	7.7	12.7										
September	12	12.7										
October	11.4	13.7										
November	11	16.9										
December	12.7	14.8										

*Inventory in Months is calculated by dividing the Active Listings at the end of the month in question by the number of closed sales for that month.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: -12.4% (\$264,500 v. \$302,000) Median Sale Price % Change: -9.7% (\$234,800 v. \$259,900)

For further explanation of this measure, see the second footnote on page 3.

Re	ark County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time	Total Market Time
2009	April	854	552	333	238,400	217,300		159
20	Year-to-date	3,488	1,655	1,142	243,700	218,300		166
2008	April	1,222	470	386	288,200	250,000	91	
20	Year-to-date	4,807	1,687	1,338	292,500	248,700	97	
Change	April	-30.1%	17.4%	-13.7%	-17.3%	-13.1%	N/A	N/A
Cha	Year-to-date	-27.4%	-1.9%	-14.6%	-16.7%	-12.2%	N/A	N/A

*Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

AREA REPORT • 4/2009

SW Washington

	RESIDENTIAL												COMMERCIAL		LAND		MULTIFAMILY					
	Current Month						Year-To-Date								Year-To-Date		Year-To-Date		Year-To-Date			
	Active Listings	New Listings³	Expired.Canceled Listings	Pending Sales 2009	Pending Sales 2009 v. 2008	Closed Sales	Average Sale Price	Total Market Time ⁴	New Listings	Pending Sales 2009	Pending Sales 2009 v. 2008	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	111	26	7	17	6.3%	9	246,400	271	118	47	-6.0%	30	178,500	154,500	202	-8.6%	- 1	866,000	-	-	-	-
NW Heights	106	22	14	22	69.2%	4	137,000	121	105	48	-2.0%	26	135,200	122,000	171	-11.0%	- 1	199,900	- 1	76,000	2	150,000
SW Heights	105	15	7	5	25.0%	7	271,200	192	75	24	0.0%	19	377,400	248,000	144	-24.9%	-	-	-	-	2	169,000
Lincoln/Hazel Dell	43	16	14	-11	57.1%	9	194,300	81	59	29	7.4%	19	210,500	215,000	86	-6.4%	-	-	-	-	- 1	226,400
₽ E Hazel Dell	238	44	25	39	44.4%	17	192,300	116	196	109	17.2%	72	187,900	190,800	145	-6.5%	1	475,000	- 1	88,000	2	335,700
ର NE Heights	100	18	10	25	92.3%	10	196,200	129	77	53	12.8%	31	189,900	190,600	152	-9.0%	-	-	-	-	-	-
ত Orchards	204	55	24	26	-25.7%	17	193,800	165	188	105	-12.5%	70	193,500	185,000	176	-11.6%	-	-	- 1	600,000	-	-
≅ Evergreen	368	87	63	50	-23.1%	31	189,600	125	296	139	-28.4%	97	196,300	180,000	125	-9.4%	-	-	-	-	-	-
뽅 E Heights	74	12	8	7	-30.0%	5	353,500	63	70	25	-16.7%	21	255,200	227,700	150	-19.8%	-	-	-	-	-	-
Cascade Park	138	38	8	12	0.0%	9	293,600	259	108	47	-7.8%	31	270,700	242,000	197	5.3%	-	-	-	-	-	-
Five Corners	72	24	12	23	15.0%	10	199,000	225	89	59	-19.2%	40	178,300	180,000	194	-15.8%	-	-	-	-	1	120,000
8 E Orchards	115	38	17	24	26.3%	11	208,000	91	119	61	8.9%	49	236,000	230,000	160	-18.7%	-	-	-	-	-	-
Fisher's Landing	125	27	15	24	-25.0%	22	246,300	152	118	85	-6.6%	65	246,600	242,000	148	-12.3%	-	-	-	-	-	-
≅ SE County	34	9	4	1	-50.0%	-	-	-	27	7	-36.4%	5	440,100	365,000	124	5.4%	-	-	-	-	-	-
Camas City	274	59	40	40	48.1%	32	309,600	153	274	138	31.4%	109	325,800	315,000	181	-10.2%	-	-	4	68,800	2	186,600
₩ashougal	282	50	30	32	68.4%	23	282,000	183	224	94	1.1%	66	269,300	247,500	199	-16.2%	-	-	5	115,400	- 1	109,000
된 N Hazel Dell	98	27	16	22	69.2%	22	216,500	202	114	64	6.7%	47	233,600	225,000	188	-15.3%	-	-	1	80,000	-	-
왕 S Salmon Creek	145	37	20	27	17.4%	19	208,400	139	155	73	-29.1%	52	223,300	224,500	140	-13.8%	-	-	4	59,400	-	-
N Felida	166	35	20	37	164.3%	9	271,200	118	167	70	7.7%	40	270,500	245,000	170	-17.8%	-	-	1	50,000	-	-
N Salmon Creek	211	39	20	-11	-26.7%	9	242,200	184	166	72	14.3%	55	274,500	257,900	179	-10.0%	-	-	2	1,444,000	-	-
Ridgefield	84	8	5	8	-20.0%	5	237,500	50	64	30	-3.2%	21	251,800	250,000	156	-8.7%	-	-	- 1	133,000	-	-
W of I-5 County	38	5	1	3	-25.0%	2	367,500	402	27	12	20.0%	8	351,100	320,000	215	-15.9%	-	-	3	176,700	-	-
NW E of I-5 County	71	10	7	3	200.0%	1	295,000	202	46	15	25.0%	10	406,000	380,200	200	-19.8%	-	-	4	143,800	-	-
Battleground	262	52	28	38	58.3%	19	213,000	155	226	104	3.0%	65	244,800	210,000	136	-12.6%	1	95,000	2	137,500	-	-
Brush Prarie	261	57	24	25	-16.7%	14	321,900	145	220	86	2.4%	49	285,400	260,000	180	-19.3%	-	-	1	135,000	-	-
East County	2	-	-	-	-	-	-	-	2	-	-	-	-	-	-	-33.6%	-	-	-	-	-	-
Central County	24	4	6	7	250.0%	2	359,500	170	25	10	42.9%	4	417,100	432,500	259	-14.4%	-	-	-	-	-	-
Mid-Central County	37	4	-	-	-100.0%	3	204,700	204	23	10	42.9%	9	275,700	294,000	225	-20.6%	-	-	-	-	-	-
8 Yacolt	46	5	3	3	-57.1%	3	190,900	170	35	11	-35.3%	10	199,200	193,400	163	-23.3%	-	-	1	165,000	-	-
R La Center	75	14	9	6	500.0%	6	234,100	281	36	18	125.0%	15	251,300	250,000	217	-25.2%	-	-	-	-	1	282,500
N Central	38	12	3	4	100.0%	3	217,500	185	29	9	350.0%	6	267,100	255,000	181	-14.3%	-	-	1	610,000	-	-
NE Corner	17	5	1	-	-	-	-	-	10	1	-66.7%	1	265,900	265,900	121	6.0%	-	-	1	145,000	-	-
Grand Total	3,964	854	461	552	17.4%	333	238,400	159	3,488	1,655	-1.9%	1,142	243,700	218,300	166	-12.4%	4	409,000	34	218,800	12	201,700
⊗ Woodland City	58	6	2	2	-50.0%	5	208,300	255	32	19	26.7%	18	236,000	234,100	228	-16.1%	_	-	_	-	_	_
₩oodland Area	63	8	4	4	300.0%	2	324,000	351	37	9	12.5%	4	313,300	324,000	318	-31.9%	_	_	3	150,200	_	
Cowlitz County	352	86	60	30	-11.8%	25	193,800	151	262	103	-13.4%	72	181,100	172,000	145	-13.8%	_	_	7	95,200	3	660,700
Grand Total	473	100	66	36	-7.7%	32	204,200	180	331	131	-7.7%	94	197,200	186,300	168	-17.2%	-		10	111,700	3	660,700
₩ Pacific County	171	24	13	6	-53.8%	7	115,500	267	118	24	-25.0%	18	145,800	126,900	272	-10.6%	-	-	4	41,400	-	-



ACTIVE RESIDENTIAL LISTINGS

SW WASHINGTON

This graph shows the active residential listings over the past three calendar years in Southwest Washington.

NEW LISTINGS SW WASHINGTON

This graph shows the new residential listings over the past three calendar years in Southwest Washington.

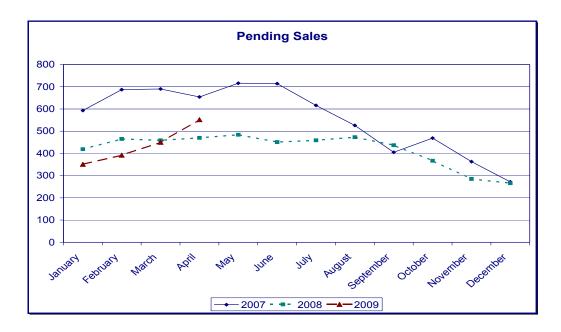


¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares April 2009 with April 2008. The Year-To-Date section compares year-to-date statistics from April 2009 with year-to-date statistics from April 2008.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (5/1/08-4/30/09) with 12 months before (5/1/07-4/30/08).

³ As of October 2007, the way that New Listing data is generated has changed to ensure accuracy.

⁴ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



PENDING LISTINGS

SW WASHINGTON

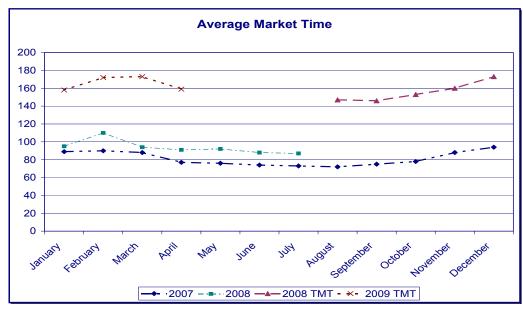
This graph represents
monthly accepted
offers in Southwest
Washington over the
past three calendar years.

CLOSED SALES

SW WASHINGTON

This graph shows the closed sales over the past three calendar years in Southwest Washington.





DAYS ON MARKET

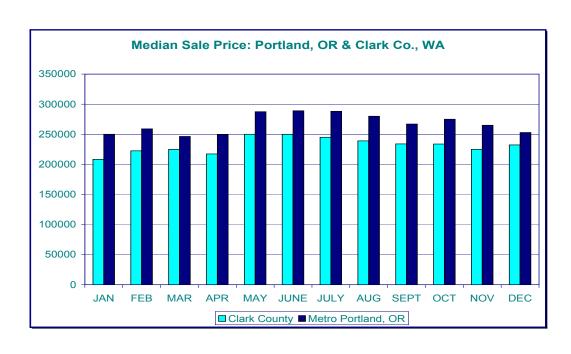
SW WASHINGTON

This graph shows the average market time for sales in Southwest Washington. *As of August 2008, graph now reports "Total Days on Market" - for details read footnotes on page 3.

AVERAGE SALE PRICE SW WASHINGTON

This graph represents the average sale price for all homes sold in Southwest Washington





MEDIAN SALE PRICE SW WASHINGTON

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon metropolitan area and Clark County.



Corporate

825 NE Multnomah, Suite 270 Portland, OR 97232 (503) 236-7657 Fax: (503) 230-0689

Southwest Washington 1514 Broadway, Suite 101 Vancouver, WA 98663 (360) 696-0718 Fax: (360) 696-9342

Salem

2110 Mission St. SE, Suite 305 Salem, OR 97302 (503) 587-8810 Fax: (503) 585-3817

> Lane County: Eugene 2139 Centennial Plaza Eugene, OR 97401 (541) 686-2885 Fax: (541) 484-3854

Lane County: Florence PO Box 414 Florence, OR 97439 (541) 902-2560 Fax: (541) 902-1341

Douglas County Oregon 1299 NW Ellan, Suite 3 Roseburg, OR 97470 (541) 673-3571 Fax: (541) 673-6581

Curry County PO Box 6307 Brookings, OR 97415 (541) 469-0219 Fax: (541) 469-9695

Mid-Columbia PO Box 1088 Hood River, OR 97031 (541) 436-2956 Fax: (541) 387-6657

Eastern Oregon PO Box 751 Hermiston, OR 97838 (541) 567-5186 Fax: (541) 289-7320

Coos County 1946 Sherman Ave., Suite 101 North Bend, OR 97459 (541) 751-1070 Fax: (541) 751-1083

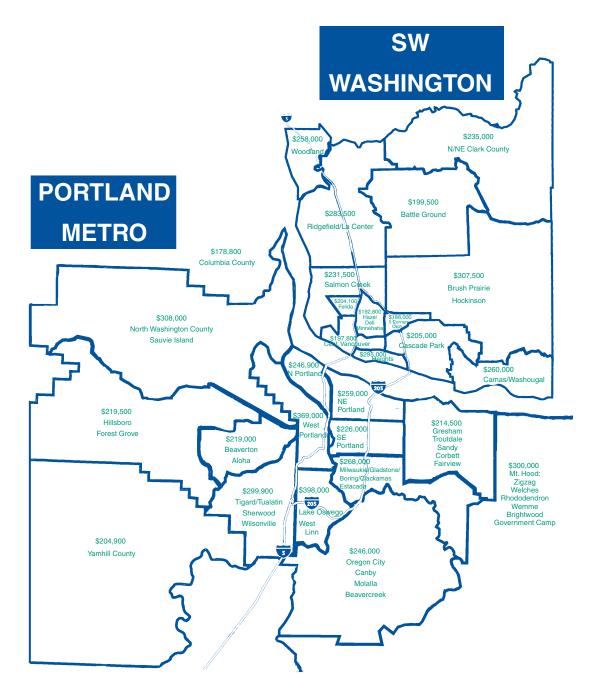
The statistics presented in Market Action are compiled monthly based on figures generated by RMLS $^{\text{\tiny{TM}}}$.

Statistics reflect reported activity for the greater Portland, Oregon metropolitan area, to include Multnomah, Washington, Clackamas, Yamhill, & Columbia counties; Lane, Douglas, Coos & Curry Counties in Oregon; portions of other Oregon Counties; and Clark, Cowlitz & Pacific Counties in Washington.

 $RMLS^{^{\mathrm{TM}}}$ was formed by area Boards and Associations of REALTORS® in 1991.

E-mail subscriptions are available for \$45 per year by contacting RMLS™, (503) 236-7657. Reproduction of any portion of this copyrighted material is prohibited without prior approval of RMLS™.

MEDIAN SALE PRICE April 2009





Gary Taylor, Chairman of the Board Beth Murphy, President Kurt von Wasmuth, Senior Vice President Natalie Middleton, Editor Joel Weiler, Assistant Editor